### MRB Cost Benefit Calculator

Genesee County Industrial Development Agency

Date December 12, 2024
Project Title 9 Lent Avenue LLC (Rochester Davis Fetch Corp.)

Project Location LeRoy, NY

### Construction Phase - Project Assumptions

#### Project Costs

Project Costs Value \$265,000 Enter total project costs:

Local Construction Spending\* % of locally sourced materials and labor

94% In-region construction spending \$249,100

### Construction Economic Impacts

Industry	NAICS	% of Total Investment	Investment by Type
Industrial Building Construction	236210	100%	\$249,100
[Not Applicable]	0		\$0
[Not Applicable]	0		\$0
Most projects will only have one line related to construction type.		100%	\$249,100

### Operation Phase - Project Assumptions

### Jobs and Earnings from Operations

	NAICS LOOKUP			
Year 1 - Enter NAICS	NAICS	Count	Per Job Annual Earnings	Total Earnings
Drywall and Insulation Contractors	238310	2	\$62,000	\$124,000
0				\$0
0				\$0
0				\$0
0				\$0
0				\$0
	Total	2		\$124,000

Year 2	NAICS	Count	Per Job Annual Earnings	Total Earnings
Drywall and Insulation Contractors	238310	2	\$62,000	\$124,000
0	0			\$0
0	0			\$0
0	0			\$0
0	0			\$0
0	0			\$0
"	Total	2		\$124,000

Year 3+ (Full Employment)	NAICS	Count	Per Job Annual Earnings	Total Earnings
Drywall and Insulation Contractors	238310	2	\$62,000	\$124,000
0	0			\$0
0	0			\$0
0	0			\$0
0	0			\$0
0	0			\$0
Total		2		\$124,000

### Fiscal Impact Assumptions

0%

### **Estimated Costs of Incentives**

	%	Value	PILOT Term (Years)	
Sales Tax Exemption		\$13,200		
Local Sales Tax Rate	4.00%	\$6,600	Escalation Factor	
State Sales Tax Rate	4.00%	\$6,600		
			Discount Factor	_
Mortgage Recording Tay Evemption				

0.50%

0.50% State \$99,216 Includes PILOT exemption, calculated below. **Total Costs** 

Local

Property Tax   Property Tax   Property Tax   Property Tax on Full   Assessment   Difference PI   Vs. PILOT   Vs. Full Tax   Vs. PILOT   Project   Project
Year #   Year   WITHOUT   Estimated PILOT   Assessment   Assessment   Vs. PILOT   Vs. Full Tax   Vs. PILOT   Vs. PI
Project         Assessment         Vs. PILOT         vs Full Tax           1         2026         \$2,867         \$14,336         \$2,867         -\$11           2         2027         \$2,867         \$14,336         \$2,867         -\$11           3         2028         \$2,867         \$14,336         \$2,867         -\$11           4         2029         \$4,301         \$14,336         \$4,301         -\$10           5         2030         \$4,301         \$14,336         \$4,301         -\$10           6         2031         \$4,301         \$14,336         \$4,301         -\$10           7         2032         \$7,168         \$14,336         \$7,168         -\$7           8         2033         \$7,168         \$14,336         \$7,168         -\$7           9         2034         \$10,035         \$14,336         \$10,035         \$14,336         \$10,035         \$14,336         \$10,035         \$14,336         \$11,469         -\$2           -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -
1         2026         \$2,867         \$14,336         \$2,867         -\$11           2         2027         \$2,867         \$14,336         \$2,867         -\$11           3         2028         \$2,867         \$14,336         \$2,867         -\$11           4         2029         \$4,301         \$14,336         \$4,301         -\$10           5         2030         \$4,301         \$14,336         \$4,301         -\$10           6         2031         \$4,301         \$14,336         \$4,301         -\$10           7         2032         \$7,168         \$14,336         \$7,168         -\$7           8         2033         \$7,168         \$14,336         \$7,168         -\$7           9         2034         \$10,035         \$14,336         \$10,035         -\$4           10         2035         \$11,469         \$14,336         \$11,469         -\$2           -         -         -         -         -         -           -         -         -         -         -         -           -         -         -         -         -         -           -         -         -         -         <
2       2027       \$2,867       \$14,336       \$2,867       -\$11         3       2028       \$2,867       \$14,336       \$2,867       -\$11         4       2029       \$4,301       \$14,336       \$4,301       -\$10         5       2030       \$4,301       \$14,336       \$4,301       -\$10         6       2031       \$4,301       \$14,336       \$4,301       -\$10         7       2032       \$7,168       \$14,336       \$7,168       -\$7         8       2033       \$7,168       \$14,336       \$7,168       -\$7         9       2034       \$10,035       \$14,336       \$10,035       -\$4         10       2035       \$11,469       \$14,336       \$11,469       -\$2         -       -       -       -       -       -         -       -       -       -       -       -       -         -
3       2028       \$2,867       \$14,336       \$2,867       -\$11         4       2029       \$4,301       \$14,336       \$4,301       -\$10         5       2030       \$4,301       \$14,336       \$4,301       -\$10         6       2031       \$4,301       \$14,336       \$4,301       -\$10         7       2032       \$7,168       \$14,336       \$7,168       -\$7         8       2033       \$7,168       \$14,336       \$7,168       -\$7         9       2034       \$10,035       \$14,336       \$10,035       -\$4         10       2035       \$11,469       \$14,336       \$11,469       -\$2         -       -       -       -       -       -         -       -       -       -       -       -       -         - <td< td=""></td<>
4       2029       \$4,301       \$14,336       \$4,301       -\$10         5       2030       \$4,301       \$14,336       \$4,301       -\$10         6       2031       \$4,301       \$14,336       \$4,301       -\$10         7       2032       \$7,168       \$14,336       \$7,168       -\$7         8       2033       \$7,168       \$14,336       \$7,168       -\$7         9       2034       \$10,035       \$14,336       \$10,035       -\$4         10       2035       \$11,469       \$14,336       \$11,469       -\$2         -       -       -       -       -       -         -       -       -       -       -       -       -         -
5     2030     \$4,301     \$14,336     \$4,301     -\$10       6     2031     \$4,301     \$14,336     \$4,301     -\$10       7     2032     \$7,168     \$14,336     \$7,168     -\$7       8     2033     \$7,168     \$14,336     \$7,168     -\$7       9     2034     \$10,035     \$14,336     \$10,035     -\$4       10     2035     \$11,469     \$14,336     \$11,469     -\$2       -     -     -     -     -     -       -     -     -     -     -     -       -     -     -     -     -     -       -     -     -     -     -     -       -     -     -     -     -     -       -     -     -     -     -     -       -     -     -     -     -     -       -     -     -     -     -     -       -     -     -     -     -     -       -     -     -     -     -     -       -     -     -     -     -     -       -     -     -     -     -     -       -
6 2031 \$4,301 \$14,336 \$4,301 -\$10 7 2032 \$7,168 \$14,336 \$7,168 -\$7 8 2033 \$7,168 \$14,336 \$7,168 -\$7 9 2034 \$10,035 \$14,336 \$10,035 -\$4 10 2035 \$11,469 \$14,336 \$11,469 -\$2
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8     2033     \$7,168     \$14,336     \$7,168     -\$7       9     2034     \$10,035     \$14,336     \$10,035     -\$4       10     2035     \$11,469     \$14,336     \$11,469     -\$2       -     -     -     -     -       -     -     -     -     -       -     -     -     -     -       -     -     -     -     -       -     -     -     -     -       -     -     -     -     -       -     -     -     -     -       -     -     -     -     -       -     -     -     -     -       -     -     -     -     -       -     -     -     -     -       -     -     -     -     -       -     -     -     -     -       -     -     -     -     -       -     -     -     -     -       -     -     -     -     -       -     -     -     -     -       -     -     -     -     -       -     -
9 2034 \$10,035 \$14,336 \$10,035 -\$4 10 2035 \$11,469 \$14,336 \$11,469 -\$2
10 2035 \$11,469 \$14,336 \$11,469 -\$2

Total \$0 \$57,344 \$143,360 \$57,344 -\$86,016
Discounted-> \$50,120 -\$78,655

Other	Benefits to Pub	olic and Private Individuals - If	Applicable
		Other Local Municipal	Other Payments to
Year #	Year	Revenue	Private Individuals
1	2026	\$716	
2	2020	\$716	
3	2028	\$716	
4	2029	\$716	
5	2030	\$716	
6	2031	\$716	
7	2032	\$716	
8	2033	\$716	
9	2034	\$716	
10	2035	\$716	
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	Total	\$7,160	\$0

Notes	

# Genesee County Industrial Development Agency MRB Cost Benefit Calculator

Date December 12, 2024

Project Title 9 Lent Avenue LLC (Rochester Davis Fetch Corp.)

Project Location LeRoy, NY



### **Economic Impacts**

Summary of Economic Impacts over the Life of the PILOT

**Project Total Investment** 

\$265,000

### Temporary (Construction)

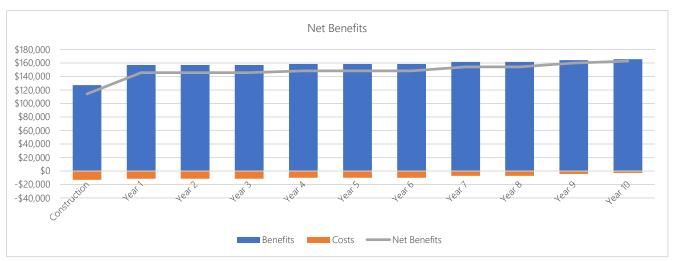
_	Direct	Indirect	Total
Jobs	1	0	2
Earnings	\$103,012	\$17,285	\$120,297
Local Spend	\$249,100	\$62,030	\$311,130

### Ongoing (Operations)

Aggregate over life of the PILOT

	Direct	Indirect	Total
Jobs	2	0	2
Earnings	\$1,240,000	\$209,991	\$1,449,991

Figure 1



 $Net \ \textit{Benefits chart will always display construction through year 10, irrespective of the length of the \textit{PILOT}.}$ 

Tempo rary
Ongoin g

0 1 1 2 2 3

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Figure 3



Ongoing earnings are all earnings over the life of the PILOT.

## **Fiscal Impacts**



		•		
Estimated	COSTS	Ot.	Exemptions	

	Nominal Value	Discounted Value*
Property Tax Exemption	\$86,016	\$78,655
Sales Tax Exemption	\$13,200	\$13,200
Local Sales Tax Exemption	\$6,600	\$6,600
State Sales Tax Exemption	\$6,600	\$6,600
Mortgage Recording Tax Exemption	\$0	\$0
Local Mortgage Recording Tax Exemption	\$0	\$0
State Mortgage Recording Tax Exemption	<i>\$0</i>	\$0
Total Costs	\$99,216	\$91,855

### State and Local Benefits

		Nominal Value	Discounted Value*	
Local Benefits		\$1,645,784	\$1,489,274	
To Private Individuals		\$1,570,288	<b>\$1,422,764</b>	
Temporary Payroll		\$120,297	\$120,297	
Ongoing Payroll		\$1,449,991	\$1,302,466	
Other Payments to Private Individuals		\$0	\$0	
To the Public		<u>\$75,496</u>	<u>\$66,511</u>	
Increase in Property Tax Revenue		\$57,344	\$50,120	
Temporary Jobs - Sales Tax Revenue		\$842	\$842	
Ongoing Jobs - Sales Tax Revenue		\$10,150	\$9,117	
Other Local Municipal Revenue		\$7,160	\$6,432	
State Benefits		\$81,655	\$73,984	
To the Public		<u>\$81,655</u>	<u>\$73,984</u>	
Temporary Income Tax Revenue		\$5,413	\$5,413	
Ongoing Income Tax Revenue		\$65,250	\$58,611	
Temporary Jobs - S	Sales Tax Revenue	\$842	\$842	
Ongoing Jobs - Sales Tax Revenue		\$10,150	\$9,117	
Total Benefits to State & Region		\$1,727,439	\$1,563,258	

### Benefit to Cost Ratio

		Benefit*	Cost*	Ratio
	Local	\$1,489,274	\$85,255	17:1
	State	\$73,984	\$6,600	11:1
Grand Total		\$1,563,258	\$91,855	17:1

<sup>\*</sup>Discounted at 2%

### Additional Comments from IDA

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Does the IDA believe that the project can be accomplished in a timely fashion?

Yes

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