



Meeting Agenda – Audit and Finance Committee

Genesee Gateway Local Development Corp

Tuesday, September 29, 2026 – 8:30 a.m.

Location: 99 MedTech Drive, Innovation Zone

Page #	Topic	Discussion Leader	Desired Outcome
	1. Call to Order – Enter Public Session	M. Brooks	
2-3	2. Chairman's Report & Activities 2a. Agenda Additions / Other Business 2b. Minutes: September 1, 2026	M. Brooks	Vote
4-8 9 10 11-12 13-14 15	3. Discussions / Official Recommendations to the Board: 3a. August 2026 Financial Statements 3b. GGLDC 2026 Budget Timeline 3c. GGLDC 2026 Budget Assumptions 3d. Auditor Selection 3e. Insurance Renewal 3f. Land Lease Rates 3g. Brush Hog Bids For Ag Park 3h. Backflow Repair Bids 3i. Summer 2026 Mechatronics Bootcamp Invoice	L. Farrell L. Farrell L. Farrell L. Farrell L. Farrell M. Masse P. Heimlich P. Heimlich C. Suozzi	Disc / Vote Discussion Discussion Discussion Discussion Disc / Vote Disc / Vote Disc / Vote Disc / Vote
	5. Adjournment	M. Brooks	Vote



GGLDC Audit & Finance Committee Meeting
Tuesday, September 1, 2026
Location – 99 MedTech Drive, Innovation Zone
8:30 a.m.

MINUTES

ATTENDANCE

Committee Members: M. Brooks, J. Tretter, P. Battaglia, K. Manne
Staff: L. Farrell, M. Masse, K. Galdun, J. Krencik, P. Heimlich, C. Suozzi
Guests: L. Mancuso (GCEDC Board Member)
Absent: D. Cunningham

1. CALL TO ORDER / ENTER PUBLIC SESSION

M. Brooks called the meeting to order at 8:56 a.m. in the Innovation Zone.

2. CHAIRMAN'S REPORT & ACTIVITIES

2a. Agenda Additions / Other Business –

J. Tretter made a motion to add item 3c Executive Session to the agenda; the motion was seconded by K. Manne. Roll call resulted as follows:

J. Tretter - Yes
P. Battaglia - Absent; left meeting temporarily
M. Brooks - Yes
D. Cunningham - Absent
K. Manne - Yes

The item was added to the agenda.

2b. Minutes: August 4, 2026

K. Manne made a motion to approve the minutes from August 4, 2026; the motion was seconded by J. Tretter; Roll call resulted as follows:

J. Tretter - Yes
P. Battaglia - Absent; left meeting temporarily
M. Brooks - Yes
D. Cunningham - Absent
K. Manne - Yes

The item was approved as presented.

3. DISCUSSIONS / OFFICIAL RECOMMENDATIONS TO THE BOARD:

3a. July 2026 Financial Statements – L. Farrell reviewed with the Committee the significant items of the July 2026 long-form financial statements.

- July balances are similar to June balances on the balance sheet. July was mostly normal monthly activity for all funds.
- Most activity is in the MedTech Centre Fund.
- Expenditures for MedTech Centre are where expected to be with the budget for most line items excluding a few (i.e. utilities).
- Otherwise normal monthly activity.

J. Tretter made a motion to recommend to the full Board the approval of the July 2026 Financial Statements as presented; the motion was seconded by K. Manne. Roll call resulted as follows:

J. Tretter - Yes
P. Battaglia - Absent; left meeting temporarily
M. Brooks - Yes
D. Cunningham - Absent
K. Manne - Yes

The item was recommended for approval as presented.

3b. GGLDC Budget Timeline – The 2027 budget is due to the ABO and OSC by November 1, 2026. L. Farrell reviewed the timeline to emphasize the need for a quorum at the Board meeting on October 29, 2026. Board members were asked to notify staff as soon as possible if they have a conflict.

P. Battaglia joined the meeting at 9:00 a.m.

3c. Enter Executive Session

K. Manne made a motion to enter executive session under the Public Officers Law, Article 7, Open Meetings Law Section 105, at 9:00 a.m. for the following reasons:

1. The proposed acquisition, sale or lease of real property or the proposed acquisition of securities, or sale or exchange of securities held by such public body, but only when publicity would substantially affect the value thereof.

The motion was seconded by J. Tretter and approved by all members present.

Enter Public Session

J. Tretter made a motion to enter back into public session at 9:20 a.m., seconded by K. Manne and approved by all members present.

4. ADJOURNMENT

As there was no further business, J. Tretter made a motion to adjourn at 9:21 a.m., seconded by K. Manne and passed unanimously.

Genesee Gateway Local Development Corp.
Dashboard - August 2026
Balance Sheet - Accrual Basis

DRAFT

	<u>8/31/26</u>	<u>7/31/26</u>	[Per Audit] <u>12/31/25</u>
ASSETS:			
Cash - Unrestricted	\$ 961,215	\$ 976,181	\$ 914,465
Cash - Restricted (A)	331,689	330,980	326,077
Cash - Reserved (B)	5,105,730	5,094,173	2,484,416
Cash - Subtotal	<u>6,398,634</u>	<u>6,401,334</u>	<u>3,724,958</u>
Accounts Receivable (Net of \$1,461,540 Allow for Bad Debt) (1)	225,057	225,057	225,170
Lease Receivable GASB - Current Portion	425,047	425,047	425,047
Loans Receivable - Current Portion (Net of \$23,438 Allow for Bad Debt)	281,291	206,479	204,900
Other Current Assets (2)	33,560	40,918	3,083
Total Current Assets	<u>7,363,589</u>	<u>7,298,835</u>	<u>4,583,158</u>
Land Held for Dev. & Resale	1,968,357	1,968,357	1,968,357
Buildings & Improvements	7,281,718	7,281,718	7,281,718
Furniture, Fixtures & Equipment	35,949	35,949	35,949
Total Property, Plant & Equip.	<u>9,286,024</u>	<u>9,286,024</u>	<u>9,286,024</u>
Less Accumulated Depreciation	<u>(3,060,258)</u>	<u>(3,043,925)</u>	<u>(2,929,630)</u>
Net Property, Plant & Equip.	<u>6,225,766</u>	<u>6,242,099</u>	<u>6,356,394</u>
Lease Receivable GASB - Noncurrent Portion	4,516,225	4,516,225	4,516,225
Loans Receivable - Noncurrent Portion (Net of \$146,800 Allow for Bad Debt)	165,623	245,543	363,693
Equity Investment in Genesee Agri-Business, LLC (3)	62,240	62,240	2,562,240
Equity Investment in STAMP Sewer Works, Inc. (4)	726,000	726,000	726,000
Equity Investment in STAMP Water Works, Inc. (5)	385,000	385,000	385,000
Other Assets	<u>5,855,088</u>	<u>5,935,008</u>	<u>8,553,158</u>
Total Assets	<u>19,444,443</u>	<u>19,475,942</u>	<u>19,492,710</u>
LIABILITIES:			
Accounts Payable	65,240	32,865	24,549
Unearned Revenue (6)	3,766	47,209	43,929
Security Deposits	108,512	108,512	108,512
Loans Payable - Current Portion	107,220	106,864	104,404
Bonds Payable - Current Portion	170,038	169,643	166,973
Total Current Liabilities	<u>454,776</u>	<u>465,093</u>	<u>448,367</u>
Loans Payable - Noncurrent Portion	1,563,060	1,572,160	1,635,015
Bonds Payable - Noncurrent Portion	1,695,996	1,711,690	1,820,163
Total Noncurrent Liabilities	<u>3,259,056</u>	<u>3,283,850</u>	<u>3,455,178</u>
Total Liabilities	<u>3,713,832</u>	<u>3,748,943</u>	<u>3,903,545</u>
DEFERRED INFLOW OF RESOURCES			
Deferred Inflow - Leases	<u>4,579,743</u>	<u>4,579,743</u>	<u>4,579,743</u>
Total Deferred Inflow of Resources	<u>4,579,743</u>	<u>4,579,743</u>	<u>4,579,743</u>
EQUITY	<u>\$ 11,150,868</u>	<u>\$ 11,147,256</u>	<u>\$ 11,009,422</u>

Significant Events:

1. Accounts Receivable - Plug Power Host Community Investment Agreement 2025 payment, including late fees (net of allowance) and misc.
2. Other Current Assets - Prepaid insurance.
3. Equity Investment in Genesee Agri-Business, LLC - Ties to corresponding GABLLC financial statements. Decreased due to a transfer of funds from GABLLC to GGLDC.
4. Equity Investment in STAMP Sewer Works, Inc. - Distributions to this entity to cover start up costs and legal fees.
5. Equity Investment in STAMP Water Works, Inc. - Distributions to this entity to cover start up costs.
6. Unearned Revenue - Rent and interest on loans received in advance.

(A) Restricted = Security Deposits, USDA Debt Sinking Fund, DL Community Benefit Agreement (CBA) Funds.

(B) Reserved = Plug Power And Edwards Vacuum Host Community Investment Funds, Workforce Development Funds, OCR loan repayments, Economic Development Loan Funds, Batavia Micropolitan Area Redevelopment Loan Funds, Strategic Investment Funds.

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Genesee Gateway Local Development Corp.
Dashboard - August 2026
Profit & Loss - Accrual Basis

			YTD		2026 Board Approved Budget	2026 YTD % of Budget
	8/31/26	8/31/25	2026	2025		
Operating Revenues:						
Grants (1)	\$ -	\$ -	\$ 150,000	\$ 75,000	\$ 1,153,228	13%
Interest Income on Loans	2,141	2,769	18,220	23,360	29,215	62%
Rent	65,555	61,291	524,947	487,667	781,847	67%
Common Area Fees - Parks	-	-	1,834	1,799	1,864	98%
Other Revenue	-	161	-	4,463	-	N/A
Total Operating Revenues	67,696	64,221	695,001	592,289	1,966,154	
Operating Expenses:						
Operations & Maintenance	23,023	13,648	168,927	128,801	357,635	47%
Professional Services	7,372	7,572	72,825	81,746	140,960	52%
Econ. Dev. Prog. Support Grant	25,000	25,000	200,000	200,000	300,000	67%
Site Development Expense	-	-	-	-	93,000	0%
Cost of Sales	-	-	-	1,500	-	N/A
Grant Expense	-	-	-	-	50,000	0%
Real Estate Dev. (Capitalized)	-	-	-	-	20,000	0%
Buildings/Furniture/Equip. (Capitalized)	-	-	-	-	50,000	0%
Balance Sheet Absorption	-	-	-	-	(70,000)	0%
Depreciation	16,333	16,463	130,628	131,705	194,684	67%
Total Operating Expenses	71,728	62,683	572,380	543,752	1,136,279	
Operating Revenue (Expense)	(4,032)	1,538	122,621	48,537	829,875	
Non-Operating Revenues (Expenses):						
Other Interest Income	17,487	13,258	99,665	109,296	72,000	138%
Interest Expense	(9,843)	(10,436)	(80,840)	(86,913)	(120,450)	67%
Total Non-Operating Exp.	7,644	2,822	18,825	22,383	(48,450)	
Change in Net Assets	3,612	4,360	141,446	70,920	\$ 781,425	
Net Assets - Beginning	11,147,256	10,675,102	11,009,422	10,608,542		
Net Assets - Ending	\$ 11,150,868	\$ 10,679,462	\$ 11,150,868	\$ 10,679,462		

Significant Events:

- Grant Revenue YTD - Atlas Copco/Edwards Vacuum Host Community Investment Agreement (Year 1 of 20).

Genesee Gateway Local Development Corp.
August 2026 Dashboard
Statement of Cash Flows

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	8/31/26	YTD
CASH PROVIDED BY OPERATING ACTIVITIES:		
Grant Income	\$ -	\$ 150,000
Interest Income on Loans	1,668	18,144
Rental Income	22,585	484,860
Common Area Fees - Parks	-	1,834
Operations & Maintenance	(15,662)	(218,291)
Professional Services		(63,198)
Economic Development Program Support Grant	-	(150,000)
Repayment of Loans	5,108	121,743
Net Provided By Operating Activities	<u>13,699</u>	<u>345,092</u>
CASH FLOWS USED BY CAPITAL & RELATED FINANCING ACTIVITIES:		
Principal Payments on Bonds & Loans	(24,043)	(190,241)
Interest Paid on Bonds & Loans	(9,843)	(80,840)
Net Cash Used By Capital & Related Financing Activities	<u>(33,886)</u>	<u>(271,081)</u>
CASH FLOWS PROVIDED BY INVESTING ACTIVITIES:		
Equity Investment - Genesee Agri-Business, LLC	-	2,500,000
Interest Income	17,487	99,665
Net Cash Provided By Investing Activities	<u>17,487</u>	<u>2,599,665</u>
Net Change in Cash	(2,700)	2,673,676
Cash - Beginning of Period	6,401,334	3,724,958
Cash - End of Period	<u>\$ 6,398,634</u>	<u>\$ 6,398,634</u>
RECONCILIATION OF OPERATING REVENUE (EXPENSE)		
TO NET CASH PROVIDED BY OPERATING ACTIVITIES:		
Operating Revenue (Expense)	\$ (4,032)	\$ 122,621
Adjustments:		
Depreciation Expense	16,333	130,628
Decrease in Accounts Receivable	-	113
(Increase) Decrease in Other Assets	7,358	(30,477)
Decrease in Loans Receivable	5,108	121,679
Increase in Operating Accounts Payable	32,375	40,691
Decrease in Unearned Revenue	(43,443)	(40,163)
Total Adjustments	<u>17,731</u>	<u>222,471</u>
Net Cash Provided By Operating Activities	<u>\$ 13,699</u>	<u>\$ 345,092</u>

Genesee Gateway Local Development Corp.
Dashboard - August 2026
Balance Sheet - Accrual Basis

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	GGLDC	GABLLC		COMBINED	
	8/31/26	8/31/26	Eliminations	8/31/26	Per Audit 12/31/2025
ASSETS:					
Cash - Unrestricted	\$ 961,215	\$ -	\$ -	\$ 961,215	\$ 3,900,458
Cash - Restricted (A)	331,689	-	-	331,689	326,077
Cash - Reserved (B)	5,105,730	543,075	-	5,648,805	2,484,416
Cash - Subtotal	6,398,634	543,075	-	6,941,709	6,710,951
Accounts Receivable (Net of \$1,461,540 Allow for Bad Debt)	225,057	-	-	225,057	225,170
Lease Receivable GASB - Current	425,047	14,460	-	439,507	439,507
Loans Receivable - Current (Net of \$23,438 Allow for Bad Debt)	281,291	-	-	281,291	204,900
Other Current Assets	33,560	-	-	33,560	3,083
Total Current Assets	7,363,589	557,535	-	7,921,124	7,583,611
Land & Improvements	1,968,357	1,339,730	-	3,308,087	3,308,087
Buildings & Improvements	7,281,718	-	-	7,281,718	7,281,718
Furniture, Fixtures & Equipment	35,949	-	-	35,949	35,949
Total Property, Plant & Equip.	9,286,024	1,339,730	-	10,625,754	10,625,754
Less Accumulated Depreciation	(3,060,258)	-	-	(3,060,258)	(2,929,630)
Net Property, Plant & Equip.	6,225,766	1,339,730	-	7,565,496	7,696,124
Lease Receivable GASB - Noncurrent	4,516,225	66,048	-	4,582,273	4,582,273
Loans Receivable - Noncurrent (Net of \$146,800 Allow for Bad Debt)	165,623	-	-	165,623	363,693
Land Options	-	-	-	-	-
Deferred Interest	-	-	-	-	-
Equity Investment in GAB, LLC	62,240	-	(62,240)	-	-
Equity Investment in STAMP Sewer Works, Inc.	726,000	-	-	726,000	726,000
Equity Investment in STAMP Water Works, Inc.	385,000	-	-	385,000	385,000
Other Assets	5,855,088	66,048	(62,240)	5,858,896	6,056,966
TOTAL ASSETS	19,444,443	1,963,313	(62,240)	21,345,516	21,336,701
LIABILITIES:					
Accounts Payable	65,240	-	-	65,240	24,549
Unearned Revenue	3,766	-	-	3,766	43,929
Customer Deposit	-	20,000	-	20,000	20,000
Security Deposits	108,512	-	-	108,512	108,512
Loans Payable - Current Portion	107,220	-	-	107,220	104,404
Bonds Payable - Current Portion	170,038	-	-	170,038	166,973
Total Current Liabilities	454,776	20,000	-	474,776	468,367
Loans Payable - Noncurrent Portion	1,563,060	-	-	1,563,060	1,635,015
Bonds Payable - Noncurrent Portion	1,695,996	-	-	1,695,996	1,820,163
Total Noncurrent Liabilities	3,259,056	-	-	3,259,056	3,455,178
TOTAL LIABILITIES	3,713,832	20,000	-	3,733,832	3,923,545
DEFERRED INFLOW OF RESOURCES					
Deferred Inflow - Leases	4,579,743	80,508	-	4,660,251	4,660,251
Total Deferred Inflow of Resources	4,579,743	80,508	-	4,660,251	4,660,251
EQUITY	\$ 11,150,868	\$ 1,862,805	\$ (62,240)	\$ 12,951,433	\$ 12,752,905

(A) Restricted = Security Deposits, USDA Debt Sinking Fund, DL Community Benefit Agreement (CBA) Funds.

(B) Reserved = Plug Power and Edwards Vacuum Host Community Investment Funds, Workforce Development Funds, OCR loan repayments, Economic Development Loan Funds, Batavia Metropolitan Area Redevelopment Loan Funds, Strategic Investment Funds.

Significant Events:

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Genesee Gateway Local Development Corp.
Dashboard - August 2026
Profit & Loss - Accrual Basis

	GGLDC	GABLLC		COMBINED	
	<u>8/31/26</u>	<u>8/31/26</u>	<u>Eliminations</u>	<u>8/31/26</u>	<u>YTD</u>
<u>Operating Revenues:</u>					
Grants	\$ -	\$ -	\$ -	\$ -	\$ 150,000
Interest Income on Loans	2,141	-	-	2,141	18,220
Rent	65,555	1,351	-	66,906	535,703
Interest Income on Leases	-	-	-	-	-
Lease Revenue	-	-	-	-	-
Common Area Fees - Parks	-	-	-	-	11,310
Fees	-	-	-	-	-
Other Revenue	-	-	-	-	20,000
Total Operating Revenues	67,696	1,351	-	69,047	735,233
<u>Operating Expenses:</u>					
Operations & Maintenance	23,023	-	-	23,023	173,521
Professional Services	7,372	-	-	7,372	72,825
Econ. Dev. Program Support Grant	25,000	-	-	25,000	200,000
Depreciation	16,333	-	-	16,333	130,628
Total Operating Expenses	71,728	-	-	71,728	576,974
Operating Revenue (Expense)	(4,032)	1,351	-	(2,681)	158,259
<u>Non-Operating Revenues (Expenses):</u>					
Other Interest Income	17,487	852	-	18,339	121,109
Interest Expense	(9,843)	-	-	(9,843)	(80,840)
Total Non-Operating Rev (Exp)	7,644	852	-	8,496	40,269
Change in Net Assets	3,612	2,203	-	5,815	198,528
Net Assets - Beginning	11,147,256	1,860,602	(2,062,240)	12,945,618	12,752,905
Equity Distribution (1)	-	-	2,000,000	-	-
Net Assets - Ending	\$ 11,150,868	\$ 1,862,805	\$ (62,240)	\$ 12,951,433	\$ 12,951,433

2027 Budget Timeline

Genesee Gateway Local Development Corporation

	Week of August 31	Planning Assumptions / Preliminary Inputs
	Week of Sept 7	Budget Worksheet Inputs – CFO Review
	Week of Sept 14	CEO Review of Draft Budget
	Sept 29 @ 8:30am	Audit & Finance Committee - Budget Workshop Meeting
	Oct 28 @ 8:30am	Audit & Finance Committee - Review & Recommendation
	Oct 29 @ 4pm	Board Review & Approval
	By Nov 1	Budget to ABO/Post on GCEDC Web Site

2027 Land Lease Rates
Agricultural leases

Genesee Gateway Local Development Corp.

Lessee	Location	Term	Rate / acre
Unknown	Agri-Business Park	One year	\$ 120.00

GGLDC Summary Report

Penny Heimlich

Audit & Finance Committee Meeting – September 29, 2026

Board Meeting – October 1, 2026

Genesee Valley Agri-Business Park (GVAB) Brush Hogging Bids

Bids were solicited for brush hogging approximately 19 acres of land off W. Ag. Park Drive in the Town of Batavia. This property is under a Right of First Refusal (ROFR) with CH4 Biogas and has become overgrown with trees up to six feet in height. Once the property is cleared, we will work with one of the local farmers to till the land and potentially lease for farming use until the land is sold and/or developed.

Bid results are attached listing the eighteen companies that were contacted with two bids received.

Board Request / Fund Commitment:

Approve up to \$4,180 for Fava Brothers to complete the brush hogging work on the 19-acre GVAB site as described above.

Ag Park Mowing	Contact	Quote Amount	Prevailing Wage Statement	Insurance	W/C	Permissible Contacts Affirmation Policy	Procurement Contract Award – Required Cert. of Compl.	Offeror Disclosure of Prior Non-Responsibility Determinations	W-9	Other Notes:
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Bid Recommendation:

Fava Brothers	favalawncare@yahoo.com	\$4,180.00	X	X	X	X	X	X	X	
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Bids Received:

Superior Utility Services - Arcade	SEAN.M@SUPERIORTCES.COM	\$11,750.00	X	X	X	X	X	X	X	
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Requested Bids, did not respond:

Alleghany Services	sbeach@alleghanyservices.com									
Bison Earthworks	info@bisonearth.com									
Bubba's Landscape	info@bubbaslandscape.net									
Burdicks Mowing & Rototiller Service - Albion	jonburdick95@gmail.com									
Doles Landscaping & Property Maintenance - West Seneca	doleslandscaping@gmail.com									
ETS Clearing & Grading - Alden	etsclearing2@yahoo.com									
Frontline Clearing & Construction - Geneseo	TJ@FrontlineClearing.com									
G&M Land Management	gmlawenforcement@gmail.com									
Mike Glazier - Arborist	mglazier.arborist@gmail.com									
Modern Landscape & Maintenance - Orchard Park	mn.modernlandscape@gmail.com									
Northeast Woodland Restoration, LLC	info@newoodlandrestorationllc.com									
RKK, LLC / Ray Smith - Oakfield	rkkllc1@gmail.com									
Rogue Earthworks	rogueearthworksllc@yahoo.com									
Scalia's Landscape	coltoncole7@outlook.com									No longer has a brush hog
Spur Line Construction Corp.	AP@spurlineconstruction.com , rosborn@spurlineconstruction.com									
WM Biers, Inc.	brittany@wmbiers.com									

GGLDC Summary Report

Penny Heimlich

Audit & Finance Committee Meeting – September 29, 2026

Board Meeting – October 1, 2026

MedTech Center (MTC) Backflow and Shut Off Valve Replacement Bids

During an attempted repair of the existing backflow prevention device, it was determined that the shutoff valves # 1 and #2 for the domestic device were not functioning properly and the device could not be repaired. It was recommended by Davis Ulmer (the company trying to repair the unit) that we hire a plumber to replace the valves and the backflow unit. The unit is nearing the end of its typical lifespan and the water main already has to be shut down to replace the broken valves. It is more cost-effective and reliable to replace the entire assembly now. This avoids paying for duplicate labor and future emergency repairs in the future.

Bid results are attached listing the twenty companies that were contacted with two bids received.

Board Request / Fund Commitment:

Approve up to \$19,000 for McGrain Mechanical to complete the work as described above.

Backflow - MTC	Phone Number	Contact	City	Quote Amount	Prevailing Wage Statement	Insurance	W/C	Permissible Contracts Affirmation Policy	Procurement Contract Award - Required Cert. of Compl.	Offerer Disclosure of Prior Non-Responsibility Determinations	W-9	Other Notes:
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Bid Recommendation:

McGrain Mechanical	(585) 690-8357	brandon@mcgrainmechanical.com	Rochester	\$19,000.00	X	X	X	X	X	X	X	
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Bids Received:

Michael A. Ferraulio Plumbing & Heating Inc.	(585) 328-8910	joe@ferraulio.com	Rochester	\$28,404.00	X	X	X	X	x	x	x	
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Requested Bids, did not respond:

Bell Mechanicals Contractors	(585) 586-1380	dennis.bell@bellmc.com	Rochester									
Cellino Plumbing, HVAC, & Electrical	(716) 247-6439	office@cellinoplumbing.com	Buffalo, NY									
Crosby Brownlie Inc.	(585) 325-1290	tboula@crosbybrownlie.com	Rochester, NY									
E Plumbing & Piping	(585) 637-8574		Brockport									Left Message
Ferraulio Plumbing & Heating	(585) 328-8910	joe@ferraulio.com	Rochester									
Genesee Plumbing & Heating	(585) 343-3805	geneseeplumbing@verizon.net	Batavia, NY									
Heiderman Mechanical Resources	(585) 297-9229		Batavia									Mailbox Full - Couldn't leave message
Isaac Heating & Plumbing	(585) 804-4664	commercialoffice@isaacheating.com	Avon, NY									
J&L Kingdon Mechanicals Inc.	(585) 520-5120		Batavia									Left Message
Jack & Jill Plumbing	(585) 386-2945		Spencerport									Number not in service
Jerrett S. Allen Plumbing	(585) 690-2308	jerrett@jsallenplumbing.com	Churchville									
Lloyd Mechanical	(585) 637-2320	pal@lloydmechanical.com	Brockport									
P&J Corp.	1-800-724-4252	sscaratino@postler.com	Rochester									
Reimer Heating, Cooling, & Plumbing	(585) 366-9881		Cheektowaga									Number not in service
Roto-Rooter	(585) 643-8970	rotorochesterworkorders@gmail.com	Rochester									
T. Bell Construction	(585) 594-1150	bhealey@tbellcc.com	Rochester									
Triple-O	(888) 705-0001	bidrequest@tripleotoday.com	Bergen									
WYCO Mechanical, LLC	(585) 637-6925	wyco@wycomechanical.com	Brockport									

GGLDC

Chris Suozzi – Workforce Development

October 1, 2026

Summer 2026 Mechatronics Bootcamp Invoice

Discussion: For the past six years, the Genesee Gateway Local Development Corporation (GGLDC) has supported the development and implementation of the Pre-Apprenticeship Bootcamp Program in partnership with Genesee Community College (GCC), Genesee Valley BOCES (GV BOCES), and the Rochester Technology and Manufacturing Association (RTMA).

Over that six-year period, 57 technicians have successfully graduated from the program, with 100% of graduates receiving employment offers. The program has become an important component of the region's workforce development efforts by preparing individuals with the technical skills needed by local manufacturers.

GGLDC has historically budgeted funding to help address program funding gaps when other workforce resources are insufficient.

In 2026, two Pre-Apprenticeship Bootcamps were held:

- Mechatronics
- Welding

Funding for these programs typically includes support from SUNY Apprenticeship funding, RTMA, the Workforce Development Institute (WDI), and other workforce development resources.

For the 2026 Mechatronics Pre-Apprenticeship Bootcamp, available outside funding does not fully cover program expenses, resulting in a funding shortfall of \$4,070.84. Funding for the Welding Bootcamp is still being finalized.

Action Requested: Staff recommend that the GGLDC Board authorize funding in the amount of \$4,070.84 to cover the remaining shortfall for the 2026 Mechatronics Pre-Apprenticeship Bootcamp.

This investment will allow GGLDC to continue supporting a proven workforce development program that has successfully connected trained technicians with employment opportunities in the region.