



GGLDC Board Meeting
Thursday, December 18, 2025
Location: 99 MedTech Drive, Innovation Zone
4:00 PM

GGLDC MINUTES

Attendance

Board Members: P. Zelif, S. Noble-Moag, J. Tretter, C. Yunker, M. Brooks, P. Battaglia, D. Cunningham, M. Clattenburg, G. Torrey

Staff: M. Masse, K. Galdun, L. Farrell, C. Suozzi, J. Krencik

Guests: R. Gaenzle (Harris Beach – Video Conference), R. Crossen (Town of Alabama), K. Fisher (Town of Alabama), M. Fitzgerald (Phillips Lytle), M. Pettinella (Daily News), M. Gutman (Daily News), A. Bacon (Alabama Resident), C. Zinni (Batavia Resident), K. Allen (Oakfield Resident), R. Calhoun (did not specify), N. Keating (Sunny Brockport), R. Black (Allies of the Tonawanda Seneca Nation)), S. Howard (Allies of the Tonawanda Seneca Nation), H. Owens (The Batavian), A. Kaus (Video News Service), C. Kemp (GCEDC Board Member), M. Gray (GCEDC Board Member), K. Manne (GCEDC Board Member), Genesee County Sheriff

Absent:

1.0 Call to Order

D. Cunningham called the meeting to order at 4:08 p.m. in the Innovation Zone.

2.0 Chairman’s Report and Activities

2.1 Upcoming Meetings:

Next Scheduled Board Meeting: Thursday, January 15th at 4:00 p.m.
Audit & Finance Committee Meeting: Tuesday, January 13th at 8:30 a.m.

2.2 Agenda Additions/ Deletions/ Other Business – Nothing at this time.

3.0 Report of Management

3.1 Nothing at this time

4.0 Audit & Finance Committee – M. Brooks

4.1 Insurance Renewal – At the last meeting, we reviewed renewal quotes provided by Selective for the Package Renewal and Worker’s Compensation. Those have not changed. A renewal cost comparison was included with the meeting materials for reference.

Tompkins was previously still waiting responses from two additional insurance companies. They have now received responses from all of them. Below are the results:

Acadia has declined
Chubb has declined
Cincinnati has declined
Philadelphia has declined
Travelers has declined

Umbrella quotes were received and were included in the renewal comparison. Detailed proposals for umbrella coverage were also included for review.

WH Greene is an intermediary that Tompkins utilizes for umbrellas. They act as a program manager.

The primary umbrella policy is maintained with Merchants Mutual Insurance Company.

The excess \$5,000,000 policy is maintained with Pennsylvania Manufacturing Indemnity Company.

Both insurance companies are admitted and licensed in NY State. These are also the same insurance companies that we are with for the current year.

Due to capacity issues, the total \$10,000,000 must be split as no one carrier wants to accept the full responsibility on their own. Also, WH Greene have several companies they work with, and these two companies are still the most competitive options available.

Fund Commitment:

- \$79,170 was budgeted for General Liability / Property Insurance across all entities. Selective's quote is \$72,880.48.
- \$4,000 was budgeted for Worker's Compensation and the renewal cost is \$3,118.
- Umbrella coverage was budgeted at \$49,000 (\$24,500 per entity). This is split 50/50 between GCEDC and GGLDC. Total quoted is \$48,511 (\$24,255.50 per entity).

M. Brooks stated that at the previous meeting, additional potential quotes were pending while the submissions were still under review, and that those responses have since been received with a declination. As the Selective package remained unchanged, he made a motion to approve it.

M. Brooks made a motion to approve the 2026 Insurance Renewal as presented; the motion was seconded by J. Tretter. Roll call resulted as follows:

M. Brooks -	Yes	J. Tretter -	Yes
D. Cunningham -	Yes	P. Battaglia -	Yes
M. Clattenburg -	Yes	C. Yunker -	Yes
G. Torrey -	Yes	P. Zelif -	Yes
S. Noble-Moag -	Yes		

The item was approved as presented.

5.0 Governance & Nominating Committee – S. Noble-Moag

5.1 Nothing at this time.

6.0 Other Business

6.1 Nothing at this time.

7.0 Adjournment

As there was no further business, G. Torrey made a motion to adjourn at 4:09 p.m., which was seconded by M. Brooks and passed unanimously.