



**Meeting Agenda – Audit and Finance Committee**

Genesee Gateway Local Development Corp

Tuesday, March 3, 2026 – 8:30 a.m.

Location: 99 MedTech Drive, Innovation Zone

| Page # | Topic  | Discussion Leader | Desired Outcome |
|--------|--|-------------------|-----------------|
|        | <b>1. Presentation: NY Green</b>   |                   |                 |
|        | 1a. Executive Session<br>Motion to enter executive session under the Public Officers Law, Article 7, Open Meetings Law Section 105 for the following reasons:<br>1. The medical, financial, credit or employment history of a particular person or corporation, or matters leading to the appointment, employment, promotion, demotion, discipline, suspension, dismissal or removal of a particular person or corporation | M. Brooks         |                 |
|        | 1b. Enter Public Session   |                   |                 |
| 2-5    | <b>2. Chairman's Report &amp; Activities</b><br>2a. Agenda Additions / Other Business<br>2b. Minutes: February 5, 2026   | M. Brooks         | Vote            |
| 6      | <b>3. Discussions / Official Recommendations to the Board:</b><br>3a. Allowance for Doubtful Accounts  | L. Farrell        | Disc / Vote     |
| 7-8    | 3b. Investment Report  | L. Farrell        | Disc / Vote     |
| 9-21   | 3c. Procurement Report   | L. Farrell        | Disc / Vote     |
| 22     | 3d. Plug Power Host Community Agreement Termination & Forgiveness  | M. Masse          | Disc / Vote     |
| 23-24  | 3e. Additional Funding for NY Green  | M. Masse          | Disc / Vote     |
| 25-26  | 3f. Annual Maintenance Contract with Triton Mechanical   | P. Kennett        | Disc / Vote     |
| 27-28  | 3g. GLOW Works, Inc Invoices for Healthcare & Manufacturing Events   | J. Krencik        | Disc / Vote     |
|        | <b>5. Adjournment</b>  | M. Brooks         | Vote            |

**GGLDC Audit & Finance Committee Meeting**  
**Thursday, February 5, 2026**  
**Location – 99 MedTech Drive, Innovation Zone**  
**2:00 p.m.**

**MINUTES**

**ATTENDANCE**

Committee Members P. Battaglia, M. Brooks, J. Tretter, K. Manne  
Staff: L. Farrell, M. Masse, P. Heimlich, K. Galdun, J. Krencik, C. Suozzi  
Guests: P. Zeliff (GCEDC/GGLDC Board Member), L. Mancuso (GCEDC Board Member)  
Absent: D. Cunningham

**1. CALL TO ORDER / ENTER PUBLIC SESSION**

M. Brooks called the meeting to order at 2:32 p.m. in the Innovation Zone.

**2. CHAIRMAN'S REPORT & ACTIVITIES**

**2a. Agenda Additions / Other Business** – Nothing at this time.

**2b. Minutes: January 13, 2026**

**J. Tretter made a motion to approve the minutes from January 13, 2026; the motion was seconded by P. Battaglia. Roll call resulted as follows:**

J. Tretter - Yes  
P. Battaglia - Yes  
M. Brooks - Yes  
D. Cunningham - Absent  
K. Manne - Yes

**The item was approved as presented.**

**3. DISCUSSIONS / OFFICIAL RECOMMENDATIONS TO THE BOARD:**

**3a. December Unaudited 2025 Financial Statements** – L. Farrell reviewed with the Committee the significant items on the long form unaudited financial statements for December 2025.

- Mostly normal monthly activity for December.
- Buffalo East Tech Park Fund shows \$0 balance for the payment of \$190,000 to the Town of Pembroke per the Sewer Supply Agreement with the requirement of turning over the Cost Benefit Agreement payments received by Darien Lake through the end of the agreement (2027). This gets recorded as a site development expense.

**DRAFT**

- Accounts Receivable, Line 17, under STAMP shows a \$1.6M receivable associated with Plug Power.

L. Farrell stated that Plug Power's \$900k Cost Benefit Agreement payment is over due along with the associated late fees, which gets recorded on the income statement.

P. Zeff asked when the sale of Plug Power was anticipated to be complete and M. Masse responded that he was not aware of those details at this point in time.

**K. Manne made a motion to recommend to the full Board the approval of the December Unaudited 2025 Financial Statements as presented; the motion was seconded by P. Battaglia. Roll call resulted as follows:**

J. Tretter - Yes  
P. Battaglia - Yes  
M. Brooks - Yes  
D. Cunningham - Absent  
K. Manne - Yes

**The item was approved as presented.**

**3b. D & O Insurance** – The same discussion that took place during the GCEDC Audit and Finance meeting also applies to the GGLDC. The details of the discussion have been included for ease of reference.

Notice was received that Fireman's Fund would be non-renewing the D&O and Employment Practices coverage due to claim history.

Lawley Insurance provided a proposal from Landmark American Insurance Company. The proposal reflects the price of \$41,646.25 which would be split 50/50 between GCEDC and GGLDC. This is an overall price increase of \$12,468.68 (\$6,234.34/entity) compared to the current policy. The current policy expires on 2/23/2026.

Lawley did send our information to market, but no other quotes were offered. The marketing results are included in the proposal.

The cost of this policy (2/23/2026 – 2/23/2027) would be split between GCEDC and GGLDC (\$20,823.13/entity). The annual D&O insurance expense per entity would be \$19,784.06. Each entity included \$15,400 in their 2026 budget.

Some highlights provided by Lawley:

- o Limits remain per expiring: D&O at \$5M, Employment Practices at \$1M, \$6M Policy Aggregate
- o D&O retention has increased from \$25K to \$75K
- o Employment Practices 1<sup>st</sup> Party Retention remains at \$25K
- o Employment Practices Third Party Retention increases from \$25K to \$100K
- o Additional Named Insured Schedule was matched per expiring

2b

3

**DRAFT**

**J. Tretter made a motion to recommend to the full Board the approval of the D&O Insurance as presented; the motion was seconded by K. Manne. Roll call resulted as follows:**

J. Tretter - Yes  
P. Battaglia - Yes  
M. Brooks - Yes  
D. Cunningham - Absent  
K. Manne - Yes

**The item was approved as presented.**

**3c. Cyber Insurance** – The same discussion that took place during the GCEDC Audit and Finance meeting also applies to the GGLDC. The details of the discussion have been included for ease of reference.

Travelers is willing to renew the Cyber insurance coverage.

The proposal reflects the same price as the expiring premium of \$7,817. The current policy expires on 2/23/2026.

The cost of this policy (2/23/2026 – 2/23/2027) would be split between the GCEDC and GGLDC (\$3,908.50/entity). Each entity included \$4,500 in their 2026 budget for this expense.

**K. Manne made a motion to recommend to the full Board the approval of the Cyber Insurance as presented; the motion was seconded by J. Tretter. Roll call resulted as follows:**

J. Tretter - Yes  
P. Battaglia - Yes  
M. Brooks - Yes  
D. Cunningham - Absent  
K. Manne - Yes

**The item was approved as presented.**

**3d. Strategic Investment Update** – L. Farrell reviewed the Strategic Investments Analysis with the Committee. She noted the following:

- There are a few placeholders or reserves that were pushed out to 2026.
  - o The start-up costs of \$100,000 for the Water Works Corp and Sewer Works Corp were previously approved by the Board. Only \$50,000 has been paid to date. \$25,000 was paid to the STAMP Water Works, Inc. and \$25,000 was paid to the STAMP Sewer Works, Inc. An additional \$50,000 has been pushed out to 2026 as a placeholder.
- The LDC Operations Costs & Site Infrastructure Maintenance are expenses that do not have a specified source such as property maintenance or insurance. The overage on insurance would be covered by this line item. In 2025 there was \$80k total expenses with a placeholder of \$120k for 2026.
- Opportunities on the last page of the analysis include.

2b

4

## DRAFT

- The CH4 Biogas land sale in Genesee Valley Agri-Business Park (20 Acres) Expires in June 2026.
- OCR Loan.

### 4. ADJOURNMENT

As there was no further business, J. Tretter made a motion to adjourn at 2:39 p.m., seconded by K. Manne and passed unanimously.

2b

5

GENESEE GATEWAY LOCAL DEVELOPMENT CORPORATION  
ANALYSIS OF ALLOWANCE FOR DOUBTFUL ACCOUNTS  
FOR THE YEAR ENDED DECEMBER 31, 2024

Updated by LC 2.17.26

| Account                                  | Name                         | 12/31/2014     | 12/31/2015     | 12/31/2016      | 12/31/2017      | 12/31/2018      | 12/31/2019      | 12/31/2020      | 12/31/2021      | 12/31/2022      | 12/31/2023      | 12/31/2024      | 12/31/2025      | Management's Collectability Percentage | Potential Amount Uncollectible | Potential Grant/ Forgiveness | Notes |  |
|--|------------------------------|----------------|----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|--|--------------------------------|------------------------------|-------|--|
| 1700-02                                  | Yancey's Fancy               | \$ -           | \$ -           | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | \$ -            | n/a                                    | -                              |                              |       |  |
| 1700-00.2C                               | First Wave                   | 412,005.00     | 371,781.41     | 325,641.14      | 267,840.48      | 192,415.67      | 98,479.66       | 37,966.55       | -               | -               | -               | -               | -               | n/a                                    | -                              |                              |       |  |
| 1701-00                                  | Wellsville                   | -              | -              | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | n/a                                    | -                              |                              |       |  |
| 1701-00.2A                               | Yancey's Fancy               | 7,861.53       | -              | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | n/a                                    | -                              |                              |       |  |
| 1703-00                                  | PW Minor                     | -              | -              | 367,000.00      | 307,852.29      | -               | -               | -               | -               | -               | -               | -               | -               | n/a                                    | -                              |                              |       |  |
| 1703-00.1                                | PW Minor - Deferred Loan     | -              | -              | 367,000.00      | 367,000.00      | -               | -               | -               | -               | -               | -               | -               | -               | n/a                                    | -                              |                              |       |  |
| 1703-03                                  | GAB LLC                      | -              | -              | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | n/a                                    | -                              |                              |       |  |
| 1704-00                                  | Oatka                        | 15,257.37      | -              | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | n/a                                    | -                              |                              |       |  |
| 1705-00                                  | GCEDC                        | 212,813.52     | 55,790.45      | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | n/a                                    | -                              |                              |       |  |
| 1705-00.1                                | GCEDC                        | 125,000.00     | 125,000.00     | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | n/a                                    | -                              |                              |       |  |
| 1706-22                                  | Yancey's Fancy               | 113,702.30     | 93,046.89      | 71,763.22       | 49,832.18       | 27,234.11       | -               | -               | -               | -               | -               | -               | -               | n/a                                    | -                              |                              |       |  |
| 1707-00                                  | Alpina                       | 163,800.00     | 120,900.00     | 70,200.00       | 27,300.00       | -               | -               | -               | -               | -               | -               | -               | -               | n/a                                    | -                              |                              |       |  |
| 1708-22                                  | Yancey's Fancy               | 176,133.90     | 149,339.56     | 121,730.27      | 93,281.20       | 63,966.81       | -               | -               | -               | -               | -               | -               | -               | n/a                                    | -                              |                              |       |  |
| 1709-24                                  | 13 Jackson Square            | 100,000.00     | 95,123.47      | 75,022.84       | 64,436.47       | 43,249.63       | 32,672.84       | -               | -               | -               | -               | -               | -               | n/a                                    | -                              |                              |       |  |
| 1710-22                                  | PW Minor                     | -              | 123,066.41     | 99,482.81       | 75,181.89       | -               | -               | -               | -               | -               | -               | -               | -               | n/a                                    | -                              |                              |       |  |
| 1711-22                                  | Liberti, Valvo & Associates  | -              | -              | -               | 47,344.74       | 40,816.70       | 34,063.22       | 28,845.51       | 19,848.55       | 12,370.96       | 3,978.53        | -               | -               | 100.00%                                | -                              |                              |       |  |
| 1712-24                                  | Batavia Brewing Company      | -              | -              | -               | 150,000.00      | 147,618.31      | 133,041.65      | 121,779.74      | 106,310.74      | 90,307.52       | 73,751.63       | 56,623.98       | 38,904.85       | 100.00%                                | -                              |                              |       |  |
| 1713-22                                  | R&R Float Center             | -              | -              | -               | -               | 100,000.00      | 91,790.94       | 89,681.38       | 89,602.13       | -               | -               | -               | -               | n/a                                    | -                              |                              |       |  |
| 1714-22                                  | Yancey's Fancy               | -              | -              | -               | -               | -               | 270,418.88      | 208,563.24      | 144,826.22      | 79,150.58       | 11,477.34       | -               | -               | n/a                                    | -                              |                              |       |  |
| 1715-00                                  | HP Hood                      | -              | -              | -               | -               | -               | 500,000.00      | 400,000.00      | 300,000.00      | 200,000.00      | 100,000.00      | -               | -               | n/a                                    | -                              |                              |       |  |
| 1715-22                                  | Liberti, Valvo & Associates  | -              | -              | -               | -               | -               | -               | 98,585.37       | 87,728.20       | 78,719.68       | 69,907.76       | 61,491.62       | 49,081.43       | 100.00%                                | -                              |                              |       |  |
| 1716-00                                  | Freightliner                 | -              | -              | -               | -               | -               | 203,045.90      | 159,489.23      | 115,053.39      | 73,533.09       | 23,472.93       | -               | -               | n/a                                    | -                              |                              |       |  |
| 1716-00.1                                | Freightliner - Deferred Loan | -              | -              | -               | -               | -               | 3,301.40        | 224,500.00      | 224,500.00      | 224,500.00      | 224,500.00      | -               | -               | n/a                                    | -                              |                              |       |  |
| 1717-24                                  | Kego / Keister               | -              | -              | -               | -               | -               | -               | 5,462.55        | -               | -               | -               | -               | -               | n/a                                    | -                              |                              |       |  |
| 1700-22                                  | Fraser Branche               | -              | -              | -               | -               | -               | -               | -               | 142,586.15      | 130,540.95      | 119,932.61      | 106,034.59      | 93,817.12       | 100.00%                                | -                              |                              |       |  |
| 1701-22                                  | LNK Holdings                 | -              | -              | -               | -               | -               | -               | -               | 121,469.57      | 111,604.18      | 101,536.62      | 90,277.97       | -               | 100.00%                                | -                              |                              |       |  |
| 1717-00                                  | HP Hood - OCR Loan           | -              | -              | -               | -               | -               | -               | -               | -               | 367,000.00      | 293,600.00      | 220,200.00      | 146,800.00      | 100.00%                                | -                              |                              |       |  |
| 1718-00                                  | UNC - OCR Loan               | -              | -              | -               | -               | -               | -               | -               | -               | 367,000.00      | 293,600.00      | 220,200.00      | 146,800.00      | 100.00%                                | -                              |                              |       |  |
| 1718-24                                  | J&R Fancher                  | -              | -              | -               | -               | -               | -               | -               | -               | -               | 193,375.49      | 179,531.84      | 163,889.14      | 100.00%                                | -                              |                              |       |  |
| <b>Genesee County Chamber Loans</b>      |                              |                |                |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |  |                                |                              |       |  |
| 1706-00A                                 | Philly's Barber Shop         | -              | -              | -               | -               | -               | 6,660.76        | 2,904.62        | -               | -               | -               | -               | -               | n/a                                    | -                              |                              |       |  |
| 1706-00B                                 | Northwood's Alpacas          | -              | -              | -               | -               | -               | 5,822.26        | 3,973.92        | -               | -               | -               | -               | -               | n/a                                    | -                              |                              |       |  |
| 1706-00C                                 | Frank the Brush              | -              | -              | -               | -               | -               | 5,396.29        | 1,470.54        | -               | -               | -               | -               | -               | n/a                                    | -                              |                              |       |  |
| 1706-00D                                 | 7-S Cycle Supply             | -              | -              | -               | -               | -               | 527.68          | -               | -               | -               | -               | -               | -               | n/a                                    | -                              |                              |       |  |
| 1706-00E                                 | Barone Welding               | -              | -              | -               | -               | -               | 3,664.55        | -               | -               | -               | -               | -               | -               | n/a                                    | -                              |                              |       |  |
| 1706-00H                                 | Caccamise Auto Transport     | -              | -              | -               | -               | -               | 10,296.66       | 10,296.66       | 7,801.21        | 6,222.58        | -               | -               | -               | n/a                                    | -                              |                              |       |  |
| 1706-00I                                 | Kanaley Painting             | -              | -              | -               | -               | -               | 9,260.04        | 9,260.04        | 9,260.04        | 9,260.04        | 9,260.04        | 9,260.04        | 9,260.04        | 0.00%                                  | 9,260.04                       |                              |       |  |
| Remove intercompany loans with the GCEDC |                              | (337,813.52)   | (180,790.45)   | -               | -               | -               | -               | -               | -               | -               | -               | -               | -               | n/a                                    | -                              |                              |       |  |
|  |                              | \$ 988,760.10  | \$ 953,257.74  | \$ 1,497,840.28 | \$ 1,450,069.25 | \$ 615,301.23   | \$ 1,408,442.73 | \$ 1,402,779.35 | \$ 1,247,516.63 | \$ 1,760,074.97 | \$ 1,528,460.51 | \$ 954,878.69   | \$ 738,830.55   |  |                                |                              |       |  |
|  |                              |                |                |                 |                 |                 |                 |                 |                 |                 |                 |                 |                 |  | \$ 9,260.04                    | \$ -                         |       |  |
| 1810-00                                  | Reserve for Bad Debts        | \$ (49,438.00) | \$ (49,438.00) | \$ (149,438.00) | \$ (149,438.00) | \$ (149,438.00) | \$ (202,124.76) | \$ (202,124.76) | \$ (201,228.89) | \$ (176,545.49) | \$ (170,238.42) | \$ (170,238.42) | \$ (170,238.42) |  |                                |                              |       |  |
| Percentage of accounts receivable        |                              | 5.00%          | 5.19%          | 9.98%           | 10.31%          | 24.29%          | 14.35%          | 14.41%          | 16.13%          | 10.03%          | 11.14%          | 17.83%          | 23.04%          |  |                                |                              |       |  |

Notes: - Loans Receivable are recorded in the Operating Fund, Economic Development Loan Fund and Batavia Micropolitan Area Loan Fund. Reserve for Bad Debts is recorded in the Operating Fund.  
- Potential for new OCR loan in 2026 (\$367K) - Allowance percentage of accounts receivable would then be 15%.

2019 Adjustments to Allowance:

Chamber Loan Acquisition  
Write-off of 4 Chamber Loans  
Net Change

2022 Adjustment to Allowance - Rest & Revive:

Amount Received \$ 71,680.00  
Applied to Interest Rec. \$ (4,643.39)  
Applied to Late Fees Rec. \$ (2,117.88)  
Applied to O/S Principal \$ 64,918.73  
Total O/S Principal 89,602.13  
Write-off (24,683.40)

2023 Adjustment to Allowance - Caccamise:

Write-off Chamber Loan \$ (6,307.07)

2019 Adjustment to Allowance:

Caccamise principal reduction

39

6

# Genesee Gateway Local Development Corporation (GGLDC)

Annual Investment Report

For the year ended December 31, 2025

## Purpose of the Report:

Under Section 2925(6) of the Public Authorities Law, the GGLDC and its affiliates are required to prepare and approve an Annual Investment Report. The schedule below was approved by the Board on **XXXXXX**.

| Bank                         | Type                        | Account Description                | 12/31/25<br>G/L Balance | 12/31/25<br>Bank Balance | Interest<br>Rate |
|------------------------------|-----------------------------|------------------------------------|-------------------------|--------------------------|------------------|
| 4762 Tompkins Community Bank | Checking                    | GGLDC Primary Checking             | \$64,644.22             | \$261,135.62             | 1.21%            |
| 2003 Tompkins Community Bank | Money Market                | GGLDC - Ag Park                    | \$610.92                | \$610.92                 | 0.02%            |
| 5583 Tompkins Community Bank | Savings                     | GGLDC Primary Savings              | \$905,897.45            | \$905,897.45             | 2.51%            |
| 6172 Tompkins Community Bank | Certificate on Deposit (CD) | GGLDC - 3 Month CD                 | \$2,370,044.16          | \$2,370,044.16           | 4.150%           |
| 9697 Five Star Bank          | Checking                    | GGLDC Debt Serv. - USDA Auto With. | \$183,785.44            | \$183,785.44             | 2.02%            |
| 4450 Five Star Bank          | Checking                    | GGLDC Reserve - Debt Sinking Fund  | \$198,611.91            | \$198,611.91             | 2.02%            |
| 2224 Five Star Bank          | Checking                    | GGLDC FWT Reserve                  | \$1,063.74              | \$1,063.74               | 2.03%            |

As of December 31, 2025, cash balances were fully collateralized. The funds currently on deposit with Tompkins Community Bank and Five Star Bank are secured by investments held with The Bank of New York Mellon and M&T Bank, respectively. The GGLDC generated \$152,893 of interest income for the period January 1, 2025 through December 31, 2025.

\*No fees or commissions were paid.

3b

7

# Genesee Agri-Business, LLC (GABLLC)

Annual Investment Report  
For the year ended December 31, 2025

## Purpose of the Report:

Under Section 2925(6) of the Public Authorities Law, the GABLLC and its affiliates are required to prepare and approve an Annual Investment Report. The schedule below was approved by the Board on **XXXXXX**.

| Bank                               | Type     | Account Description   | 12/31/25<br>G/L Balance | 12/31/25<br>Bank Balance | Interest<br>Rate |
|------------------------------------|----------|-----------------------|-------------------------|--------------------------|------------------|
| 6994 Tompkins Community Bank       | Checking | GABLLC - Checking     | \$0.00                  | \$0.00                   | 0.00%            |
| 6994 - ICS Tompkins Community Bank | Checking | GABLLC - Checking ICS | \$4,050.72              | \$4,050.72               | 1.89%            |
| 1996 Tompkins Community Bank       | Savings  | GABLLC - Savings      | \$0.00                  | \$0.00                   | 0.02%            |
| 1996 - ICS Tompkins Community Bank | Savings  | GABLLC - Savings ICS  | \$2,981,942.27          | \$2,981,942.27           | 1.89%            |

The GABLLC does not qualify for FDIC insurance. As of December 31, 2025, savings and checking account cash balances were secured by IntraFi Network Deposits (Deposit Placement Agreement). The GABLLC generated \$63,547 of interest income for the period January 1, 2025 through December 31, 2025.

\*No fees or commissions were paid.

Procurement Report for Genesee Gateway Local Development Corporation  
 Fiscal Year Ending: 12/31/2025

Run Date: 02/27/2026  
 Status: UNSUBMITTED  
 Certified Date : N/A

**Procurement Information:**

| Question   | Response | URL (If Applicable)   |
|--|----------|---|
| 1. Does the Authority have procurement guidelines?   | Yes      | <a href="https://www.gcedc.com/ggldcreports">https://www.gcedc.com/ggldcreports</a> |
| 2. Are the procurement guidelines reviewed annually, amended if needed, and approved by the Board?   | Yes      |   |
| 3. Does the Authority allow for exceptions to the procurement guidelines?  | No       |   |
| 4. Does the Authority assign credit cards to employees for travel and/or business purchases?   | No       |   |
| 5. Does the Authority require prospective bidders to sign a non-collusion agreement?   | Yes      |   |
| 6. Does the Authority incorporate a summary of its procurement policies and prohibitions in its solicitation of proposals, bid documents, or specifications for procurement contracts?   | Yes      |   |
| 7. Did the Authority designate a person or persons to serve as the authorized contact on a specific procurement, in accordance with Section 139-j(2)(a) of the State Finance Law, "The Procurement Lobbying Act"?  | Yes      |   |
| 8. Did the Authority determine that a vendor had impermissible contact during a procurement or attempted to influence the procurement during the reporting period, in accordance with Section 139-j(10) of the State Finance Law?                            | No       |   |
| 8a. If Yes, was a record made of this impermissible contact?   |          |   |
| 9. Does the Authority have a process to review and investigate allegations of impermissible contact during a procurement, and to impose sanctions in instances where violations have occurred, in accordance with Section 139-j(9) of the State Finance Law? | Yes      |   |

3c

9

Procurement Report for Genesee Gateway Local Development Corporation  
 Fiscal Year Ending: 12/31/2025

Run Date: 02/27/2026  
 Status: UNSUBMITTED  
 Certified Date : N/A

**Procurement Transactions Listing:**

|  |   |                                |                          |
|--|---|--------------------------------|--------------------------|
| <b>1. Vendor Name</b>  | CCS of Western New York                 | <b>Address Line1</b>           | 116 Main Street          |
| <b>Type of Procurement</b>                                       | Commodities/Supplies                    | <b>Address Line2</b>           |                          |
| <b>Award Process</b>   | Non Contract Procurement/Purchase Order | <b>City</b>                    | DEPEW                    |
| <b>Award Date</b>  |   | <b>State</b>                   | NY                       |
| <b>End Date</b>  |   | <b>Postal Code</b>             | 14043                    |
| <b>Fair Market Value</b>   |   | <b>Plus 4</b>                  |                          |
| <b>Amount</b>  |   | <b>Province/Region</b>         |                          |
| <b>Amount Expended For Fiscal Year</b>                           | \$1,291.50                              | <b>Country</b>                 | United States            |
| <b>Explain why the Fair Market Value is Less than the Amount</b> |   | <b>Procurement Description</b> | Cleaning Supplies - 2025 |

|  |  |                                |                                       |
|--|--|--------------------------------|---------------------------------------|
| <b>2. Vendor Name</b>  | CCS of Western New York                  | <b>Address Line1</b>           | 116 Main Street                       |
| <b>Type of Procurement</b>                                       | Other                                    | <b>Address Line2</b>           |                                       |
| <b>Award Process</b>   | Authority Contract - Non-Competitive Bid | <b>City</b>                    | DEPEW                                 |
| <b>Award Date</b>  | 12/5/2024                                | <b>State</b>                   | NY                                    |
| <b>End Date</b>  | 12/31/2025                               | <b>Postal Code</b>             | 14043                                 |
| <b>Fair Market Value</b>   | \$16,890.96                              | <b>Plus 4</b>                  |                                       |
| <b>Amount</b>  | \$16,890.96                              | <b>Province/Region</b>         |                                       |
| <b>Amount Expended For Fiscal Year</b>                           | \$14,075.80                              | <b>Country</b>                 | United States                         |
| <b>Explain why the Fair Market Value is Less than the Amount</b> |  | <b>Procurement Description</b> | Cleaning Services - 1/1/25 - 12/31/25 |

30

10

Procurement Report for Genesee Gateway Local Development Corporation

 Run Date: 02/27/2026  
 Status: UNSUBMITTED  
 Certified Date : N/A

Fiscal Year Ending: 12/31/2025

|  |   |                                |   |
|--|---|--------------------------------|---|
| <b>3. Vendor Name</b>  | GLOW Works, Inc.                        | <b>Address Line1</b>           | 587 East Main Street  |
| <b>Type of Procurement</b>                                       | Other                                   | <b>Address Line2</b>           |   |
| <b>Award Process</b>   | Non Contract Procurement/Purchase Order | <b>City</b>                    | BATAVIA   |
| <b>Award Date</b>  |   | <b>State</b>                   | NY  |
| <b>End Date</b>  |   | <b>Postal Code</b>             | 14020   |
| <b>Fair Market Value</b>   |   | <b>Plus 4</b>                  |   |
| <b>Amount</b>  |   | <b>Province/Region</b>         |   |
| <b>Amount Expended For Fiscal Year</b>                           | \$5,000.00                              | <b>Country</b>                 | United States   |
| <b>Explain why the Fair Market Value is Less than the Amount</b> |   | <b>Procurement Description</b> | Sponsorship for GLOW With Your Hands Manufacturing and Healthcare |

|  |  |                                |                                 |
|--|--|--------------------------------|---------------------------------|
| <b>4. Vendor Name</b>  | Genesee Community College                | <b>Address Line1</b>           | One College Road                |
| <b>Type of Procurement</b>                                       | Design and Construction/Maintenance      | <b>Address Line2</b>           |                                 |
| <b>Award Process</b>   | Authority Contract - Non-Competitive Bid | <b>City</b>                    | BATAVIA                         |
| <b>Award Date</b>  | 5/1/2025                                 | <b>State</b>                   | NY                              |
| <b>End Date</b>  | 10/31/2025                               | <b>Postal Code</b>             | 14020                           |
| <b>Fair Market Value</b>   | \$10,000.00                              | <b>Plus 4</b>                  |                                 |
| <b>Amount</b>  | \$10,000.00                              | <b>Province/Region</b>         |                                 |
| <b>Amount Expended For Fiscal Year</b>                           | \$5,250.00                               | <b>Country</b>                 | United States                   |
| <b>Explain why the Fair Market Value is Less than the Amount</b> |  | <b>Procurement Description</b> | Mowing at MedTech Centre - 2025 |

3c

11

Procurement Report for Genesee Gateway Local Development Corporation  
 Fiscal Year Ending: 12/31/2025

Run Date: 02/27/2026  
 Status: UNSUBMITTED  
 Certified Date : N/A

|  |  |                                |  |
|--|--|--------------------------------|--|
| <b>5. Vendor Name</b>  | Genesee County Economic Development Center | <b>Address Line1</b>           | 99 MedTech Drive                                       |
| <b>Type of Procurement</b>                                       | Other                                      | <b>Address Line2</b>           | Suite 106  |
| <b>Award Process</b>   | Non Contract Procurement/Purchase Order    | <b>City</b>                    | BATAVIA  |
| <b>Award Date</b>  |  | <b>State</b>                   | NY   |
| <b>End Date</b>  |  | <b>Postal Code</b>             | 14020  |
| <b>Fair Market Value</b>   |  | <b>Plus 4</b>                  |  |
| <b>Amount</b>  |  | <b>Province/Region</b>         |  |
| <b>Amount Expended For Fiscal Year</b>                           | \$1,850.68                                 | <b>Country</b>                 | United States  |
| <b>Explain why the Fair Market Value is Less than the Amount</b> |  | <b>Procurement Description</b> | Reimbursement to GCEDC for Miscellaneous VISA Expenses |

|  |  |                                |  |
|--|--|--------------------------------|--|
| <b>6. Vendor Name</b>  | Genesee County Economic Development Center | <b>Address Line1</b>           | 99 MedTech Drive                           |
| <b>Type of Procurement</b>                                       | Other                                      | <b>Address Line2</b>           | Suite 106                                  |
| <b>Award Process</b>   | Authority Contract - Non-Competitive Bid   | <b>City</b>                    | BATAVIA                                    |
| <b>Award Date</b>  | 10/31/2024                                 | <b>State</b>                   | NY   |
| <b>End Date</b>  | 12/31/2025                                 | <b>Postal Code</b>             | 14020                                      |
| <b>Fair Market Value</b>   | \$300,000.00                               | <b>Plus 4</b>                  |  |
| <b>Amount</b>  | \$300,000.00                               | <b>Province/Region</b>         |  |
| <b>Amount Expended For Fiscal Year</b>                           | \$300,000.00                               | <b>Country</b>                 | United States                              |
| <b>Explain why the Fair Market Value is Less than the Amount</b> |  | <b>Procurement Description</b> | Economic Development Program Support Grant |

3c

12

Procurement Report for Genesee Gateway Local Development Corporation

Fiscal Year Ending: 12/31/2025

Run Date: 02/27/2026  
 Status: UNSUBMITTED  
 Certified Date : N/A

|  |  |                                |                                    |
|--|--|--------------------------------|------------------------------------|
| <b>7. Vendor Name</b>  | Genesee County Economic Development Center | <b>Address Line1</b>           | 99 MedTech Drive                   |
| <b>Type of Procurement</b>                                       | Other Professional Services                | <b>Address Line2</b>           | Suite 106                          |
| <b>Award Process</b>   | Authority Contract - Non-Competitive Bid   | <b>City</b>                    | BATAVIA                            |
| <b>Award Date</b>  | 10/31/2024                                 | <b>State</b>                   | NY                                 |
| <b>End Date</b>  | 12/31/2025                                 | <b>Postal Code</b>             | 14020                              |
| <b>Fair Market Value</b>   | \$87,712.93                                | <b>Plus 4</b>                  |                                    |
| <b>Amount</b>  | \$87,712.93                                | <b>Province/Region</b>         |                                    |
| <b>Amount Expended For Fiscal Year</b>                           | \$87,712.93                                | <b>Country</b>                 | United States                      |
| <b>Explain why the Fair Market Value is Less than the Amount</b> |  | <b>Procurement Description</b> | MedTech Centre Property Management |

|  |  |                                |   |
|--|--|--------------------------------|---|
| <b>8. Vendor Name</b>  | Genesee County Economic Development Center | <b>Address Line1</b>           | 99 MedTech Drive  |
| <b>Type of Procurement</b>                                       | Other                                      | <b>Address Line2</b>           | Suite 106   |
| <b>Award Process</b>   | Authority Contract - Competitive Bid       | <b>City</b>                    | BATAVIA   |
| <b>Award Date</b>  | 12/5/2024                                  | <b>State</b>                   | NY  |
| <b>End Date</b>  | 1/1/2026                                   | <b>Postal Code</b>             | 14020   |
| <b>Fair Market Value</b>   |  | <b>Plus 4</b>                  |   |
| <b>Amount</b>  | \$30,224.26                                | <b>Province/Region</b>         |   |
| <b>Amount Expended For Fiscal Year</b>                           | \$30,224.26                                | <b>Country</b>                 | United States   |
| <b>Explain why the Fair Market Value is Less than the Amount</b> |  | <b>Procurement Description</b> | Selective General Liability Insurance - Reimbursement to GCEDC for GGLDC Insurance Expenses |

3c

13

Procurement Report for Genesee Gateway Local Development Corporation  
 Fiscal Year Ending: 12/31/2025

Run Date: 02/27/2026  
 Status: UNSUBMITTED  
 Certified Date : N/A

|  |  |                                |   |
|--|--|--------------------------------|---|
| <b>9. Vendor Name</b>  | Genesee County Economic Development Center | <b>Address Line1</b>           | 99 MedTech Drive  |
| <b>Type of Procurement</b>                                       | Other                                      | <b>Address Line2</b>           | Suite 106   |
| <b>Award Process</b>   | Authority Contract - Competitive Bid       | <b>City</b>                    | BATAVIA   |
| <b>Award Date</b>  | 2/6/2025                                   | <b>State</b>                   | NY  |
| <b>End Date</b>  | 2/23/2026                                  | <b>Postal Code</b>             | 14020   |
| <b>Fair Market Value</b>   |  | <b>Plus 4</b>                  |   |
| <b>Amount</b>  | \$3,908.50                                 | <b>Province/Region</b>         |   |
| <b>Amount Expended For Fiscal Year</b>                           | \$3,908.50                                 | <b>Country</b>                 | United States   |
| <b>Explain why the Fair Market Value is Less than the Amount</b> |  | <b>Procurement Description</b> | Travelers Cyber Insurance - Reimbursement to GCEDC for GGLDC Insurance Expenses |

|  |   |                                |                            |
|--|---|--------------------------------|----------------------------|
| <b>10. Vendor Name</b>   | Genesee County Highway Department       | <b>Address Line1</b>           | 153 Cedar Street           |
| <b>Type of Procurement</b>                                       | Commodities/Supplies                    | <b>Address Line2</b>           |                            |
| <b>Award Process</b>   | Non Contract Procurement/Purchase Order | <b>City</b>                    | BATAVIA                    |
| <b>Award Date</b>  |   | <b>State</b>                   | NY                         |
| <b>End Date</b>  |   | <b>Postal Code</b>             | 14020                      |
| <b>Fair Market Value</b>   |   | <b>Plus 4</b>                  |                            |
| <b>Amount</b>  |   | <b>Province/Region</b>         |                            |
| <b>Amount Expended For Fiscal Year</b>                           | \$182.66                                | <b>Country</b>                 | United States              |
| <b>Explain why the Fair Market Value is Less than the Amount</b> |   | <b>Procurement Description</b> | Reimbursement for Supplies |

3c

14

Procurement Report for Genesee Gateway Local Development Corporation

Fiscal Year Ending: 12/31/2025

Run Date: 02/27/2026  
 Status: UNSUBMITTED  
 Certified Date : N/A

|  |  |                                |                              |
|--|--|--------------------------------|------------------------------|
| <b>11. Vendor Name</b>   | Genesee County Highway Department        | <b>Address Line1</b>           | 153 Cedar Street             |
| <b>Type of Procurement</b>                                       | Design and Construction/Maintenance      | <b>Address Line2</b>           |                              |
| <b>Award Process</b>   | Authority Contract - Non-Competitive Bid | <b>City</b>                    | BATAVIA                      |
| <b>Award Date</b>  | 12/5/2024                                | <b>State</b>                   | NY                           |
| <b>End Date</b>  | 12/31/2025                               | <b>Postal Code</b>             | 14020                        |
| <b>Fair Market Value</b>   | \$12,600.00                              | <b>Plus 4</b>                  |                              |
| <b>Amount</b>  | \$12,600.00                              | <b>Province/Region</b>         |                              |
| <b>Amount Expended For Fiscal Year</b>                           | \$12,600.00                              | <b>Country</b>                 | United States                |
| <b>Explain why the Fair Market Value is Less than the Amount</b> |  | <b>Procurement Description</b> | Mowing at the Ag Park - 2025 |

|  |  |                                |   |
|--|--|--------------------------------|---|
| <b>12. Vendor Name</b>   | Genesee County Highway Department        | <b>Address Line1</b>           | 153 Cedar Street                                    |
| <b>Type of Procurement</b>                                       | Design and Construction/Maintenance      | <b>Address Line2</b>           |   |
| <b>Award Process</b>   | Authority Contract - Non-Competitive Bid | <b>City</b>                    | BATAVIA   |
| <b>Award Date</b>  | 10/3/2024                                | <b>State</b>                   | NY  |
| <b>End Date</b>  | 11/14/2025                               | <b>Postal Code</b>             | 14020   |
| <b>Fair Market Value</b>   | \$9,226.25                               | <b>Plus 4</b>                  |   |
| <b>Amount</b>  | \$9,226.25                               | <b>Province/Region</b>         |   |
| <b>Amount Expended For Fiscal Year</b>                           | \$9,226.25                               | <b>Country</b>                 | United States                                       |
| <b>Explain why the Fair Market Value is Less than the Amount</b> |  | <b>Procurement Description</b> | Snow & Ice Removal - Contract (11/15/24 - 11/14/25) |

3c

15

Procurement Report for Genesee Gateway Local Development Corporation

Fiscal Year Ending: 12/31/2025

Run Date: 02/27/2026  
 Status: UNSUBMITTED  
 Certified Date : N/A

|  |   |                                |  |
|--|---|--------------------------------|--|
| <b>13. Vendor Name</b>   | Genesee Valley BOCES                    | <b>Address Line1</b>           | 80 Munson Street   |
| <b>Type of Procurement</b>                                       | Other                                   | <b>Address Line2</b>           |  |
| <b>Award Process</b>   | Non Contract Procurement/Purchase Order | <b>City</b>                    | LE ROY   |
| <b>Award Date</b>  |   | <b>State</b>                   | NY   |
| <b>End Date</b>  |   | <b>Postal Code</b>             | 14482  |
| <b>Fair Market Value</b>   |   | <b>Plus 4</b>                  |  |
| <b>Amount</b>  |   | <b>Province/Region</b>         |  |
| <b>Amount Expended For Fiscal Year</b>                           | \$373.72                                | <b>Country</b>                 | United States  |
| <b>Explain why the Fair Market Value is Less than the Amount</b> |   | <b>Procurement Description</b> | Funding to Support the Genesee Valley BOCES STEAM Jam at GCC |

|  |  |                                |  |
|--|--|--------------------------------|--|
| <b>14. Vendor Name</b>   | Genesee Valley BOCES                     | <b>Address Line1</b>           | 80 Munson Street                             |
| <b>Type of Procurement</b>                                       | Other                                    | <b>Address Line2</b>           |  |
| <b>Award Process</b>   | Authority Contract - Non-Competitive Bid | <b>City</b>                    | LE ROY                                       |
| <b>Award Date</b>  | 9/4/2025                                 | <b>State</b>                   | NY   |
| <b>End Date</b>  | 12/31/2025                               | <b>Postal Code</b>             | 14482  |
| <b>Fair Market Value</b>   | \$15,000.00                              | <b>Plus 4</b>                  |  |
| <b>Amount</b>  | \$15,000.00                              | <b>Province/Region</b>         |  |
| <b>Amount Expended For Fiscal Year</b>                           | \$15,000.00                              | <b>Country</b>                 | United States                                |
| <b>Explain why the Fair Market Value is Less than the Amount</b> |  | <b>Procurement Description</b> | Funding to Support the ACT Work Keys Program |

3c

16

Procurement Report for Genesee Gateway Local Development Corporation  
 Fiscal Year Ending: 12/31/2025

Run Date: 02/27/2026  
 Status: UNSUBMITTED  
 Certified Date : N/A

|  |   |                                |                     |
|--|---|--------------------------------|---------------------|
| <b>15. Vendor Name</b>   | Harris Beach Murtha Cullina PLLC        | <b>Address Line1</b>           | 99 Garnsey Road     |
| <b>Type of Procurement</b>                                       | Legal Services                          | <b>Address Line2</b>           |                     |
| <b>Award Process</b>   | Non Contract Procurement/Purchase Order | <b>City</b>                    | PITTSFORD           |
| <b>Award Date</b>  |   | <b>State</b>                   | NY                  |
| <b>End Date</b>  |   | <b>Postal Code</b>             | 14534               |
| <b>Fair Market Value</b>   |   | <b>Plus 4</b>                  |                     |
| <b>Amount</b>  |   | <b>Province/Region</b>         |                     |
| <b>Amount Expended For Fiscal Year</b>                           | \$20,606.72                             | <b>Country</b>                 | United States       |
| <b>Explain why the Fair Market Value is Less than the Amount</b> |   | <b>Procurement Description</b> | Misc Legal Services |

|  |                                      |                                |                         |
|--|--------------------------------------|--------------------------------|-------------------------|
| <b>16. Vendor Name</b>   | J&D's Seal Tech                      | <b>Address Line1</b>           | 138 Chandler Street     |
| <b>Type of Procurement</b>                                       | Design and Construction/Maintenance  | <b>Address Line2</b>           |                         |
| <b>Award Process</b>   | Authority Contract - Competitive Bid | <b>City</b>                    | BUFFALO                 |
| <b>Award Date</b>  | 6/5/2025                             | <b>State</b>                   | NY                      |
| <b>End Date</b>  |                                      | <b>Postal Code</b>             | 14207                   |
| <b>Fair Market Value</b>   |                                      | <b>Plus 4</b>                  |                         |
| <b>Amount</b>  | \$15,400.00                          | <b>Province/Region</b>         |                         |
| <b>Amount Expended For Fiscal Year</b>                           | \$15,400.00                          | <b>Country</b>                 | United States           |
| <b>Explain why the Fair Market Value is Less than the Amount</b> |                                      | <b>Procurement Description</b> | MTC Parking Lot Sealing |

3c

17

Procurement Report for Genesee Gateway Local Development Corporation

Fiscal Year Ending: 12/31/2025

Run Date: 02/27/2026  
 Status: UNSUBMITTED  
 Certified Date : N/A

|   |                                      |                         |                                   |
|---|--------------------------------------|-------------------------|-----------------------------------|
| 17. Vendor Name   | Lawley Insurance                     | Address Line1           | 361 Delaware Avenue               |
| Type of Procurement                                       | Other                                | Address Line2           |                                   |
| Award Process   | Authority Contract - Competitive Bid | City                    | BUFFALO                           |
| Award Date  | 2/6/2025                             | State                   | NY                                |
| End Date  | 2/23/2026                            | Postal Code             | 14207                             |
| Fair Market Value   |                                      | Plus 4                  |                                   |
| Amount  | \$14,588.79                          | Province/Region         |                                   |
| Amount Expended For Fiscal Year                           | \$14,588.79                          | Country                 | United States                     |
| Explain why the Fair Market Value is Less than the Amount |                                      | Procurement Description | D&O Insurance (2/23/25 - 2/23/26) |

|   |                                      |                         |  |
|---|--------------------------------------|-------------------------|--|
| 18. Vendor Name   | Mostert, Manzanero & Scott, LLP      | Address Line1           | 4 Associate Drive                        |
| Type of Procurement                                       | Financial Services                   | Address Line2           |  |
| Award Process   | Authority Contract - Competitive Bid | City                    | ONEONTA                                  |
| Award Date  | 10/31/2024                           | State                   | NY                                       |
| End Date  | 12/31/2025                           | Postal Code             | 13820                                    |
| Fair Market Value   |                                      | Plus 4                  |  |
| Amount  | \$10,300.00                          | Province/Region         |  |
| Amount Expended For Fiscal Year                           | \$10,300.00                          | Country                 | United States                            |
| Explain why the Fair Market Value is Less than the Amount |                                      | Procurement Description | Audit of GGLDC 2024 Financial Statements |

30

18

Procurement Report for Genesee Gateway Local Development Corporation

Run Date: 02/27/2026  
 Status: UNSUBMITTED  
 Certified Date : N/A

Fiscal Year Ending: 12/31/2025

|  |   |                                |                    |
|--|---|--------------------------------|--------------------|
| <b>19. Vendor Name</b>   | National Grid                           | <b>Address Line1</b>           | 5100 E Main Street |
| <b>Type of Procurement</b>                                       | Other                                   | <b>Address Line2</b>           |                    |
| <b>Award Process</b>   | Non Contract Procurement/Purchase Order | <b>City</b>                    | BATAVIA            |
| <b>Award Date</b>  |   | <b>State</b>                   | NY                 |
| <b>End Date</b>  |   | <b>Postal Code</b>             | 14020              |
| <b>Fair Market Value</b>   |   | <b>Plus 4</b>                  |                    |
| <b>Amount</b>  |   | <b>Province/Region</b>         |                    |
| <b>Amount Expended For Fiscal Year</b>                           | \$16,312.19                             | <b>Country</b>                 | United States      |
| <b>Explain why the Fair Market Value is Less than the Amount</b> |   | <b>Procurement Description</b> | Electric Services  |

|  |                                      |                                |                                      |
|--|--------------------------------------|--------------------------------|--------------------------------------|
| <b>20. Vendor Name</b>   | Tompkins Insurance Agencies, Inc.    | <b>Address Line1</b>           | 90 Main Street                       |
| <b>Type of Procurement</b>                                       | Other                                | <b>Address Line2</b>           |                                      |
| <b>Award Process</b>   | Authority Contract - Competitive Bid | <b>City</b>                    | BATAVIA                              |
| <b>Award Date</b>  | 12/5/2024                            | <b>State</b>                   | NY                                   |
| <b>End Date</b>  | 1/1/2026                             | <b>Postal Code</b>             | 14020                                |
| <b>Fair Market Value</b>   |                                      | <b>Plus 4</b>                  |                                      |
| <b>Amount</b>  | \$23,100.50                          | <b>Province/Region</b>         |                                      |
| <b>Amount Expended For Fiscal Year</b>                           | \$23,100.50                          | <b>Country</b>                 | United States                        |
| <b>Explain why the Fair Market Value is Less than the Amount</b> |                                      | <b>Procurement Description</b> | Umbrella Insurance (1/1/25 - 1/1/26) |

30

19

Procurement Report for Genesee Gateway Local Development Corporation

Run Date: 02/27/2026  
 Status: UNSUBMITTED  
 Certified Date : N/A

Fiscal Year Ending: 12/31/2025

|  |  |                                |                                    |
|--|--|--------------------------------|------------------------------------|
| <b>21. Vendor Name</b>   | Town of Pembroke                         | <b>Address Line1</b>           | 1145 Main Road                     |
| <b>Type of Procurement</b>                                       | Other                                    | <b>Address Line2</b>           |                                    |
| <b>Award Process</b>   | Authority Contract - Non-Competitive Bid | <b>City</b>                    | CORFU                              |
| <b>Award Date</b>  | 10/31/2019                               | <b>State</b>                   | NY                                 |
| <b>End Date</b>  | 10/31/2028                               | <b>Postal Code</b>             | 14036                              |
| <b>Fair Market Value</b>   | \$190,906.28                             | <b>Plus 4</b>                  |                                    |
| <b>Amount</b>  | \$190,906.28                             | <b>Province/Region</b>         |                                    |
| <b>Amount Expended For Fiscal Year</b>                           | \$190,906.28                             | <b>Country</b>                 | United States                      |
| <b>Explain why the Fair Market Value is Less than the Amount</b> |  | <b>Procurement Description</b> | Payment per Sewer Supply Agreement |

|  |   |                                |                              |
|--|---|--------------------------------|------------------------------|
| <b>22. Vendor Name</b>   | Triton Mechanical                       | <b>Address Line1</b>           | 35 Bermar Park               |
| <b>Type of Procurement</b>                                       | Design and Construction/Maintenance     | <b>Address Line2</b>           |                              |
| <b>Award Process</b>   | Non Contract Procurement/Purchase Order | <b>City</b>                    | ROCHESTER                    |
| <b>Award Date</b>  |   | <b>State</b>                   | NY                           |
| <b>End Date</b>  |   | <b>Postal Code</b>             | 14624                        |
| <b>Fair Market Value</b>   |   | <b>Plus 4</b>                  |                              |
| <b>Amount</b>  |   | <b>Province/Region</b>         |                              |
| <b>Amount Expended For Fiscal Year</b>                           | \$10,610.73                             | <b>Country</b>                 | United States                |
| <b>Explain why the Fair Market Value is Less than the Amount</b> |   | <b>Procurement Description</b> | Service Calls/Repairs - 2025 |

3c

20

Procurement Report for Genesee Gateway Local Development Corporation  
 Fiscal Year Ending: 12/31/2025

Run Date: 02/27/2026  
 Status: UNSUBMITTED  
 Certified Date : N/A

|  |  |                                |  |
|--|--|--------------------------------|--|
| <b>23. Vendor Name</b>   | Triton Mechanical                        | <b>Address Line1</b>           | 35 Bermar Park                         |
| <b>Type of Procurement</b>                                       | Design and Construction/Maintenance      | <b>Address Line2</b>           |  |
| <b>Award Process</b>   | Authority Contract - Non-Competitive Bid | <b>City</b>                    | ROCHESTER                              |
| <b>Award Date</b>  | 3/6/2025                                 | <b>State</b>                   | NY                                     |
| <b>End Date</b>  | 3/31/2026                                | <b>Postal Code</b>             | 14624                                  |
| <b>Fair Market Value</b>   | \$5,150.00                               | <b>Plus 4</b>                  |  |
| <b>Amount</b>  | \$5,150.00                               | <b>Province/Region</b>         |  |
| <b>Amount Expended For Fiscal Year</b>                           | \$2,575.00                               | <b>Country</b>                 | United States                          |
| <b>Explain why the Fair Market Value is Less than the Amount</b> |  | <b>Procurement Description</b> | Scheduled Maintenance 4/1/25 - 3/31/26 |

Additional Comments

3c

21

### **Host Community Investment Agreement termination and forgiveness**

**Discussion:** In September of 2021, Plug Power, Inc. entered into a Host Community Investment Agreement with the GGLDC. The revenues paid by the Company to the Corporation, which shall be utilized at the sole and absolute discretion of the Corporation, are to be provided (i) to facilitate future development and public infrastructure improvements within Genesee County related to the STAMP site; (ii) as a source of funding for prospective costs and expenses associated with and related to anticipated transportation corporation services and additional infrastructural improvements to be provided as a result of the STAMP needs in Genesee County; (iii) debt service and (iv) other economic development purposes. The agreement called for payments of \$900,228 annually beginning in January of 2023 and going out until January 2042. Plug made the 2023 and 2024 payments. The 2025 and 2026 payments are still outstanding. Plug has requested that the 2025 and 2026 payments be forgiven along with any penalties and interest and that the agreement be terminated. This would be contingent upon the proposed sale at STAMP going to closing.

**Fund Commitment:** None.

**Committee Action Request:** Recommend forgiveness of the outstanding balances and termination of the Host Community Investment Agreement with Plug Power, Inc. contingent upon their sale of STAMP assets.

**Additional contribution to NY Green, Inc.**

**Discussion:** NY Green, Inc. was formed in July of 2012 as a 501(c)(3) not-for-profit corporation whose charitable purpose of supporting conservation and stewardship of the scenic beauty, working lands, natural communities, and recreational amenities in Genesee County and throughout New York, to promote and effective balance between development activities, working lands and natural resource conservation. In May of 2013 the GGLDC contributed \$30,000 to NY Green to complete and implement the Green Genesee/Smart Genesee Plan that is now a layer on the County's GIS mapping system. This funding, in conjunction with the other two standing members (Town of Batavia, Genesee County Soil & Water) will allow for an executive director to be able to spend 8 to 10 hours per month for work that cannot billed directly to a project that is receiving grant funds.

**Fund commitment:** \$5,000 from Strategic Investments.

**Board action request:** Approval additional contribution of \$5,000 to NY Green from Strategic Investments.



## New York Green Project History

### **Grants Secured and Projects Administered by New York Green**

- Green Genesee/Smart Genesee Plan: \$175,000 develop the Green Genesee Road Map, along with tools and resources to help guide land and energy use in Genesee County
- Genesee County Climate Resiliency Plan: \$250,000 for planning for climate adaptation and resiliency for Genesee County
- Park Road Park Planning and Design: \$50,000 for planning and design plan development for new park on Park Road in Town of Batavia
- Town and Village of Alexander Smart Growth Comprehensive Plan: \$96,715 to develop a joint comprehensive plan for the Town and Village
- Town and Village of Elba Smart Growth Comprehensive Plan: \$73,985 to develop a joint comprehensive plan for the Town and Village
- Town of Batavia Town-Wide Brownfield Opportunity Area Assessment: \$155,250 to identify economic revitalization opportunity areas

### **Additional Grants that NYG Helped Secure for Genesee Area Municipalities**

- Town of Batavia Water Meter Replacement: \$730,000 to replace 2,000 water meters with smart meters
- Town of Batavia Local Waterfront Revitalization Program: \$359,000 to develop a program to revitalize Tonawanda Creek and its waterfront in the Town of Batavia
- Town of Batavia Pearl Street Watermain Project: \$3,126,340 for replacement of aging water distribution system serving approximately 100 users
- Town of Batavia Salt Storage Facility: \$260,000 to rehabilitate and expand salt storage facility

### **Grant Applications Currently in Review**

- Genesee County, City of Batavia, and Town of Batavia – Batavia Area Aquifer Study: \$1,000,000 to evaluate the relationship between Tonawanda and Onondaga aquifers to support informed regional land and water use planning

### **Additional Planning Support and Assistance to Genesee Area Municipalities**

- Town of Batavia Strategic Funding Plan: \$50,000 budget

## **GGLDC Summary Report**

Penny Heimlich

**Audit & Finance Committee Meeting – March 3, 2026**

**Board Meeting – March 5, 2026**

### **Triton Mechanical HVAC Agreement Renewal**

**Discussion:** The GGLDC received a proposal from Triton Mechanical for renewal of the bi-annual HVAC maintenance agreement. The renewed contract term will run from April 1, 2026, through March 31, 2027, at a cost of \$5,305. This represents a 3 % increase over last year's cost of \$5,150. The GGLDC has budgeted \$5,500 for HVAC maintenance services in the current fiscal year, which is sufficient to cover the contract amount.

Additional service calls and repairs may be required throughout the year. In 2025, these additional services totaled \$13,186. For the current fiscal year, \$20,000 has been budgeted to cover anticipated repair and service costs.

**Fund commitment:** 1) Maintenance contract with Triton for the HVAC system in the amount of \$5,305 (4/1/26 – 3/31/27). As well as 2) Service calls and maintenance work that is not to exceed an additional \$20,000 for 2026.

**Board Action Request:** 1) Maintenance contract with Triton for the HVAC system in the amount of \$5,305 (4/1/26 – 3/31/27). As well as 2) Service calls and maintenance work that is not to exceed an additional \$20,000 for 2026.



**PREVENTATIVE MAINTENANCE AND SERVICE AGREEMENT**

**Company**  
 Triton Mechanical  
 35 Bernar Pk  
 Rochester, NY 14624

Proposal Date: 2/10/2026  
 Proposal Number: P00262.1  
 Agreement Number:

Ph: 585-209-1600      Fax:

| Bill To Identity  | Agreement Location  |
|---|---|
| Genesee Gateway Local Development Corp<br>99 MedTech Drive<br>Batavia, NY 14020<br><br>Attn: Mark Masse | MedTech / Dr. Bruce Holm<br>99 MedTech Drive<br>Batavia, NY 14020<br><br>Attn: Mark Masse |

Triton Mechanical will provide the services described in the maintenance program indicated below.

**MAINTENANCE PROGRAM:** Planned Maintenance    **SCHEDULES:** \*Equipment Schedule \*Air Filter Service

Agreement coverage will commence on 4/1/2026.

The Agreement price is \$5,305.00 per year, payable in installments of \$2,652.50 per Semi-annual beginning on the effective date of 4/1/2026 through 3/31/2027.

This Agreement is the property of Triton Mechanical and is provided for Customer's use only. Triton Mechanical guarantees the price stated in this Agreement for thirty (30) days from proposal date above. This Agreement is for an initial term of 1 year and shall renew for successive one year terms unless either party gives written notice to the other of intention not to renew thirty (30) days prior to any anniversary date. Upon execution as provided below, this Agreement, including the following pages attached hereto (collectively, the "Agreement"), shall become a binding and enforceable agreement against both parties hereto. Customer, by execution of this Agreement, acknowledges that it has reviewed and understands the attached terms and conditions and has the authority to enter into this Agreement.

**Company**

**Customer**

\_\_\_\_\_  
 Signature Sales Consultant

\_\_\_\_\_  
 Signature (Authorized Representative)

\_\_\_\_\_  
 Accepted for Company by: Signature

\_\_\_\_\_  
 Name (Print)

\_\_\_\_\_  
 Name & Title

\_\_\_\_\_  
 Title

\_\_\_\_\_  
 Date / Phone / Fax

\_\_\_\_\_  
 Date

3f

26

## **GGLDC**

Chris Suozzi – Workforce Development

**March 5, 2026**

### **Discussion:**

We have been impactful in creating new workforce development programs over the years. Programs like “GLOW with your Hands” Manufacturing and “GLOW with your Hands” Healthcare are impactful for k-12 career exploration with our local companies. As in years past we are seeking to assist in supporting both programs for 2026 events.

### **Action Requested:**

We would like to support GLOW Works, Inc, a 501 C3 that is the overarching entity that supports GLOW with your HANDS Manufacturing for \$2500 and GLOW with your Hands Healthcare for \$2500.

Staff request a contribution from GGLDC in the amount of a combined \$5,000 to support these workforce development programs under GLOW Works, Inc.

**GGLDC**  
**2026 Workforce Development Fund**

| <b>Sources</b>    |   | <b>Approved</b>     | <b>Updated</b> | <b>Status</b> | <b>Comments</b>   |
|-------------------|---|---------------------|----------------|---------------|---|
| need update       | Workforce Development Fund Reserve        | \$3,307<br>\$87,693 |                |               | Carryover from 2025<br>Additional Allocation (estimate)   |
| <b>Uses</b>       |   |                     |                |               | <b>Comments</b>   |
|                   | City of Batavia Police Night Out          | \$250               |                |               | City of Batavia Police Night Out  |
|                   | High School welding competition           | \$500               |                |               | Oakfield FFA program hosting a welding competition at GC Fairgrounds June 2024  |
|                   | Tech Wars Event                           | \$500               |                |               | GCC Tech War's for students 6-12th grade- Gold Sponsorship  |
|                   | Tech Wars Event - STEAM Jam               | \$500               | \$485          | in process    | STEAM Jam for students 3-5th grade  |
|                   | Gameday with WBTA - Football              | \$2,500             |                |               | Sports & Careers for high school students program   |
|                   | Gameday with WBTA - Basketball            | \$2,500             |                |               | Sports & Careers for high school students program   |
|                   | BEA Premier Membership                    | \$2,500             | \$2,500        | in process    | BEA to assist with recruiting events and materials in k-12  |
|                   | GLOW with your hands - MFG                | \$2,500             | \$2,500        | in process    | Support the program   |
|                   | GLOW with your hands - Healthcare         | \$2,500             | \$2,500        | in process    | Support the program   |
| *                 | Box Car Derby Events                      | \$2,500             |                |               | Support current events and expansion  |
|                   | Edge Factor Membership                    | \$2,500             |                |               | Top movie cinema quality video's to share with students   |
|                   | Finger Lakes Youth Apprenticeship         | \$2,500             | \$2,500        | in process    | Sponsorship to support the program  |
|                   | Pre-Apprenticeship Bootcamps              | \$5,000             |                |               | Mechatronics and Welding Bootcamps  |
|                   | Marketing & Communications                | \$7,500             |                |               | Support student focused communications  |
| *                 | STEM/Skilled Trade Support                | \$50,000            |                |               | Support equipment and programs to build the talent pipeline:<br>Girls in STEM Conference<br>ACT Work Ready Communities<br>Equipment |
|                   | Youth Conference 7th and 8th Grade        |                     | \$1,000        | paid          | support conference  |
|                   | Town of Alabama Bicentennial              |                     | \$500          | paid          | STAMP Careers   |
|                   |   |                     | \$2,200        |               | Cooley Comic - 4th grade careers event  |
| <b>Total Uses</b> | VR Glasses for GV BOCES and Tech Teachers | \$16,000            |                |               | Other<br>VR Glasses for CNC , Mechatronics, etc for GV Boces library system for tech teachers uses to introduce                     |
| <b>Net</b>        |   | \$91,000            | \$14,185       |               |   |

Place holders if these programs do not get grants to cover