GENESEE GATEWAY LOCAL DEVELOPMENT corp.

Genesee Gateway Local Development Corp.
Meeting Agenda

Thursday, October 29th, 2026
Location: 99 MedTech Drive, Innovation Zone

PAGE#			
	1.0	**Call to Order**	**4:40pm**
	2.0	**Chairman's Report and Activities**	**4:40pm**
		2.1 Upcoming Meetings:	
		Next Scheduled Board Meeting: Thursday December 3rd at 4:00 p.m.	
		Audit & Finance Committee Meeting: Tuesday December 1st at 8:30 a.m.	
		2.2 Agenda Additions/ Deletions / Other Business ****Vote**	
2-6		2.3 Minutes: October 1, 2026 ****Vote**	
	3.0	**Report of Management**	**4:45pm**
		3.1 Nothing at this time.	
	4.0	**Audit & Finance Committee – M. Brooks**	**4:45pm**
7-11		4.1 September 2026 Financial Statements ****Vote**	
12-13		4.2 GGLDC 2027 Budget ****Vote**	
14-16		4.3 GGLDC 1+3 Budget ****Vote**	
		4.4 GCEDC Economic Development Program Support Grant ****Vote**	
17-25		4.5 12/31/26 Audit Services ****Vote**	
26-28		4.6 Snow & Ice Removal Contract – MedTech Centre ****Vote**	
29-31		4.7 Summer 2026 Welding Bootcamp Invoice ****Vote**	
32-33		4.8 MedTech Centre Parking Lot Lights ****Vote**	
34-35		4.9 Road Striping of Brickhouse Corners Drive ****Vote**	
	5.0	**Governance & Nominating Committee – S. Noble-Moag**	**4:50pm**
		5.1 Nothing at this time.	
	6.0	**Other Business**	**4:50pm**
		6.1 Nothing at this time.	
	7.0	**Adjournment**	**4:50pm**

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GENESEE GATEWAY LOCAL DEVELOPMENT corp.

GGLDC Board Meeting
Thursday, October 1, 2026
Location: 99 MedTech Drive, Innovation Zone
4:00 PM

GGLDC MINUTES

Attendance

Board Members:	M. Brooks, C. Yunker, K. Manne, P. Battaglia, P. Zeliff, D. Cunningham, J. Tretter, S. Noble-Moag
Staff:	L. Farrell, M. Masse, K. Galdun, C. Suozzi, J. Krencik, P. Heimlich
Guests:	S. Maier (Harris Beach Murtha), M. Fitzgerald (Phillips Lytle- Video Conference), R. Gaenzle (Harris Beach Murtha- Video Conference), M. Gray (GCEDC Board Member), C. Kemp (GCEDC Board Member), L. Mancuso (GCEDC Board Member)
Absent:	G. Torrey

1.0 Call to Order

D. Cunningham called the meeting to order at 4:40 p.m. in the Innovation Zone.

2.0 Chairman's Report and Activities

2.1 Upcoming Meetings:

Next Scheduled Board Meeting: Thursday October 29th at 4:00 p.m.
Audit & Finance Committee Meeting: Tuesday, October 27th at 8:30 a.m.

2.2 Agenda Additions/ Deletions/ Other Business –

J. Tretter made a motion to add item 3.1 Recognition/Proclamation for Departing Member; the motion was seconded by M. Brooks. Roll call resulted as follows:

M. Brooks -	Yes	J. Tretter -	Yes
D. Cunningham -	Yes	S. Noble-Moag -	Yes
K. Manne -	Yes	C. Yunker -	Yes
G. Torrey -	Absent	P. Zeliff -	Yes
P. Battaglia -	Yes		

The item was approved as presented.

2.3 Minutes: September 3, 2026

J. Tretter made a motion to recommend approval of the minutes from September 3, 2026; the motion was seconded by M. Brooks. Roll call resulted as follows:

M. Brooks -	Yes	J. Tretter -	Yes
D. Cunningham -	Yes	S. Noble-Moag -	Yes

K. Manne -	Yes	C. Yunker -	Yes
G. Torrey -	Absent	P. Zeliff -	Yes
P. Battaglia -	Yes		

The item was approved as presented.

3.0 Report of Management

3.1 Recognition/Proclamation for Departing Member – D. Cunningham presented S. Noble-Moag a Proclamation for her years of service to the Board.

4.0 Audit & Finance Committee – M. Brooks

4.1 August 2026 Financial Statements – L. Farrell reviewed the significant items of the August 2026 financial statements.

- Most activity on the Profit & Loss statement is related to MedTech Centre.
- Expenditures are where they are anticipated to be against the budget.
- Mostly normal monthly activity otherwise.

This was recommended for approval by the Committee.

M. Brooks made a motion to approve the August 2026 Financial Statements as presented; the motion was seconded by C. Yunker. Roll call resulted as follows:

M. Brooks -	Yes	J. Tretter -	Yes
D. Cunningham -	Yes	S. Noble-Moag -	Yes
K. Manne -	Yes	C. Yunker -	Yes
G. Torrey -	Absent	P. Zeliff -	Yes
P. Battaglia -	Yes		

The item was approved as presented.

4.2 GGLDC Budget Timeline – The 2027 budget is due to the ABO and OSC by November 1, 2026. L. Farrell reviewed the timeline to emphasize the need for a quorum at the Board meeting on October 29, 2026. Board members were asked to notify staff as soon as possible if they have a conflict. C. Yunker and P. Zeliff stated they would be unable to attend the October meeting.

4.3 Land Lease Rates – There is a 20-acre parcel located at Ag Park that has been under a ROFR with CH4 Biogas for the past several years. Given the lack of activity projected by this company, the intent would be to brush hog the land and get back to leasing it again at the land lease rates included with the meeting materials. Upon doing some additional research and input from board members it was determined the Ag Park parcels should be increased to $150/acre. These changes are reflected in the updated chart below.

2027 Land Lease Rates
Agricultural leases

Genesee Gateway Local Development Corp.

Lessee	Location	Term	Rate / acre	Approved Rate / Acre
Unknown	Agri-Business Park	One year	$ 120.00	$ 150.00

There were questions during the Committee meeting about whether the rates were properly reflective of the current market conditions. Upon doing some additional research M. Masse suggests increasing the rate to $150/acre.

This was recommended for approval by the Committee.

M. Brooks made a motion to approve increasing the 2027 Land Lease Rates to $150/acre as discussed; the motion was seconded by S. Noble-Moag. Roll call resulted as follows:

M. Brooks -	Yes	J. Tretter -	Yes
D. Cunningham -	Yes	S. Noble-Moag -	Yes
K. Manne -	Yes	C. Yunker -	Yes
G. Torrey -	Absent	P. Zeliff -	Yes
P. Battaglia -	Yes		

The item was approved as presented.

4.4 Brush Hogging Bids for Ag Park – Bids were solicited for brush hogging approximately 19 acres of land off W. Ag. Park Dive in the Town of Batavia. The property is under a Right of First Refusal (ROFR) with CH4 Biogas and has become overgrown with trees up to six feet in height. Once the property is cleared, we will work with one of the local farmers to till the land and potentially lease for farming use until the land is sold and/or developed.

Bid results were included in the meeting materials listing eighteen companies that were contacted with two bids received.

Board Action Request: Approval of up to $4,180 for Fava Brothers to complete the brush hogging work on the 19-acre GVAB site as described above.

This was recommended for approval by the Committee.

M. Brooks made a motion to approve the bid from Fava Brothers in the not-to-exceed amount of $4,180 as presented; the motion was seconded by P. Zeliff. Roll call resulted as follows:

M. Brooks -	Yes	J. Tretter -	Yes
D. Cunningham -	Yes	S. Noble-Moag -	Yes
K. Manne -	Yes	C. Yunker -	Yes
G. Torrey -	Absent	P. Zeliff -	Yes
P. Battaglia -	Yes		

The item was approved as presented.

4.5 Backflow Repair Bids – During an attempted repair of the existing backflow prevention device, it was determined that the shutoff valves #1 and #2 for the domestic device were not functioning properly and the device could not be repaired. It was recommended by Davis Ulmer (the company trying to repair the unit) that we hire a plumber to replace the valves and the backflow unit. The unit is nearing the end of its typical lifespan and the water main already has to be shut down to replace the broken valves. It is more cost-effective and reliable to replace the entire assembly now. This avoids paying for duplicate labor and future emergency repairs in the future.

Bid results were included in the meeting materials listing twenty companies that were contacted with two bids received.

Board Action Request: Approval of up to $19,000 for McGrain Mechanical to complete the work as described above.

This was recommended for approval by the Committee.

M. Brooks made a motion to approve the bid from McGrain Mechanical in the not-to-exceed amount of $19,000 as presented; the motion was seconded by P. Battaglia. Roll call resulted as follows:

M. Brooks -	Yes	J. Tretter -	Yes
D. Cunningham -	Yes	S. Noble-Moag -	Yes
K. Manne -	Yes	C. Yunker -	Yes
G. Torrey -	Absent	P. Zeliff -	Yes
P. Battaglia -	Yes		

The item was approved as presented.

4.6 Summer 2026 Mechatronics Bootcamp Invoice – For the past six years, the Genesee Gateway Local Development Corporation (GGLDC) has supported the development and implementation of the Pre-Apprenticeship Bootcamp Program in the partnership with Genesee Community College (GCC), Genesee Valley BOCES (GV BOCES), and the Rochester Technology and Manufacturing Association (RTMA).

Over that six-year period, 57 technicians have successfully graduated from the program, with 100% of graduates receiving employment offers. The program has become an important component of the region's workforce development efforts by preparing individuals with the technical skills needed by local manufacturers.

GGLDC has historically budgeted funding to help address program funding gaps when other workforce resources are insufficient.

In 2026, two Pre-Apprenticeship Bootcamps were held:

- Mechatronics
- Welding

Funding for these programs typically includes support from SUNY Apprenticeship funding, RTMA, the Workforce Development Institute (WDI), and other workforce development resources.

For the 2026 Mechatronics Pre-Apprenticeship Bootcamp, available outside funding does not fully cover program expenses, resulting in a funding shortfall of $4,070.84. Funding for the Welding Bootcamp is still being finalized.

Action Requested: Staff recommend that the GGLDC Board authorize funding in the amount of $4,070.84 to cover the remaining shortfall for the 2026 Mechatronics Pre-Apprenticeship Bootcamp.

This investment will allow GGLDC to continue supporting a proven workforce development program that has successfully connected trained technicians with employment opportunities in the region.

This was recommended for approval by the Committee.

M. Brooks made a motion to approve funding in the amount of $4,070.84 to cover the remaining shortall for the 2026 Mechatronics Pre-Apprenticeship Bootcamp as presented; the motion was seconded by S. Noble-Moag. Roll call resulted as follows:

M. Brooks -	Yes	J. Tretter -	Yes
D. Cunningham -	Yes	S. Noble-Moag -	Yes
K. Manne -	Yes	C. Yunker -	Yes
G. Torrey -	Absent	P. Zeliff -	Yes
P. Battaglia -	Yes		

The item was approved as presented.

6.0 <u>Other Business</u>

6.1 Nothing at this time.

7.0 <u>Adjournment</u>

As there was no further business, M. Brooks made a motion to adjourn at 4:53 p.m., which was seconded by P. Battaglia and passed unanimously.

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Genesee Gateway Local Development Corp.
Dashboard - September 2026
Balance Sheet - Accrual Basis

	9/30/26	8/31/26	[Per Audit] 12/31/25
ASSETS:			
Cash - Unrestricted	$ 1,001,501	$ 961,215	$ 914,465
Cash - Restricted (A)	332,412	331,689	326,077
Cash - Reserved (B)	5,128,210	5,105,730	2,484,416
Cash - Subtotal	6,462,123	6,398,634	3,724,958
Accounts Receivable (Net of $1,461,540 Allow for Bad Debt) (1)	225,057	225,057	225,170
Lease Receivable GASB - Current Portion	425,047	425,047	425,047
Loans Receivable - Current Portion (Net of $9,260 Allow for Bad Debt)	222,441	281,291	204,900
Other Current Assets (2)	26,200	33,560	3,083
Total Current Assets	**7,360,868**	**7,363,589**	**4,583,158**
Land Held for Dev. & Resale	1,968,357	1,968,357	1,968,357
Buildings & Improvements	7,281,718	7,281,718	7,281,718
Furniture, Fixtures & Equipment	35,949	35,949	35,949
Total Property, Plant & Equip.	9,286,024	9,286,024	9,286,024
Less Accumulated Depreciation	(3,076,593)	(3,060,258)	(2,929,630)
Net Property, Plant & Equip.	**6,209,431**	**6,225,766**	**6,356,394**
Lease Receivable GASB - Noncurrent Portion	4,516,225	4,516,225	4,516,225
Loans Receivable - Noncurrent Portion (Net of $160,978 Allow for Bad Debt)	144,893	165,623	363,693
Equity Investment in Genesee Agri-Business, LLC (3)	62,240	62,240	2,562,240
Equity Investment in STAMP Sewer Works, Inc. (4)	726,000	726,000	726,000
Equity Investment in STAMP Water Works, Inc. (5)	385,000	385,000	385,000
Other Assets	**5,834,358**	**5,855,088**	**8,553,158**
Total Assets	**19,404,657**	**19,444,443**	**19,492,710**
LIABILITIES:			
Accounts Payable	163	65,240	24,549
Unearned Revenue (6)	45,915	3,766	43,929
Security Deposits	108,512	108,512	108,512
Loans Payable - Current Portion	107,578	107,220	104,404
Bonds Payable - Current Portion	170,294	170,038	166,973
Total Current Liabilities	**432,462**	**454,776**	**448,367**
Loans Payable - Noncurrent Portion	1,553,931	1,563,060	1,635,015
Bonds Payable - Noncurrent Portion	1,680,827	1,695,996	1,820,163
Total Noncurrent Liabilities	**3,234,758**	**3,259,056**	**3,455,178**
Total Liabilities	**3,667,220**	**3,713,832**	**3,903,545**
DEFERRED INFLOW OF RESOURCES			
Deferred Inflow - Leases	4,579,743	4,579,743	4,579,743
Total Deferred Inflow of Resources	4,579,743	4,579,743	4,579,743
EQUITY	$ **11,157,694**	$ **11,150,868**	$ **11,009,422**

Significant Events:

1. Accounts Receivable - Plug Power Host Community Investment Agreement 2025 payment, including late fees (net of allowance) and misc.
2. Other Current Assets - Prepaid insurance.
3. Equity Investment in Genesee Agri-Business, LLC - Ties to corresponding GABLLC financial statements. Decreased due to a transfer of funds from GABLLC to GGLDC.
4. Equity Investment in STAMP Sewer Works, Inc. - Distributions to this entity to cover start up costs and legal fees.
5. Equity Investment in STAMP Water Works, Inc. - Distributions to this entity to cover start up costs.
6. Unearned Revenue - Rent and interest on loans received in advance.

(A) Restricted = Security Deposits, USDA Debt Sinking Fund, DL Community Benefit Agreement (CBA) Funds.
(B) Reserved = Plug Power And Edwards Vacuum Host Community Investment Funds, Workforce Development Funds, OCR loan repayments, Economic Development Loan Funds, Batavia Micropolitan Area Redevelopment Loan Funds, Strategic Investment Funds.

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Genesee Gateway Local Development Corp.
Dashboard - September 2026
Profit & Loss - Accrual Basis

	9/30/26	9/30/25	YTD 2026	YTD 2025	2026 Board Approved Budget	2026 YTD % of Budget
Operating Revenues:						
Grants (1)	$ -	$ 93,000	$ 150,000	$ 168,000	$ 1,153,228	13%
Interest Income on Loans	2,111	2,739	20,331	26,099	29,215	70%
Rent	65,660	64,874	590,607	552,541	781,847	76%
Common Area Fees - Parks	-	-	1,834	1,799	1,864	98%
Other Revenue	-	-	-	4,463	-	N/A
Total Operating Revenues	67,771	160,613	762,772	752,902	1,966,154	
Operating Expenses:						
Operations & Maintenance	19,629	32,565	188,556	161,366	357,635	53%
Professional Services	7,372	7,414	80,197	89,160	140,960	57%
Econ. Dev. Prog. Support Grant	25,000	25,000	225,000	225,000	300,000	75%
Site Development Expense	-	-	-	-	93,000	0%
Cost of Sales	-	-	-	1,500	-	N/A
Grant Expense	-	-	-	-	50,000	0%
Real Estate Dev. (Capitalized)	-	-	-	-	20,000	0%
Buildings/Furniture/Equip. (Capitalized)	-	-	-	-	50,000	0%
Balance Sheet Absorption	-	-	-	-	(70,000)	0%
Depreciation	16,335	16,463	146,963	148,168	194,684	75%
Total Operating Expenses	68,336	81,442	640,716	625,194	1,136,279	
Operating Revenue (Expense)	**(565)**	**79,171**	**122,056**	**127,708**	**829,875**	
Non-Operating Revenues (Expenses):						
Other Interest Income	17,591	11,668	117,256	120,964	72,000	163%
Interest Expense	(10,200)	(10,789)	(91,040)	(97,702)	(120,450)	76%
Total Non-Operating Exp.	7,391	879	26,216	23,262	(48,450)	
Change in Net Assets	6,826	80,050	148,272	150,970	$ 781,425	
Net Assets - Beginning	11,150,868	10,679,462	11,009,422	10,608,542		
Net Assets - Ending	$ 11,157,694	$ 10,759,512	$ 11,157,694	$ 10,759,512		

Significant Events:

1. Grant Revenue YTD - Atlas Copco/Edwards Vacuum Host Community Investment Agreement (Year 1 of 20).

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Genesee Gateway Local Development Corp.
September 2026 Dashboard
Statement of Cash Flows

	9/30/26	YTD
CASH PROVIDED BY OPERATING ACTIVITIES:		
Grant Income	$ -	$ 150,000
Interest Income on Loans	2,105	20,249
Rental Income	107,815	592,675
Common Area Fees - Parks	-	1,834
Operations & Maintenance	(12,474)	(230,765)
Professional Services	(22,115)	(85,313)
Economic Development Program Support Grant	(75,000)	(225,000)
Repayment of Loans	79,451	201,194
Net Provided By Operating Activities	79,782	424,874
CASH FLOWS USED BY CAPITAL & RELATED FINANCING ACTIVITIES:		
Principal Payments on Bonds & Loans	(23,684)	(213,925)
Interest Paid on Bonds & Loans	(10,200)	(91,040)
Net Cash Used By Capital & Related Financing Activities	(33,884)	(304,965)
CASH FLOWS PROVIDED BY INVESTING ACTIVITIES:		
Equity Investment - Genesee Agri-Business, LLC	-	2,500,000
Interest Income	17,591	117,256
Net Cash Provided By Investing Activities	17,591	2,617,256
Net Change in Cash	63,489	2,737,165
Cash - Beginning of Period	6,398,634	3,724,958
Cash - End of Period	$ 6,462,123	$ 6,462,123
RECONCILIATION OF OPERATING REVENUE (EXPENSE) TO NET CASH PROVIDED BY OPERATING ACTIVITIES:		
Operating Revenue (Expense)	$ (565)	$ 122,056
Adjustments:		
Depreciation Expense	16,335	146,963
Decrease in Accounts Receivable	-	113
(Increase) Decrease in Other Assets	7,360	(23,117)
Decrease in Loans Receivable	79,580	201,259
Decrease in Operating Accounts Payable	(65,077)	(24,386)
Increase in Unearned Revenue	42,149	1,986
Total Adjustments	80,347	302,818
Net Cash Provided By Operating Activities	$ 79,782	$ 424,874

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Genesee Gateway Local Development Corp.
Dashboard - September 2026
Balance Sheet - Accrual Basis

	GGLDC	GABLLC		COMBINED	
	9/30/26	9/30/26	Eliminations	9/30/26	Per Audit 12/31/2025
ASSETS:					
Cash - Unrestricted	$ 1,001,501	$ -	$ -	$ 1,001,501	$ 3,900,458
Cash - Restricted (A)	332,412	-	-	332,412	326,077
Cash - Reserved (B)	5,128,210	545,269	-	5,673,479	2,484,416
Cash - Subtotal	6,462,123	545,269	-	7,007,392	6,710,951
Accounts Receivable (Net of $1,461,540 Allow for Bad Debt)	225,057	-	-	225,057	225,170
Lease Receivable GASB - Current	425,047	14,460	-	439,507	439,507
Loans Receivable - Current (Net of $9,260 Allow for Bad Debt)	222,441	-	-	222,441	204,900
Other Current Assets	26,200	-	-	26,200	3,083
Total Current Assets	**7,360,868**	**559,729**	-	**7,920,597**	**7,583,611**
Land & Improvements	1,968,357	1,339,730	-	3,308,087	3,308,087
Buildings & Improvements	7,281,718	-	-	7,281,718	7,281,718
Furniture, Fixtures & Equipment	35,949	-	-	35,949	35,949
Total Property, Plant & Equip.	9,286,024	1,339,730	-	10,625,754	10,625,754
Less Accumulated Depreciation	(3,076,593)	-	-	(3,076,593)	(2,929,630)
Net Property, Plant & Equip.	**6,209,431**	**1,339,730**	-	**7,549,161**	**7,696,124**
Lease Receivable GASB - Noncurrent	4,516,225	66,048	-	4,582,273	4,582,273
Loans Receivable - Noncurrent (Net of $160,978 Allow for Bad Debt)	144,893	-	-	144,893	363,693
Land Options	-	-	-	-	-
Deferred Interest	-	-	-	-	-
Equity Investment in GAB, LLC	62,240	-	(62,240)	-	-
Equity Investment in STAMP Sewer Works, Inc.	726,000	-	-	726,000	726,000
Equity Investment in STAMP Water Works, Inc.	385,000	-	-	385,000	385,000
Other Assets	**5,834,358**	**66,048**	**(62,240)**	**5,838,166**	**6,056,966**
TOTAL ASSETS	**19,404,657**	**1,965,507**	**(62,240)**	**21,307,924**	**21,336,701**
LIABILITIES:					
Accounts Payable	163	-	-	163	24,549
Unearned Revenue	45,915	-	-	45,915	43,929
Customer Deposit	-	20,000	-	20,000	20,000
Security Deposits	108,512	-	-	108,512	108,512
Loans Payable - Current Portion	107,578	-	-	107,578	104,404
Bonds Payable - Current Portion	170,294	-	-	170,294	166,973
Total Current Liabilities	**432,462**	**20,000**	-	**452,462**	**468,367**
Loans Payable - Noncurrent Portion	1,553,931	-	-	1,553,931	1,635,015
Bonds Payable - Noncurrent Portion	1,680,827	-	-	1,680,827	1,820,163
Total Noncurrent Liabilities	**3,234,758**	-	-	**3,234,758**	**3,455,178**
TOTAL LIABILTIES	**3,667,220**	**20,000**	-	**3,687,220**	**3,923,545**
DEFERRED INFLOW OF RESOURCES					
Deferred Inflow - Leases	4,579,743	80,508	-	4,660,251	4,660,251
Total Deferred Inflow of Resources	4,579,743	80,508	-	4,660,251	4,660,251
EQUITY	$ **11,157,694**	$ **1,864,999**	$ **(62,240)**	$ **12,960,453**	$ **12,752,905**

(A) Restricted = Security Deposits, USDA Debt Sinking Fund, DL Community Benefit Agreement (CBA) Funds.
(B) Reserved = Plug Power and Edwards Vacuum Host Community Investment Funds, Workforce Development Funds, OCR loan repayments, Economic Development Loan Funds, Batavia Micropolitan Area Redevelopment Loan Funds, Strategic Investment Funds.

Significant Events:
None

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Genesee Gateway Local Development Corp.
Dashboard - September 2026
Profit & Loss - Accrual Basis

	GGLDC	GABLLC		COMBINED	
	9/30/26	9/30/26	Eliminations	9/30/26	YTD
Operating Revenues:					
Grants	$ -	$ -	$ -	$ -	$ 150,000
Interest Income on Loans	2,111	-	-	2,111	20,331
Rent	65,660	1,351	-	67,011	602,714
Interest Income on Leases	-	-	-	-	-
Lease Revenue	-	-	-	-	-
Common Area Fees - Parks	-	-	-	-	11,310
Fees	-	-	-	-	-
Other Revenue	-	-	-	-	20,000
Total Operating Revenues	67,771	1,351	-	69,122	804,355
Operating Expenses:					
Operations & Maintenance	19,629	-	-	19,629	193,150
Professional Services	7,372	-	-	7,372	80,197
Econ. Dev. Program Support Grant	25,000	-	-	25,000	225,000
Depreciation	16,335	-	-	16,335	146,963
Total Operating Expenses	68,336	-	-	68,336	645,310
Operating Revenue (Expense)	**(565)**	**1,351**	-	**786**	**159,045**
Non-Operating Revenues (Expenses):					
Other Interest Income	17,591	843	-	18,434	139,543
Interest Expense	(10,200)	-	-	(10,200)	(91,040)
Total Non-Operating Rev (Exp)	7,391	843	-	8,234	48,503
Change in Net Assets	6,826	2,194	-	9,020	207,548
Net Assets - Beginning	11,150,868	1,862,805	(2,062,240)	12,951,433	12,752,905
Equity Distribution (1)	-	-	2,000,000	-	-
Net Assets - Ending	$ 11,157,694	$ 1,864,999	$ (62,240)	$ 12,960,453	$ 12,960,453

2027 GGLDC CASH FLOW Plan (Sources / Uses of Funds)

- **$7.6M Sources of Funds (Cash)**
  - 1/1/26 Beginning Cash = $6.2M
  - $799K Rental Income/CAM Charges [MTC Rents, MTP land leases (including YSG / Batavia Solar), Gateway II ground lease, BETP CAM Charges]
  - $246K Loan Repayments (P&I) [OCR, Ec. Dev. Loan Fund, Batavia Micropolitan Area Redevelopment Loan Fund]
  - $93K Community Benefit Agreement – CNL Darien Lake (CBA) [Annual Payments end 2027] [BETP]
  - $150K Host Benefit Agreement – Edwards Vacuum [Annual Payments end 2045] [STAMP] [Plug Power $900K, not anticipated to be received]
  - $10K NYS Office of Community Renewal (OCR) Grant – covers grant consulting services [Ops]
  - $106K Bank Interest

- **$1.5M Uses of Funds (Cash):**
  - **$594K Operations** – Economic Development Program Support Grant, Workforce Development Initiatives, Audit/Tax/Grant Professional Services, Insurance, Miscellaneous Expense, Grant Expense for HP Hood & UNC Training and Genesee County Comprehensive Fire & Emergency Medical Services & Implementation
  - **$1.4K Gateway II** – Site Maintenance, Special District Fees, and Insurance
  - **$95.8K Buffalo East Tech Park** – Wastewater Treatment Facility Upgrades (Payments to Town of Pembroke), Site Maintenance, Special District Fees, and Insurance
  - **$20.4K Ag Park** – Insurance, Site Maintenance and Miscellaneous Fees
  - **$1.8K Upstate Med & Tech Park** - Site Maintenance, Special District Fees
  - **$709K Upstate MedTech Centre** – Building/Common Area Maintenance, Utilities, Special District Fees, Property Management, Insurance, Debt Service, Brokerage Fees (DNP, Akima), Professional Services Miscellaneous
  - **$59K WNY STAMP** – Special District Fees, Insurance, Equity Contribution to STAMP Sewer & Water Works
  - **$0K Economic Development Loan Fund**
  - **$0K Batavia Micropolitan Area Redevelopment Loan Fund**

- **Year End Cash Balance: $6.1M**
  - Includes $1M Unrestricted Funds
  - Includes Restricted and Reserved Funds:
    - $2.1M Reserved for Strategic Investments
    - $1.4M Reserved Loan Funds
    - $318.2K Restricted MTC Security Deposits & USDA Bond Sinking Fund
    - $1.3M Restricted STAMP Host Benefit Agreement Funds

2026 GAB, LLC CASH FLOW Plan (Sources / Uses of Funds)

- **$599K Sources of Funds (Cash)**
  - 1/1/26 Beginning Cash = $557K (Reserved for Strategic Investments)
  - $26.5K GVAB Park CAM Charges and Land Leases
  - $15K Bank Interest

- **$4.9K Uses of Funds (Cash):**
  - Special District Fees and Tax Filing Fee

- **Year End Cash Balance: $594K** (Reserved for Strategic Investment Funds)

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GENESEE GATEWAY LOCAL DEVELOPMENT CORP.
GCEDC's Real Estate & Development Affiliate

Statement of Operational Cash Flows: 2027 Budget: GGLDC BOARD APPROVAL:

	Operations (00)	Gateway II (01)	BETPS (02)	GVAB (03)	MTP (05)	MTC (08)	WNY STAMP (06)	EDLF (22)	BMLF (24)	GGLDC Combined	GABLLC	Consolidated
Sources of Funds / Cash Flows:												
Reserved:												
- Strategic Investments	2,547,930	0	0	0	0	0	0	0	0	**2,547,930**	557,038	3,104,968
- Loan Repayments	0	0	0	0	0	0	0	764,907	479,108	**1,244,015**	0	1,244,015
Restricted:												
- STAMP Host Benefit Agreement	0	0	0	0	0	0	1,142,144	0	0	**1,142,144**	0	1,142,144
- Workforce Development	10,574	0	0	0	0	0	0	0	0	**10,574**	0	10,574
- CBA	0	0	0	0	0	0	0	0	0	**0**	0	0
- USDA Debt Sinking Fund	0	0	0	0	0	184,200	0	0	0	**184,200**	0	184,200
- MTC Security Deposits	0	0	0	0	0	131,025	0	0	0	**131,025**	0	131,025
Unrestricted Cash Balance Plan	5,906	0	0	0	0	851,177	0	0	0	**857,083**	0	857,083
Projected Cash Balance **as of 12/31/26**	2,564,410	0	0	0	0	1,166,402	1,142,144	764,907	479,108	**6,116,971**	557,038	6,674,009
Fees/Revenue: Loan Origination Fees / Application fees	0	0	0	Lease Deposits $3,000, general $20,000		0	0	0	0	**0**	0	0
Bank Interest	40,000	0	0			23,000	20,000	15,000	8,000	**106,000**	15,000	121,000
Loan Repayments (P&I): Reserved cash	146,800	0	0	0	0	0	0	52,159	47,285	**246,244**	0	246,244
Rent / Common Area Maintenance Charges for Parks	0	875	1,901	0	13,314	782,654	0	0	0	**798,744**	26,517	825,261
Miscellaneous	0	0	0	0	0	0	0	0	0	**0**	0	0
Grant - CDBG / DHCR	10,000	0	0	0	0	0	0	0	0	**10,000**	0	10,000
Grant - Other	0	0	0	0	0	0	150,000	0	0	**150,000**	0	150,000
Grant - Federal / State	0	0	0	0	0	0	0	0	0	**0**	0	0
Grant - Community Benefit Agreement (CBA)	0	0	93,000	0	0	0	0	0	0	**93,000**	0	93,000
Land Sales / Land Sale Installment Payments	0	0	0	0	0	0	0	0	0	**0**	0	0
Interfund Transfers	(19,281)	556	824	20,400	(11,479)	0	8,980	0	0	**0**	0	0
Equity Transfer (Distribution from Affiliate(s) - GVABLLC	0	0	0	0	0	0	0	0	0	**0**	0	0
Due (To)/From Activity	0	0	0	0	0	0	0	0	0	**0**	0	0
Subtotal funds received during year	177,519	1,431	95,725	20,400	1,835	805,654	178,980	67,159	55,285	**1,403,988**	41,517	1,445,505
Total Sources of Funds - GGLDC	2,741,929	1,431	95,725	20,400	1,835	1,972,056	1,321,124	832,066	534,393	**7,520,959**	598,555	8,119,514
Uses of Funds / Cash Flows:												
Operations & Maintenance Costs:												
Insurance	58,650	200	1,200	1,800	0	27,100	8,600	0	0	**97,550**	0	97,550
Prof Svcs	25,000	0	0	0	0	0	0	0	0	**25,000**	0	25,000
Prof Svcs- WFD	0	0	0	0	0	0	0	0	0	**0**	0	0
Prof Svcs-Other	25,000	0	0	0	0	2,500	0	0	0	**27,500**	0	27,500
Prof Svcs- Ec Dev. Program Grant / MTC Mgmt	300,000	0	0	0	0	0	0	0	0	**300,000**	0	300,000
GCEDC Property Management	0	0	0	0	0	92,849	0	0	0	**92,849**	0	92,849
Site Maintenance: Brush hogging, Mowing, Landscaping	0	1,000	1,000	18,500	1,000	0	0	0	0	**21,500**	0	21,500
Building Maintenance	0	0	0	0	0	169,000	0	0	0	**169,000**	0	169,000
Property Taxes / Special District Fees	0	231	525	0	835	7,917	380	0	0	**9,888**	4,900	14,788
Loan Disbursements	0	0	0	0	0	0	0	0	0	**0**	0	0
Loan / Line of Credit Re-payments	0	0	0	0	0	0	0	0	0	**0**	0	0
Bond Payments Debt Service	0	0	0	0	0	406,620	0	0	0	**406,620**	0	406,620
Land Aquisition: Brokerage fees / Commission	0	0	0	0	0	0	0	0	0	**0**	0	0
Miscellaneous	110,574	0	0	0	0	0	0	0	0	**110,574**	0	110,574
Grant Expense	75,000	0	0	0	0	0	0	0	0	**75,000**	0	75,000
Equity Contribution - STAMP Water/Sewer Works	0	0	0	0	0	0	50,000	0	0	**50,000**	0	50,000
Fees	0	0	0	100	0	2,525	0	0	0	**2,625**	25	2,650
Subtotal Ops & Maint Costs:	594,224	1,431	2,725	20,400	1,835	708,511	58,980	0	0	**1,388,106**	4,925	1,393,031
Development Costs:												
Sewer	0	0	93,000	0	0	0	0	0	0	**93,000**	0	93,000
Telecommunications / Data	0	0	0	0	0	0	0	0	0	**0**	0	0
Building Construction / Improvements	0	0	0	0	0	0	0	0	0	**0**	0	0
Roadway Installation	0	0	0	0	0	0	0	0	0	**0**	0	0
Signage and related	0	0	0	0	0	0	0	0	0	**0**	0	0
Prof Svcs: Wetlands Development / Mitigation	0	0	0	0	0	0	0	0	0	**0**	0	0
Prof Svcs: Other [Legal, Survey, Title paid directly to vendor]	0	0	0	0	0	0	0	0	0	**0**	0	0
Debt Service (Financing for Acquisition/Development) & LOC	0	0	0	0	0	0	0	0	0	**0**	0	0
Subtotal Development Costs:	0	0	93,000	0	0	0	0	0	0	**93,000**	0	93,000
Subtotal Gross Use of Funds via GGLDC/GCEDC	594,224	1,431	95,725	20,400	1,835	708,511	58,980	0	0	**1,481,106**	4,925	1,486,031
Cost Offset: Paid by GCEDC	0	0	0	0	0	0	0	0	0	**0**	0	0
Total Uses of Funds - GGLDC	594,224	1,431	95,725	20,400	1,835	708,511	58,980	0	0	1,481,106	4,925	1,486,031
Subtotal Operational Cash Balance Plan 12/31/27	**2,147,705**	**0**	**0**	**0**	**0**	**1,263,545**	**1,262,144**	**832,066**	**534,393**	**6,039,853**	**593,630**	**6,633,483**
Reserved:												
- Strategic Investments	**2,141,799**									**2,141,799**	**593,630**	**2,735,429**
- Loan Repayments								**832,066**	**534,393**	**1,366,459**		**1,366,459**
Restricted												
- STAMP Host Benefit Agreement							**1,262,144**			**1,262,144**		**1,262,144**
- Workforce Development	**0**									**0**		**0**
- CBA			**0**							**0**		**0**
- USDA Debt Sinking Fund						**184,200**				**184,200**		**184,200**
- MTC Security Deposits						**134,025**				**134,025**		**134,025**
Unrestricted Cash Balance Plan 12/31/27	**5,906**	**0**	**0**	**0**	**0**	**945,320**	**0**	**0**	**0**	**951,226**	**0**	**951,226**
Due To (Due From) - Interfund Borrowings												
Balance 12/31/26	**1,500**	**0**	**0**	**70,248**	**0**	**0**	**(71,748)**	**0**	**0**	**0**	**0**	**0**
Balance 12/31/27	**1,500**	**0**	**0**	**70,248**	**0**	**0**	**(71,748)**	**0**	**0**	**0**	**0**	**0**
Debt Schedule - External												
1. Five Star Bank Line of Credit ($700K Limit)						FSB 649 - $535,605 FSB 622 - $1,284,706 USDA - $1,635,015						
Balance 12/31/26							-			-		
Balance 12/31/27							-			-		
2. Permanent Financing MedTech Ctr.							FSB 649 - $481,561 FSB 622 - $1,151,855 USDA - $1,526,358					
Balance 12/31/26						3,455,326				3,455,326		3,455,326
Balance 12/31/27						3,159,774	-			3,159,774		3,159,774

4.2

GENESEE GATEWAY LOCAL
DEVELOPMENT CORP.
GCEDC's Real Estate & Development Affiliate

Draft

GGLDC & GAB,LLC Consolidated
4 Year Budget 2027 - 2030
GGLDC BOARD APPROVED:

	2027 Budget	2028 Budget	2029 Budget	2030 Budget	
Revenues					
Bank Interest	121,000	124,630	128,369	132,220	
Loan Interest	21,773	17,284	12,906	8,459	*
Rent / CAM Charges	825,261	849,664	874,800	900,692	*
Grant CBA	1,143,228	1,050,228	1,050,228	1,050,228	*
Grants Other	10,000	0	0	0	*
Total Revenues	2,121,262	2,041,806	2,066,303	2,091,599	
Expenses					
Insurance	97,550	100,477	103,491	106,596	
Utilities	25,000	25,750	26,523	27,318	
Depreciation	194,773	194,684	194,684	194,684	*
Economic Dev. Program Support Grant	300,000	300,000	300,000	300,000	*
Professional Services - Operations	52,500	54,075	55,697	57,368	
Supplies	0	0	0	0	
Site Maintenance	165,500	170,465	175,579	180,846	
Site Development	93,000	0	0	0	*
Miscellaneous	110,574	75,000	75,000	64,711	*
MTC Property Management	92,849	95,634	98,504	101,459	
Fees & Permits	2,650	2,380	2,204	1,540	*
Property Taxes / Special District Fees	14,788	15,232	15,689	16,159	
Bad Debt Expense	900,228	900,228	900,228	900,228	*
Interest Expense	111,066	101,567	91,502	81,220	*
Grant Expense	75,000	0	0	0	*
Total Expenses	2,235,478	2,035,491	2,039,099	2,032,129	
Net Income	(114,216)	6,314	27,203	59,470	

* 3% increase for most line items 2028-2030, unless shaded.

GENESEE GATEWAY LOCAL DEVELOPMENT CORP.
GCEDC's Real Estate & Development Affiliate

Draft

GGLDC Consolidated

4 Year Budget 2027 - 2030

GGLDC BOARD APPROVED:

	2027 Budget	2028 Budget	2029 Budget	2030 Budget	
Revenues					
Bank Interest	106,000	109,180	112,455	115,829	
Loan Interest	21,773	17,284	12,906	8,459	*
Rent / CAM Charges	798,744	822,576	847,123	872,405	*
Grant CBA	1,143,228	1,050,228	1,050,228	1,050,228	*
Grants Other	10,000	0	0	0	*
	2,079,745	1,999,268	2,022,712	2,046,921	
Expenses					
Insurance	97,550	100,477	103,491	106,596	
Utilities	25,000	25,750	26,523	27,318	
Depreciation	194,773	194,684	194,684	194,684	*
Economic Dev. Program Support Grant	300,000	300,000	300,000	300,000	*
Professional Services	52,500	54,075	55,697	57,368	
Supplies	0	0	0	0	
Site Maintenance	165,500	170,465	175,579	180,846	
Site Development	93,000	0	0	0	*
Miscellaneous	110,574	75,000	75,000	64,711	*
MTC Property Management	92,849	95,634	98,504	101,459	
Fees & Permits	2,625	2,354	2,177	1,512	*
Property Taxes / Special District Fees	9,888	10,185	10,490	10,805	
Bad Debt Expense	900,228	900,228	900,228	900,228	*
Interest Expense	111,066	101,567	91,502	81,220	*
Grant Expense	75,000	0	0	0	*
Total Expenses	2,230,553	2,030,419	2,033,874	2,026,747	
Net Income	(150,808)	(31,151)	(11,162)	20,174	

* 3% increase for most line items 2028-2030, unless shaded.

GENESEE GATEWAY LOCAL
DEVELOPMENT CORP.
GCEDC's Real Estate & Development Affiliate

Draft

GAB,LLC
4 Year Budget 2027 - 2030
GGLDC BOARD APPROVED:

	2027 Budget	2028 Budget	2029 Budget	2030 Budget	
Revenues					
Bank Interest	15,000	15,450	15,914	16,391	
Loan Interest	0	0	0	0	
Rent / CAM Charges	26,517	27,088	27,677	28,287	*
Grants Other	0	0	0	0	
Total Revenues	41,517	42,538	43,591	44,678	
Expenses					
Insurance	0	0	0	0	
Utilities	0	0	0	0	
Depreciation	0	0	0	0	
Economic Dev. Program Support Grant	0	0	0	0	
Professional Services	0	0	0	0	
Supplies	0	0	0	0	
Miscellaneous Workforce Dev.	0	0	0	0	
Site Maintenance	0	0	0	0	
MTC Property Management	0	0	0	0	
Fees & Permits	25	26	27	27	
Property Taxes / Special District Fees	4,900	5,047	5,198	5,354	
Interest Expense	0	0	0	0	
Site Development	0	0	0	0	
Grant Expense	0	0	0	0	
Real Estate Development	0	0	0	0	
Balance Sheet Absorption	0	0	0	0	
Total Expenses	4,925	5,073	5,225	5,382	
Net Income	36,592	37,465	38,366	39,296	

* 3% increase for most line items 2028-2030, unless shaded.

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October 16, 2026

Board of Directors and
Lezlie Farrell
Genesee Gateway Local Development Corporation
99 MedTech Drive, Suite 106
Batavia, NY 14020

We are pleased to confirm our understanding of the services we are to provide for the Genesee Gateway Local Development Corporation (GGLDC) for the year ended December 31, 2026.

Audit Scope and Objectives

We will audit the financial statements of the GGLDC, which comprise of the consolidated statement of net position as of December 31, 2026, and the related consolidated statement of revenues, expenses and changes in net position and consolidated statement of cash flows, including the disclosures to the financial statements, as of and for the year then ended. Accounting standards generally accepted in the United States of America provide for certain required supplementary information (RSI), such as management's discussion and analysis (MD&A), to supplement the GGLDC's basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. As part of our engagement, we will apply certain limited procedures to the GGLDC's RSI in accordance with auditing standards generally accepted in the United States of America (GAAS). These limited procedures will consist of inquiries of management regarding the methods of preparing the information and comparing the information for consistency with management's response to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We will not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance. The following RSI is required by GAAP and will be subjected to certain limited procedures, but will not be audited:

- Management's Discussion and Analysis

We have also been engaged to report on supplementary information other than RSI that accompanies GGLDC's financial statements. We will subject the following supplementary information to the auditing procedures applied in our audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with GAAS, and will provide an opinion on it in relation to the financial statements as a whole:

- Consolidating Statement of Net Position;
- Consolidating Statement of Revenues, Expenses and Changes in Net Position;
- Combining Statement of Net Position;
- Combining Statement of Revenues, Expenses and Changes in Net Position; and
- Schedule of Expenditures of Federal Awards.

Furthermore, we have been engaged to report on GGLDC's Compliance with the New York State Comptroller's Investment Guidelines for Public Authorities and Section 2925 of the New York State Public Authorities Law. We will issue a separate auditors' report which will provide an opinion on GGLDC's Compliance with Investment Guidelines for Public Authorities.

The objectives of our audit are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatements, whether due to fraud or error; and issue an auditors' report that includes our opinion about whether your financial statements are fairly presented, in all material respects, in conformity with GAAP, and report on the fairness of the supplementary information referred to in the second paragraph when considered in relation to the financial statements as a whole. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. Misstatements, including omissions, can arise from fraud or error and are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment of a reasonable user made based on the financial statements. The objective also includes reporting on –

- Internal control over financial reporting and compliance with provisions of laws, regulations, contracts, and award agreements, noncompliance with which could have a material effect on the financial statements in accordance with *Government Auditing Standards*.

- Internal controls over compliance related to major programs and an opinion (or disclaimer of opinion) on compliance with federal statues, regulations, and the terms and conditions of federal awards that could have a direct and material effect on each major program in accordance with the Single Audit Act Amendments of 1996 and Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance).

Auditors' Responsibilities for the Audit of the Financial Statements

We will conduct our audit in accordance with GAAS; the standards for financial audits contained in *Government Auditing Standards,* issued by the Comptroller General of the United States; the Single Audit Act Amendments of 1996; and the provisions of the Uniform Guidance, and will include test of accounting records, a determination of major program(s) in accordance with Uniform Guidance, and other procedures we consider necessary to enable us to express such opinions. As part of an audit in accordance with GAAS and *Government Auditing Standards*, we exercise professional judgment and maintain professional skepticism throughout the audit.

We will evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management. We will also evaluate the overall presentation of the financial statements, including the disclosures, and determine whether the financial statements represent the underling transactions and events in a manner that achieves fair presentation. We will plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether from (1) errors, (2) fraudulent financing reporting, (3) misappropriation of assets, or (4) violations of laws or governmental regulations that are attributable to the entity or to acts by management or employees acting on behalf of the entity. Because the determination of waste and abuse is subjective, *Government Auditing Standards* do not expect auditors to perform specific procedures to detect waste or abuse in financial audits nor do they expect auditors to provide reasonable assurance of detecting waste or abuse.

Because of the inherent limitations of an audit, combined with the inherent limitation of internal control, and because we will not perform a detailed examination of all transactions, there is an unavoidable risk that some material misstatements or noncompliance may not be detected by us, even though the audit is properly planned and performed in accordance with GAAS and *Government Auditing Standards*. In addition, an audit is not designed to detect immaterial misstatements or violations of laws or governmental regulations that do not have a direct and material effect on the financial statements. However, we will inform the appropriate level of management of any material errors, fraudulent financial reporting, or misappropriation of assets that comes to our attention. We will also inform the appropriate level of management of any violations of laws or governmental regulations that come to our attention, unless clearly inconsequential. Our responsibility as auditors' is limited to the period covered by our audit and does not extend to any later periods for which we are not engaged as auditors.

We will also conclude, based on the audit evidence obtained, whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the GGLDC's ability to continue as a going concern for a reasonable period of time.

Our procedures will include tests of documentary evidence supporting the transactions recorded in the accounts, tests of the physical existence of inventories, and direct confirmation of receivables and certain other assets and liabilities by correspondence with selected customers, creditors, and financial institutions. We will request written representations from your attorneys as part of the engagement.

Our audit of financial statements does not relieve you of your responsibilities.

Audit Procedures – Internal Control

Our audit will include obtaining an understanding of the GGLDC and its environment, including internal control relevant to the audit, sufficient to identify and assess the risks of material misstatement of the financial statements whether due to error or fraud, and to design and perform audit procedures responsive to those risk and obtain evidence that is sufficient and appropriate to provide a basis for our opinions. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentation, or the override of internal controls. Tests of controls may be performed to test the effectiveness of certain controls that we consider relevant to preventing and detecting errors and fraud that are material to the financial statements and to preventing and detecting misstatements resulting from illegal acts and other noncompliance matters that have a direct and material effect on the financial statements. Our tests, if performed, will be less in scope than would be necessary to render an opinion on internal control and, accordingly, no opinion will be expressed in our report on internal control issued pursuant to *Government Auditing Standards*.

As required by the Uniform Guidance, we will also perform tests of controls over compliance to evaluate the effectiveness of the design and operation of controls that we consider relevant to preventing or detecting material noncompliance with compliance requirements applicable to each major federal award program. However, our tests will be less in scope than would be necessary to render an opinion on those controls and, accordingly, no opinion will be expressed in our report on internal control issued pursuant to the Uniform Guidance.

An audit is not designed to provide assurance on internal control or to identify significant deficiencies or material weaknesses. Accordingly, we will express no such opinion. However, during the audit, we will communicate to management and those charged with governance internal control related matters that are required to be communicated under AICPA professional standards, *Government Auditing Standards*, and the Uniform Guidance.

Audit Procedures - Compliance

As part of obtaining reasonable assurance about whether the financial statements are free of material misstatement, we will perform tests of GGLDC's compliance with the provisions of applicable laws, regulations, contracts, agreements, and grants. However, the objective of our audit will not be to provide an opinion on overall compliance and we will not express such an opinion in our report on compliance issued pursuant to *Government Auditing Standards*.

The Uniform Guidance requires that we also plan and perform the audit to obtain reasonable assurance about whether the auditee has complied with federal statutes, regulations, and the terms and conditions of federal awards applicable to major programs. Our procedures will consist of tests of transactions and other applicable procedures described in the OMB *Compliance Supplement* for the types of compliance requirements that could have a direct and material effect on each of the GGLDC's major programs. For federal programs that are included in the Compliance Supplement, our compliance and internal control procedures will relate to the compliance requirements that the Compliance Supplement identifies as being subject to audit. The purpose of these procedures will be to express an opinion on the GGLDC's compliance with requirements applicable to each of its major programs in our report on compliance issued pursuant to the Uniform Guidance.

Other Services

We will assist in preparing the financial statements, schedule of expenditures of federal awards, and related notes of the GGLDC in conformity with U.S. generally accepted accounting principles and the Uniform Guidance based on information provided by you. These nonaudit services do not constitute an audit under *Government Auditing Standards* and such services will not be conducted in accordance with *Government Auditing Standards*. We will perform the services in accordance with applicable professional standards. The other services are limited to the financial statements, schedule of expenditures of federal awards, and related notes services previously defined. We, in our sole professional judgment, reserve the right to refuse to perform any procedure or take any action that could be construed as assuming management responsibilities.

You agree to assume all management responsibilities for the financial statements, schedule of expenditures of federal awards, and related notes, and any other nonaudit services we provide. You will be required to acknowledge in the management representation letter our assistance with preparation of the financial statements, the schedule of expenditures of federal awards, and related notes and that you have reviewed and approved the financial statements, the schedule of expenditures of federal awards and related notes prior to their issuance and have accepted responsibility from them. Further, you agree to oversee the nonaudit services by designating an individual, preferably from senior management, with suitable skill, knowledge, or experience; evaluate the adequacy and results of those services; and accept responsibility for them.

Responsibilities of Management for the Financial Statements

Our audit will be conducted on the basis that you acknowledge and understand your responsible for (1) designing, implementing, establishing, and maintaining effective internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error, including internal controls over federal awards, and for evaluating and monitoring ongoing activities, to help ensure that appropriate goals and objectives are met; (2) following laws and regulations; (3) ensuring that there is reasonable assurance that government programs are administered in compliance with compliance requirements; and (4) ensuring that management and financial information is reliable and properly reported. Management is also responsible for implementing systems designed to achieve compliance with applicable laws, regulations, contracts, and grant agreements.

You are also responsible for the selection and application of accounting principles; for the preparation and fair presentation in the financial statements, schedule of expenditures of federal awards, and all accompanying information in conformity with the statutory basis of accounting, and for compliance with applicable laws and regulations (including federal statutes) and the provisions of contracts and grant agreements (including award agreements). Your responsibilities also include identifying significant contractor relationships in which the contractor has responsibility for program compliance and for the accuracy and completeness of that information.

Management is also responsible for making all financial records and related information available to us, and for the accuracy and completeness of that information. You are also responsible for providing us with (1) access to all information of which you are aware that is relevant to the preparation and fair presentation of the financial statements, (2) access to personnel, accounts, books, records, supporting documentation, and other information as needed to perform an audit under the Uniform Guidance, (3) additional information that we may request for the purpose of the audit, and (4) unrestricted access to persons within the GGLDC from whom we determine it necessary to obtain audit evidence. At the conclusion of our audit, we will require certain written representations from you about the financial statements; schedule of expenditures of federal awards; federal award programs; compliance with laws, regulations, contracts, and grant agreements; and related matters.

Your responsibilities include adjusting the financial statements to correct material misstatements and confirming to us in the representation letter that the effects of any uncorrected misstatements aggregated by us during the current engagement and pertaining to the latest period presented are immaterial, both individually and in the aggregate, to the financial statements taken as a whole. You are responsible for the design and implementation of programs and controls to prevent and detect fraud, and for informing us about all known or suspected fraud affecting the government involving (1) management, (2) employees who have significant roles in internal control, and (3) others where the fraud could have a material effect on the financial statements. Your responsibilities include informing us of your knowledge of any allegations of fraud or suspected fraud affecting the government received in communications from employees, former employees, grantors, regulators, or others. In addition, you are responsible for identifying and ensuring that the GGLDC complies with applicable laws, regulations, contracts, agreements, and grants. Management is also responsible for taking timely and appropriate steps to remedy fraud and noncompliance with provisions of laws, regulations, contracts, and grant agreements, or abuse that we report. Additionally, as required by the Uniform Guidance, it is management's responsibility to evaluate and monitor noncompliance with federal statutes, regulations, and the terms and conditions of federal awards; take prompt action when instances of noncompliance are identified including noncompliance identified in audit findings; promptly follow up and take corrective action on reported audit findings; and prepare a summary schedule of prior audit findings and a separate corrective action plan. The summary schedule of prior audit findings should be available for our review.

You are responsible identifying all federal awards received and understanding and complying with the compliance requirements and for the preparation of the schedule of expenditures of federal awards (including notes and noncash assistance received, and COVID-19 related concepts, such as lost revenues, if applicable) in conformity with the Uniform Guidance. You agree to include our report on the schedule of expenditures of federal awards in any document that contains and indicates that we reported on the schedule of expenditures of federal awards.

You also agree to include the audited financial statements with any presentation of the schedule of expenditures of federal awards that include our report thereon. Your responsibilities include acknowledging to us in the written representation letter that (1) you are responsible for the presentation of the schedule of expenditures of federal awards in accordance with the Uniform Guidance, (2) you believe the schedule of expenditures of federal awards, including its form and content, is stated fairly in accordance with the Uniform Guidance, (3) the methods of measurement or presentation have not changed from those used in the prior period; and (4) you have disclosed to us any significant assumptions or interpretations underlying the measurement or presentation of the schedule of expenditures of federal awards.

You are also responsible for the preparation of the supplementary information, which we have been engaged to report on, in conformity with the statutory basis of accounting. You agree to include our report on the supplementary information in any document that contains and indicates that we have reported on the supplementary information. You also agree to include the audited financial statements with any presentation of the supplementary information that includes our report thereon. Your responsibilities include acknowledging to us in the written representation letter that (1) you are responsible for the presentation of the supplementary information in accordance with the other basis of accounting; (2) you believe the supplementary information, including its form and content, is fairly presented in accordance with the other basis of accounting, (3) the methods of measurement or presentation have not changed from those used in the prior period (or if they have changed, the reasons for such changes); and (4) you have disclosed to us any significant assumptions or interpretations underlying the measurement or presentation of the supplementary information.

Management is responsible for establishing and maintaining a process for tracking the status of audit findings and recommendations. Management is also responsible for identifying and providing report copies of previous financial audits, attestation engagements, performance audits, or other studies related to the objectives discussed in the Audit Scope and Objectives section of this letter. This responsibility includes relaying to us corrective actions taken to address significant findings and recommendations resulting from those audits, attestation engagements, performance audits or studies. You are also responsible for providing management's views on our current findings, conclusions, and recommendations, as well as your planned corrective actions for the report, and the timing and format for providing that information.

You agree to assume all management responsibilities relating to the financial statements, schedule of expenditures of federal awards, related notes, and any other nonaudit services we provide. You will be required to acknowledge in the management representation letter our assistance with preparation of the financial statements, schedule of expenditures of federal awards, and related notes and that you have reviewed and approved the financial statements, schedule of expenditures of federal awards, and related notes prior to their issuance and have accepted responsibility for them. Further, you agree to oversee the nonaudit services by designating an individual, preferably from senior management, with suitable skill, knowledge, or experience; evaluate the adequacy and results of those services; and accept responsibility for them.

Engagement Administration, Fees and Other

We understand that your employees will prepare all cash, accounts receivable, or other confirmations we request and will locate any documents selected for testing.

At the conclusion of the engagement, we will complete the appropriate sections of the Data Collection Form that summaries our audit findings. It is management's responsibility to electronically submit the reporting package (including financial statements, schedule of expenditures of federal awards, summary schedule of prior audit findings, auditors' reports, and a corrective action plan) along with the Data Collection Form to the federal audit clearinghouse. We will coordinate with you the electronic submission and certification. The Data Collection Form and the reporting package must be submitted within the earlier of 30 calendar days after receipt of the auditors' report or nine months after the end of the audit period, unless a longer period is agreed to in advance by the cognizant or oversight agency for audits.

We will provide copies of our reports, upon request; however, management is responsible for distribution of the reports and the financial statements. Unless restricted by law or regulation, or containing privileged and confidential information, copies of our reports are to be made available for public inspection.

The audit documentation for this engagement is the property of Mostert, Manzanero & Scott, LLP and constitutes confidential information. However, pursuant to authority given by law or regulation, we may be requested to make certain audit documentation available to your funding sources or the U.S. Government Accountability Office for the purpose of quality review of the audit, to resolve audit findings, or to carry out oversight responsibilities. If requested, access to such audit documentation will be provided under the supervision of Mostert, Manzanero & Scott, LLP personnel. Furthermore, upon request we may provide photocopies of selected audit documentation to your funding source, the aforementioned parties. Those parties may intend, or decide, to distribute the photocopies or information contained therein to others, including other governmental agencies.

The audit documentation for this engagement will be retained for a minimum of six years after the report release is issued or for any additional period requested by the cognizant agency, oversight agency or pass-through entity. If we are aware that a federal awarding agency, pass-through entity, or auditee is contesting an audit finding, we will contact the party (ies) contesting the audit finding for guidance prior to destroying the audit documentation.

Jason L. Waite, CPA is the engagement partner and is responsible for supervising the engagement and signing the report or authorizing another individual to sign the report.

We estimate our fee for these services to be $10,700 for the audit report. If a single audit is required, the fee is estimated to be $13,200. This estimate is based on anticipated cooperation from your personnel and the assumption that unexpected circumstances will not be encountered during the audit. If significant additional time is necessary due to unforeseen circumstances which occur which would cause an increase in the scope of the audit or an unexpected increase in our audit work, we will discuss it with you and arrive at a new fee estimate before we incur the additional costs. Invoices are due upon presentation. Normally, fees will be billed on a monthly basis as work progresses.

Government Auditing Standards require that we provide you with a copy of our most recent external peer review report, any letter of comment, and any subsequent peer review and letters of comment received during the period contract. Our 2024 peer review report accompanies this letter.

If you intend to publish or otherwise reproduce the financial statements and make reference to our Firm name, you agree to provide us with printer's proofs or masters for our review and approval before printing. You also agree to provide us with a copy of the final reproduced material for our approval before it is distributed. It is agreed by Genesee Gateway Local Development Corporation and Mostert, Manzanero & Scott, LLP or any successor in interest that no claim by or on behalf of either party arising out of services rendered pursuant to this agreement shall be initiated more than three years after the date of the review report or one year after the date of termination of Mostert, Manzanero & Scott, LLP's services.

Reporting

We will issue written reports upon completion of our Single Audit. Our reports will be addressed to management of the GGLDC. Circumstances may arise in which our report may differ from its expected form and content based on the results of our audit. Depending on the nature of these circumstances, it may be necessary for us to modify our opinions or add an emphasis-of-matter or other-matter paragraph to our auditors' report, or if necessary, withdraw from this engagement. If our opinions are other than unmodified, we will discuss the reasons with you in advance. If, for any reason, we are unable to complete the audit or are unable to form or have not formed opinions, we may decline to express opinions or withdraw from this engagement.

The *Government Auditing Standards* report on internal control over financial reporting and on compliance and other matters will state that (1) the purpose of the report is solely to describe the scope of testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance, and (2) the report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. The Uniform Guidance report on internal control over compliance will state that the purpose of the report on internal control over compliance is solely to describe the scope of testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Both reports will state that the report is not suitable for any other purpose.

We appreciate the opportunity to be of service to the Genesee Gateway Local Development Corporation and believe this letter accurately summarizes the significant terms of our engagement. If you have any questions, please let us know. If you agree with the terms of our engagement as described in this letter, please sign the enclosed copy and return it to us.

Sincerely,

Mostert, Manzanero & Scott, LLP

Mostert, Manzanero & Scott, LLP

RESPONSE:
This letter correctly sets forth the understanding of the Genesee Gateway Local Development Corporation.

By: _____ _____
Board Member Title Date

By: _____ _____
Lezlie Farrell Title Date

GGLDC Summary Report

Penny Heimlich

Audit & Finance Committee Meeting – October 27, 2026
Board Meeting – October 29, 2026

MedTech Center (MTC) Snow & Ice Removal

The Genesee County Department of Public Works has proposed an agreement for snow & ice removal of the sidewalks, parking lot and driveway at the MedTech Center as attached.

We will only be billed for the services actually performed. Standard hourly rates for labor, benefits and equipment used during the snow and ice control responses and a County overhead rate, as outlined in the contract. The contract period is November 15, 2026, through November 14, 2027.

The cost for the same period last year was $21,327. We have budgeted $25,000 for this service in 2027.

Board Request / Fund Commitment:
Approval of the agreement with Genesee County Department of Public Works for snow and ice removal from 11/15/2026 through 11/14/2027, not to exceed $25,000.

10/06/26 - GCEDC

JOINT AGREEMENT OF SNOW & ICE REMOVAL FACILITY PARKING LOTS AND DRIVEWAYS

This Agreement made this _____day of _____**2026**, by and between the County of Genesee acting through the County Commissioner of Public Works of said County and the

_____ ("the Facility") acting

through the _____ (the "Facility Manager")

as follows:

WHEREAS, The County is willing to perform the work of snow and ice control upon such terms, rules and regulations as are contained herein and deemed by the County Commissioner of Public Works to be in the best interests of the people of Genesee County.

NOW, THEREFORE, in consideration of the mutual covenants and agreements between the parties hereto;

Witnessed:

The term of this agreement shall be for one year commencing November 15, 2026, and expiring November 14, 2027. At the expiration of each year of the term specified herein, as such term may be extended as herein provided, the Facility Manager shall notify the County Commissioner either that it requests, with the approval of the County Commissioner that the term of the Agreement be extended for one year, or that it intends not to extend the Agreement, in which case, the Agreement shall expire at the end of the one year term. If the Facility Manager fails to notify the County Commissioner as herein provided, it shall be deemed that the Facility intends not to extend the term of this Agreement.

The County shall provide all the labor, materials and equipment necessary for the control of snow and ice on sidewalks, parking lots, and driveways as designated by the Facility Manager to the extent that the Facility Manager deems necessary to provide reasonable passage and movement of vehicles and pedestrians. Work shall include clearing of the pavement, sidewalks, applying granular or liquid de-icing agents and/or abrasive materials and pushing the snow as far as practicable to provide room for future storms and prevent drifting.

The Facility Manager shall furnish the County with a suitable map of such facility which shall delineate the boundaries of the area to be plowed and shall show distinctively the parking areas and driveways or parts thereof that are affected by this agreement. For each year of the term of the Agreement, or for any extended term thereof, the map shall be modified to show the changes, if any, to the parking areas and driveways affected by the Agreement. Any such modification to such map shall be agreed upon in writing by the County Commissioner and the Facility Manager.

In consideration of the performance of the County for control of snow and ice on facility parking lots and driveways, the Facility Manager agrees to pay the County standard hourly rates for labor, benefits and equipment used during snow and ice control responses, including an overtime rate at

time and a half for work performed outside the routine County Department of Public Works schedule of 0700-1500, Monday through Friday.

The Facility Manager also agrees to pay the County an overhead rate of **$23.42 per response hour**. Both parties agree that due to the instability of economic conditions, the overhead rate shall be based on a set percentage of portions of the County's approved Road Machinery Fund and County Road Fund budgets for the contract year. The determination of the overhead rate shall be made available to the Facility Manager upon his/her request.

To the extent permitted by law each party to this Agreement shall hold harmless, indemnify and defend with reasonable attorney fees the other party, their officers, directors, trustees, employees and agents from and against injury to any person, including death, or damage to property caused by the negligent acts or omissions of the indemnifying party, its employees or agents. If it is determined that both parties contributed to the injury or damage each party shall be responsible for its comparative negligence in causing the injury or damage. Each party will add the other as an Additional Insured on their Commercial General Liability coverage or Self-Insured Liability program.

This Agreement shall bind the successors assigned and any representatives of the parties hereto.

IN WITNESS WHEREOF, this Agreement has been executed by the County acting by and through the County Commissioner of the Department of Public Works; and the Facility acting by and through the Facility Manager; on the day and year first above written.

COUNTY COMMISSIONER OF PUBLIC WORKS	FACILITY MANAGER

GGLDC

Chris Suozzi – Workforce Development

October 29, 2026

Summer 2026 Welding Bootcamp Invoice

Discussion: For the past six years, the Genesee Gateway Local Development Corporation (GGLDC) has supported the development and implementation of the Pre-Apprenticeship Bootcamp Program in partnership with Genesee Community College (GCC), Genesee Valley BOCES (GV BOCES), and the Rochester Technology and Manufacturing Association (RTMA).

Over that six-year period, 57 technicians have successfully graduated from the program, with 100% of graduates receiving employment offers. The program has become an important component of the region's workforce development efforts by preparing individuals with the technical skills needed by local manufacturers.

GGLDC has historically budgeted funding to help address program funding gaps when other workforce resources are insufficient.

In 2026, two Pre-Apprenticeship Bootcamps were established:

- Mechatronics
- Welding, a newer program first introduced in 2025

Funding for these programs typically includes support from SUNY Apprenticeship funding, RTMA, the Workforce Development Institute (WDI), and other workforce development resources.

For the 2026 Mechatronics Pre-Apprenticeship Bootcamp, available outside funding does not fully cover program expenses, resulting in a funding shortfall of $4,070.84 and was approved at 10-1-26 Board meeting.

Funding for the Welding Bootcamp is $14,160.

Action Requested: Staff recommend that the GGLDC Board authorize funding in the amount of $14,160 to cover the remaining shortfall for the 2026 Welding Pre-Apprenticeship Bootcamp.

This investment will allow GGLDC to continue supporting a proven workforce development program that has successfully connected trained technicians with employment opportunities in the region.

GENESEE COMMUNITY COLLEGE
ONE COLLEGE ROAD
BATAVIA, NEW YORK 14020
Tele. (585) 343-0055 ext 6352
Fed. EIN: 16 - 0920402

SUNY GCC
Genesee Community College

TO: GCEDC
Attn: Chris Suozzi
99 MedTech Dr.
Batavia, NY 14020

Invoice # 12128
September 28, 2026

SUNY Grant Training	Amount
Summer 2026 Welding Bootcamp Summer Bootcamp - Welding	$14,160.00
Students: Kuhn, Jacob Billett, Brandon Cook, Marc Christopher Jaszko, Seth	
Balance Due	**$14,160.00**

Please remit no later than October 28, 2026

Please make checks payable to:
Remit Checks to:

GENESEE COMMUNITY COLLEGE
Business Office
One College Road
Batavia, NY 14020

OK CP
10-6-26

4.7

GGLDC
2026 Workforce Development Fund

Sources		Approved	Updated	Status	Comments
need update	Workforce Development Fund Reserve	$3,307			Carryover from 2025
		$97,693			Additional Allocation (estimate)
Uses					**Comments**
	City of Batavia Police Night Out	$250	$250	paid	City of Batavia Police Night Out
	High School welding competition	$500	$500	paid	Oakfield FFA program hosting a welding competition at GC Fairgrounds June 2024
	Tech Wars Event	$500	$0	cancel	GCC Tech War's for students 6-12th grade- Gold Sponsorship
	Tech Wars Event - STEAM Jam	$500	$485	paid	STEAM Jam for students 3-5th grade
	Gameday with WBTA - Football	$2,500	2500	fall	Sports & Careers for high school students program
	Gameday with WBTA - Basketball	$2,500	0	cancel	Sports & Careers for high school students program
	BEA Premier Membership	$2,500	$2,500	paid	BEA to assist with recruiting events and materials in k-12
	GLOW with your hands - MFG	$2,500	$2,500	paid	Support the program
	GLOW with your hands - Healthcare	$2,500	$2,500	paid	Support the program
*	Box Car Derby Events	$2,500	$0	did not need	Support current events and expansion
	Edge Factor Membership	$2,500	$0	cancel	Top movie cinema quality video's to share with students
	Finger Lakes Youth Apprenticeship	$2,500	$2,500	paid	Sponsorship to support the program
	Pre-Apprenticeship Bootcamps	$5,000	$14,160	seek approval	Welding Bootcamps grant ran out
			$4,070.84	in process	Mechatronics invoice from GCC
	Marketing & Communications	$7,500	$6,100	in process	Support student focused communications
			$150	paid	Little league - Oakfield
			$250	paid	Little league - Leroy
			$1,000	paid	Bulldawg club with PA system call outs each game
*	STEM/Skilled Trade Support	$60,000	$25,000		Support equipment and programs to build the talent pipeline:
					Girls in STEM Conference
			$10,000	paid	ACT Work Ready Communities
			$10,000	fall	Alive and Well
	Youth Conference 7th and 8th Grade		$1,000	paid	support conference
	Town of Alabama Bicentenial		$500	paid	STAMP Careers
			$2,200	paid	Cooley Comic - 4th grade careers event
			$3,000	paid	Cooley Comic after school program
			$5,156	paid	air show drones
			$2,909		Other
Total Uses	VR Glasses for GV BOCES and Tech Teachers	$16,000	$0	cancel	VR Glasses for CNC , Mechatronics, etc for GV Boces library system for tech teachers uses to introduce
Net		$101,000	$99,231	$1,769	

*

Place holders if these programs do not get grants to cover

4.7

GGLDC Summary Report

Penny Heimlich

Audit & Finance Committee Meeting – October 27, 2026
Board Meeting – October 29, 2026

MedTech Center (MTC) Parking Lot Light Repair Bids

Last year, we worked with an electrician to find a solution to the ongoing issues with the MedTech Centre parking lot lights. As part of that work, the company replaced the light fixtures and LED drivers and installed surge protectors on 4 of the 20 light poles outside the building.

This solution appears to be working well, so we would now like to make the same improvements to the remaining 16 light poles.

We sent a bid request to 19 companies by email and followed up by phone to confirm they received it.

Companies were asked to submit two bids:

- **Bid #1 – Parts and Labor:** Includes all materials and labor needed to complete the work.
- **Bid #2 – Labor Only:** Excludes the light fixture, LED driver, and surge protector, which would be provided.

We received three bids:

- **Gilligan Electric**
  - Bid #1: $15,890
  - Bid #2: $10,987
- **Concord Electric**
  - Bid #1: $27,955
  - Bid #2: $21,525
- **Callea Electric**
  - Bid #1: $15,974
  - Bid #2: $10,819
  - *Note: Proof of insurance was not provided.*

Board Request / Fund Commitment:
Approve Gilligan Electric for Bid # 1 at $15,890 to complete the work as described above.

Parking Lot Light Bids 2026	BID#1 Materials & Labor	BID#2 Labor	Prevailing Wage Statement	Insurance	W/C	Permissible Contacts Affirmation Policy	Procurement Contract Award – Required Cert. of Compl.	Offerer Disclosure of Prior Non-Responsibility Determinations	W-9	Other Notes:
Gilligan Electric	$15,890	$10,987	X	X	X	X	X	X	X	Complete Bid
Callea Electric	$15,974	$10,819	X	Not Provided		X	X	X	X	Emailed them for proof of insurance
Concord Electric	$27,955	$21,525	X	X	X	X	X	X	X	Complete Bid
B&N Electric, LLC										
Billitier Electric, Inc.										
Blackmon Farrell Electric, Inc										
Cannon Electric										Scaled business back to two employees, cannot take on additional work at the moment. Very nice and apologetic.
Dricsoll Electrical Construction, Inc.										
Ferguson Electric, Inc.										
Fortman Enterprise										
Hewitt Young Electric LLC										
Kaplan-Schmidt Electric, Inc.										
Northeastern Electrical Company										
O'Connell Electric										
Scanlan Electric										
Severino Electric										
TY Electric Corp.										
Wittburn Enterprises Inc.										

Road striping of Brickhouse Corners Drive

Discussion: There is a portion of Brickhouse Corners Drive that is owned by the GGLDC. The Town of Pembroke owns the other portion. The Town had their section of road striped before winter as it has been a long time since that work was completed. The Town requested that our portion be striped as well and if we wanted their contractor to just do the work. To be more cost efficient and timely, their contractor has completed that work.

Fund Commitment: Not to exceed $1,500.

Board Action Request: Approval of payment of invoice.

Zebra Paint Striping

7590 AIRPORT RD
Hornell, NY 14843

Invoice

Date	Invoice #
10/21/2026	478

Bill To
Genesee County Economic Development Cente 99 Medtec Dr. suite 106 Batavia, NY 14020

P.O. No.	Terms	Project

Quantity	Description	Rate	Amount
	Pavement Markings on Brickhouse Road		
2,528	Center line paint striping	0.00	0.00
2,694	Edge line paint striping	0.00	0.00
1	Daily Minimum	1,495.00	1,495.00

Thank You
Chris Shuttleworth
Zebra Paint Striping.

Total $1,495.00

4.9