### MRB Cost Benefit Calculator

Genesee County Industrial Development Agency

Date August 30, 2024

Project Title 9 Lent Avenue LLC (Rochester Davis Fetch Corp.)

Project Location LeRoy, NY

### Construction Phase - Project Assumptions

#### Project Costs

Project Costs Value \$3,800,000 Enter total project costs:

Local Construction Spending\*

% of locally sourced materials and labor 32% In-region construction spending \$1,199,964

### Construction Economic Impacts

Industry	NAICS	% of Total Investment	Investment by Type
Industrial Building Construction	236210	100%	\$1,199,964
[Not Applicable]	0		\$0
[Not Applicable]	0		\$0
Most projects will only have one line related to construction type.		100%	\$1,199,964

### Operation Phase - Project Assumptions

### Jobs and Earnings from Operations

	NAICS LOOKUP			
Year 1 - Enter NAICS	NAICS	Count	Per Job Annual Earnings	Total Earnings
Drywall and Insulation Contractors	238310	4	\$62,000	\$248,000
0				\$0
0				\$0
0				\$0
0				\$0
0				\$0
	Total	4		\$248,000

Year 2	NAICS	Count	Per Job Annual Earnings	Total Earnings
Drywall and Insulation Contractors	238310	4	\$62,000	\$248,000
0	0			\$0
0	0			\$0
0	0			\$0
0	0			\$0
0	0			\$0
	Total	4		\$248,000

Year 3+ (Full Employment)	NAICS	Count	Per Job Annual Earnings	Total Earnings
Drywall and Insulation Contractors	238310	4	\$62,000	\$248,000
0	0			\$0
0	0			\$0
0	0			\$0
0	0			\$0
0	0			\$0
_	Total	4		\$248,000

### Fiscal Impact Assumptions

PILOT Term (Years)

**Escalation Factor** 

Discount Factor

0%

### **Estimated Costs of Incentives**

Value Sales Tax Exemption \$77,600 Local Sales Tax Rate 4.00% \$38,800 State Sales Tax Rate 4.00% \$38,800

Mortgage Recording Tax Exemption Local

State

0.50%	\$0
0.50%	\$0
	•

\$345,328 Includes PILOT exemption, calculated below. **Total Costs** 

Property Tax Exemption						
	Property Tax					
Year #	Year	WITHOUT	Estimated PILOT	Property Tax on Full	Difference in Current	Difference PILOT
l Cai π	rear	Project	Estillated FIEOT	Assessment	vs. PILOT	vs Full Taxes
		Froject				
1	2026		\$8,924	\$44,621		
2	2027		\$8,924	\$44,621	\$8,924	-\$35,697
3	2028		\$8,924	\$44,621	\$8,924	-\$35,697
4	2029		\$13,386	\$44,621	\$13,386	-\$31,235
5	2030		\$13,386	\$44,621	\$13,386	-\$31,235
6	2031		\$13,386	\$44,621	\$13,386	-\$31,235
7	2032		\$22,310	\$44,621	\$22,310	-\$22,311
8	2033 2034		\$22,310	\$44,621	\$22,310	-\$22,311
10	2034		\$31,235	\$44,621	\$31,235	-\$13,386 -\$8,924
10	2035		\$35,697	\$44,621	\$35,697	-\$8,924
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Total \$0 \$178,482 \$446,210 \$178,482 -\$267,728 Discounted-> \$155,996 -\$244,815

Other	Benefits to Pul	olic and Private Individuals - If	* Applicable
		Other Local Municipal	Other Payments to
Year #	Year	Revenue	Private Individuals
	2225		
1 2	2026 2027	\$2,229 \$2,229	
3	2027	\$2,229	
4	2020	\$2,229	
5	2030	\$2,229	
6	2031	\$2,229	
7	2032	\$2,229	
8	2033	\$2,229	
9	2034	\$2,229	
10	2035	\$2,229	
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	Total	\$22,290	\$0

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# Genesee County Industrial Development Agency MRB Cost Benefit Calculator

MRB group

Cost-Benefit Analysis Tool powered by MRB Group

Date August 30, 2024

Project Title 9 Lent Avenue LLC (Rochester Davis Fetch Corp.)

Project Location LeRoy, NY

### **Economic Impacts**

Summary of Economic Impacts over the Life of the PILOT

**Project Total Investment** 

\$3,800,000

### Temporary (Construction)

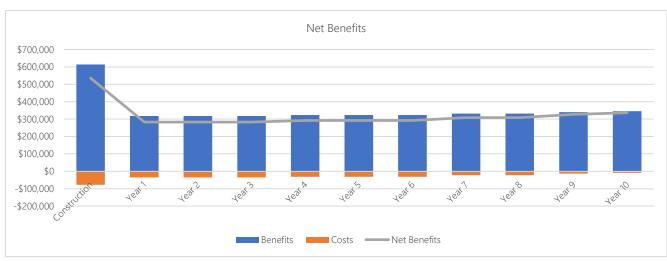
_	Direct	Indirect	Total
Jobs	6	2	8
Earnings	\$496,229	\$83,267	\$579,496
Local Spend	\$1,199,964	\$298,812	\$1,498,776

### Ongoing (Operations)

Aggregate over life of the PILOT

_	Direct	Indirect	Total
Jobs	4	1	5
Earnings	\$2,480,000	\$419,981	\$2,899,981

Figure 1



 $Net \ \textit{Benefits chart will always display construction through year 10, irrespective of the length of the \textit{PILOT}.}$ 

Temporary
Ongoing
0 2 4 6 8 10

■ Direct ■ Indirect

Figure 2

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Figure 3



Ongoing earnings are all earnings over the life of the PILOT.

## **Fiscal Impacts**



	Nominal Value	Discounted Value*
Property Tax Exemption	\$267,728	\$244,815
Sales Tax Exemption	\$77,600	\$77,600
Local Sales Tax Exemption	\$38,800	\$38,800
State Sales Tax Exemption	\$38,800	\$38,800
Mortgage Recording Tax Exemption	\$0	\$0
Local Mortgage Recording Tax Exemption	\$0	\$0
State Mortgage Recording Tax Exemption	<i>\$0</i>	\$0
Total Costs	\$345,328	\$322,415

### State and Local Benefits

		Nominal Value	Discounted Value*
Local Benefits		\$3,704,606	\$3,382,738
To Private Individuals		\$3,479,477	\$3,184,429
Temporary Payroll		\$579,496	\$579,496
Ongoing Payroll		\$2,899,981	\$2,604,933
Other Payments to	Private Individuals	\$0	\$0
To the Public		<u>\$225,128</u>	<u>\$198,310</u>
Increase in Property Tax Revenue		\$178,482	\$155,996
Temporary Jobs - Sales Tax Revenue		\$4,056	\$4,056
Ongoing Jobs - Sales Tax Revenue		\$20,300	\$18,235
Other Local Municipal Revenue		\$22,290	\$20,022
State Benefits		\$180,933	\$165,590
To the Public		\$180,933	<u>\$165,590</u>
Temporary Income Tax Revenue		\$26,077	\$26,077
Ongoing Income Tax Revenue		\$130,499	\$117,222
Temporary Jobs - S	Sales Tax Revenue	\$4,056	\$4,056
Ongoing Jobs - Sales Tax Revenue		\$20,300	\$18,235
Total Benefits to State & Region		\$3,885,538	\$3,548,329

### Benefit to Cost Ratio

		Benefit*	Cost*	Ratio
	Local	\$3,382,738	\$283,615	12:1
	State	\$165,590	\$38,800	4:1
Grand Total		\$3,548,329	\$322,415	11:1

<sup>\*</sup>Discounted at 2%

### Additional Comments from IDA

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Does the IDA believe that the project can be accomplished in a timely fashion?

Yes

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