AGENT AGREEMENT

THIS AGENT AGREEMENT, made as of the 5th day of May 2016 (the "Agreement"), is by and between the GENESEE COUNTY INDUSTRIAL DEVELOPMENT AGENCY d/b/a GENESEE COUNTY ECONOMIC DEVELOPMENT CENTER, a public benefit corporation of the State of New York, having its offices at 99 MedTech Drive, Suite 106, Batavia, New York, 14020 (the "Agency") and ALPINA FOODS, INC., a New York corporation having offices at 5011 AgPark Drive West, Batavia, New York 14020 (the "Company").

WITNESSETH:

WHEREAS, the Agency was created by Chapter 565 of the Laws of 1970 of the State of New York pursuant to Title I of Article 18-A of the General Municipal Law of the State of New York (collectively, the "Act") as a body corporate and politic and as a public benefit corporation of the State of New York; and

WHEREAS, the Company, for itself or on behalf of an entity to be formed by it or on its behalf (the "Company") submitted an application (the "Application") to the Agency, a copy of which is on file with the Agency, requesting the Agency's assistance with respect to a certain project (the "Project") consisting of: (i) the acquisition or retention by the Agency of a leasehold interest in certain property located at 5011 AgPark Drive West, Town of Batavia, Genesee County, New York (the "Land") and the existing improvements located thereon, consisting principally of an approximately 40,000 square-foot building (the "Existing Improvements"), (ii) the construction of an approximately 3,200 square foot addition to the Existing Improvements to accommodate a new bottle filler (the "Improvements"), and (iii) the acquisition and installation by the Company in and around the Improvements and Existing Improvements of certain items of machinery, equipment and other tangible personal property (the "Equipment" and, collectively with the Land, the Existing Improvements and the Improvements, the "Facility"); and

WHEREAS, by resolution adopted May 5, 2016 (the "Resolution"), the Agency authorized the Company to act as its agent for the purposes of undertaking the Project subject to the Company entering into this Agreement.

NOW THEREFORE, in consideration of the covenants herein contained and other good and valuable consideration the receipt and sufficiency of which are hereby acknowledged, it is mutually agreed as follows:

1. Scope of Agency. The Company hereby agrees to limit its activities as agent for the Agency under the authority of the Resolution to acts reasonably related to the acquisition, construction and equipping of the Facility. The right of the Company to act as agent of the Agency shall expire on **December 31, 2016**, unless extended as contemplated by the Resolution. The aggregate amount of work performed as Agent for the Agency shall not exceed the amounts described in the application of the Company in this matter. All contracts entered into as agent for the Agency shall include the following language:

"This contract is being entered into by ALPINA FOODS, (sub-agent name)] (the "Agent"), as agent for and on behalf of the GENESEE COUNTY INDUSTRIAL DEVELOPMENT AGENCY D/B/A GENESEE COUNTY ECONOMIC DEVELOPMENT CENTER (the "Agency"), in connection with a certain project of the Agency for the Agent consisting in part of the acquisition and installation of certain machinery, equipment and building materials, all for incorporation and installation in certain premises located at 5011 AgPark Drive West, in the Town of Batavia, Genesee County, New York (collectively, the "Premises"). The labor, machinery, equipment and building materials to be incorporated and installed in the Premises shall be exempt from local and New York State sales and use taxes if the acquisition thereof is effected in accordance with the terms and conditions set forth in the agent agreement, dated as of May 5, 2016, by and between the Agency and Alpina Foods, Inc. (the "Agent Agreement"); and the Agent hereby represents that this contract is in compliance with the terms of the Agent Agreement. This contract is non-recourse to the Agency, and the Agency shall not be directly, indirectly or contingently liable or obligated hereunder in any manner or to any extent whatsoever. By execution or acceptance of this contract, the vendor/contractor hereby acknowledges and agrees to the terms and conditions set forth is this paragraph."

- 2. <u>Representations and Covenants of the Company.</u> The Company makes the following representations and covenants in order to induce the Agency to proceed with the Project:
- (a) The Company is a New York corporation duly organized, with full legal power and authority to own its properties, to conduct its business in the State of New York (the "State"), has the authority to enter into this Agreement and has duly authorized the execution and delivery of this Agreement.
- (b) Neither the execution and delivery of this Agreement, the consummation of the transactions contemplated hereby nor the fulfillment of or compliance with the provisions of this Agreement will conflict with or result in a breach of any of the terms, conditions or provisions of any restriction or any agreement or instrument to which the Company is a party or by which it is bound, or will constitute a default under any of the foregoing, or result in the creation or imposition of any lien of any nature upon any of the property of the Company under the terms of any such instrument or agreement.
- (c) The Facility and the operation thereof will conform with all applicable zoning, planning, building and environmental laws and regulations of governmental authorities having jurisdiction over the Facility, and the Company shall defend, indemnify and hold the Agency harmless from any liability or expenses resulting from any failure by the Company to comply with the provisions of this subsection (c).
- (d) There is no action, suit, proceeding, inquiry or investigation, at law or in equity, before or by any court, public board or body pending or, to the knowledge of the Company,

threatened against or affecting the Company, to which the Company is a party, and in which an adverse result would in any way diminish or adversely impact on the Company's ability to fulfill its obligations under this Agreement.

- The Company covenants that its facilities will comply in all respects with all environmental laws and regulations, and, except in compliance with environmental laws and regulations, (i) that no pollutants, contaminants, solid wastes, or toxic or hazardous substances will be stored, treated, generated, disposed of, or allowed to exist on its facilities except in compliance with all material applicable laws, (ii) the Company will take all reasonable and prudent steps to prevent an unlawful release of hazardous substances onto its facilities or onto any other property, (iii) that no asbestos will be incorporated into or disposed of on its facilities, (iv) that no underground storage tanks will be located on its facilities, and (v) that no investigation, order, agreement, notice, demand or settlement with respect to any of the above is threatened, anticipated, or in existence. The Company, upon receiving any information or notice contrary to the representations contained in this Section, shall immediately notify the Agency in writing with full details regarding the same. The Company hereby releases the Agency from liability with respect to, and agrees to defend, indemnify, and hold harmless the Agency, its executive director, directors, members, officers, employees, agents (except the Company), representatives, successors, and assigns from and against any and all claims, demands, damages, costs, orders, liabilities, penalties, and expenses (including reasonable attorneys' fees) related in any way to any violation of the covenants or failure to be accurate of the representations contained in this Section. In the event the Agency in its reasonable discretion deems it necessary to perform due diligence with respect to any of the above, or to have an environmental audit performed with respect to its facilities, the Company agrees to pay the expenses of same to the Agency upon demand, and agrees that upon failure to do so, its obligation for such expenses shall be deemed to be additional rent.
- (f) Any personal property acquired by the Company in the name of the Agency shall be located in Genesee County, New York, except for replacement parts for such property and temporary periods during ordinary use.
- Company covenants and agrees that, if it receives New York State and local Sales and Use Tax Exemption Benefits from the Agency, and it is determined that: (i) the Company is not entitled to the Sales and Use Tax Exemption Benefits; (ii) the Sales and Use Tax Exemption Benefits are in excess of the amounts authorized by the Agency to be taken by the Company; (iii) the Sales and Use Tax Exemption Benefits are for property or services not authorized by the Agency as part of the Project; or (iv) the Sales and Use Tax Exemption Benefits are taken in cases where the Company fails to comply with a material term or condition to use property or services in the manner approved by the Agency in connection with the Project, then the Company will (i) cooperate with the Agency in its efforts to recover or recapture any sales and use tax exemption benefits, and (ii) promptly pay over any such amounts to the Agency that the Agency demands in connection therewith. The Company further understands and agrees that in the event that the Company fails to pay over such amounts to the Agency, the New York State Tax Commissioner may assess and determine New York State and local sales and use taxes due from the Company, together with any relevant penalties and interest due on such amounts.

- (h) The Company further covenants that the purchase of goods and services relating to the Project and subject to New York State and local sales and use taxes are estimated in amount up to \$192,600.00, and, therefore, the value of the Sales and Use Tax Exemption Benefits authorized and approved by the Agency cannot exceed \$15,408.00.
- (i) The Company further covenants and agrees to complete "IDA Appointment of Project Operator or Agent For Sales Tax Purposes" (NYS Form ST-60), in the form attached hereto as Exhibit A, for each agent, subagent, contractor, subcontractor, if any, contractors or subcontractors of such agents and subagents, if any, and to such other parties as the Company chooses who purchases materials, equipment, supplies or services on a sales/use tax-exempt basis, as agent of the Agency, and file said NYS Form ST-60 with the State Department of Taxation and Finance within thirty (30) days of appointment.
- (j) The Company further covenants and agrees to file an annual statement with the State Department of Taxation and Finance on "Annual Report of Sales and Use Tax Exemptions" (NYS Form ST-340), in the form attached hereto as Exhibit B, regarding the value of sales and use tax exemptions the Company, its agents, subagents, consultants or subcontractors have claimed pursuant to the agency conferred on the Company with respect to the Project in accordance with General Municipal Law Section 874(8). The Company further covenants and agrees that it will, within thirty (30) days of each filing, provide a copy of same to the Agency; provided, however, in no event later than February 15th of each year. The Company understands and agrees that the failure to file such annual statement will result in the removal of the Company's authority to act as agent for the Agency.
- (k) The Company acknowledges and agrees that all purchases made in furtherance of the Project shall be made using "IDA Agent or Project Operator Exempt Purchase Certificate" (NYS Form ST-123, a copy of which is attached hereto as Exhibit C, and it shall be the responsibility of the Company (and not the Agency) to complete NYS Form ST-123. The Company acknowledges and agrees that it shall identify the Project on each bill and invoice for such purchases and further indicate on such bills or invoices that the Company is making purchases of tangible personal property or services for use in the Project as agent of the Agency. For purposes of indicating who the purchaser is, the Company acknowledges and agrees that the bill of invoice should state:

"I, the	(title)	of	Alpina	Foods,	Inc.	[or
	(Sub-	agent	name)],	certify that	Alpina 1	Foods.
Inc. [or		(Subag	rent name)] is a duly a	ppointed	agent
of the Genesee County Industrial	Develop	ment .	Agency o	l/b/a the Go	enesee C	County
Economic Development Center and	that I am	purch	asing the	tangible per	rsonal pr	operty
or services for use in the following	g Genesee	e Cou	nty Indus	trial Develo	pment A	gency
d/b/a Genesee County Economic D	evelopme	nt Cer	iter proje	ct and that	such pure	chases
qualify as exempt from sales and use	e taxes ur	nder m	y agent a	greement wi	th the Go	enesee
County Industrial Development	Agency	d/b/a	the Ge	nesee Cou	nty Eco	nomic
Development Center."	•					

The Company further acknowledges and agrees that the following information shall be used by the Company to identify the Project on each bill and invoice:

Project Name:

Alpina Foods, Inc. Project

Street Address of Project:

5011 AgPark Drive West, Town of Batavia,

Genesee County, New York

IDA OSC Code project Number:

1801 16 03A

- (l) The Company acknowledges and agrees that, except to the extent of bond proceeds (to the extent bonds are issued by the Agency with respect to the Project), the Agency shall not be liable, either directly or indirectly or contingently, upon any such contract, agreement, invoice, bill or purchase order in any manner and to any extent whatsoever (including payment or performance obligations), and the Company shall be the sole party liable thereunder.
- Hold Harmless Provision. The Company hereby releases the Agency from, agrees that the Agency shall not be liable for, and agrees to indemnify, defend and hold the Agency and its executive director, directors, officers, members employees, agents (except the Company), representatives, successors and assigns harmless from and against any and all (i) liability for loss or damage to property or injury to or death of any and all persons that may be occasioned by any cause whatsoever pertaining to the Project or arising by reason of or in connection therewith or breach by the Company of this Agreement or (ii) liability arising from or expense incurred by the Agency's financing, rehabilitating, constructing, renovation, equipping, owning and leasing of the Facility, including without limiting the generality of the foregoing, all causes of action and reasonable attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. The foregoing indemnities shall apply notwithstanding the fault or negligence on the part of the Agency, or any of its respective members, directors, officers, agents (except the Company) or employees and irrespective of the breach of a statutory obligation or the application of any rule of comparative or apportioned liability, except that such indemnities will not be applicable with respect to willful misconduct or gross negligence on the part of the Agency or any other person or entity to be indemnified.
- 4. <u>Insurance Required</u>. Effective as of the date hereof and until the Agency consents in writing to a termination, the Company shall maintain or cause to be maintained insurance against such risks and for such amounts as are customarily insured against by businesses of like size and type paying, as the same become due and payable, all premiums in respect thereto, including, but not necessarily limited to:
- (a) (i) Insurance against loss or damage by fire, lightning and other casualties, with a uniform standard extended coverage endorsement, such insurance to be in an amount not less than the full replacement value of the Facility, exclusive of excavations and foundations, as determined by a recognized appraiser or insurer selected by the Company or (ii) as an alternative to the above requirements (including the requirement of periodic appraisal), the Company may

insure the Facility under a blanket insurance policy or policies covering not only the Facility but other properties as well.

- (b) Workers' compensation insurance, disability benefits insurance, and each other form of insurance which the Agency or the Company is required by law to provide, covering loss resulting from injury, sickness, disability or death of employees of the Company who are located at or assigned to the Facility.
- (c) Insurance against loss or losses from liabilities imposed by law or assumed in any written contract and arising from personal injury and death or damage to the property of others caused by any accident or occurrence, with limits of not less than \$1,000,000 per accident or occurrence on account of personal injury, including death resulting therefrom, and \$1,000,000 per accident or occurrence on account of damage to the property of others, excluding liability imposed upon the Company by any applicable workers' compensation law; and a blanket excess liability policy in the amount not less than \$3,000,000, protecting the Company against any loss or liability or damage for personal injury or property damage.

5. Additional Provisions Respecting Insurance.

- (a) All insurance required by Section 4(a) above shall name the Agency as a named insured and all other insurance required under Section 4 above shall name the Agency as an additional insured. All insurance shall be procured and maintained in financially sound and generally recognized responsible insurance companies selected by the Company and authorized to write such insurance in the State. Such insurance may be written with deductible amounts comparable to those on similar policies carried by other companies engaged in businesses similar in size, character and other respects to those in which the Company is engaged. All policies evidencing such insurance shall provide for (i) payment of the losses of the Company and the Agency as their respective interest may appear, and (ii) at least thirty (30) days prior written notice of the cancellation thereof to the Company and the Agency.
- (b) All such policies of insurance, or a certificate or certificates of the insurers that such insurance is in force and effect, shall be deposited with the Agency on the date hereof. Prior to expiration of any such policy, the Company shall furnish the Agency evidence that the policy has been renewed or replaced or is no longer required by this Agreement.
- 6. This Agreement may be executed in any number of counterparts each of which shall be deemed an original but which together shall constitute a single instrument.
- 7. All notices, claims and other communications hereunder shall be in writing and shall be deemed to be duly given if personally delivered or mailed first class, postage prepaid, as follows:

To the Agency:

Genesee County Industrial Development Agency d/b/a Genesee County Economic Development Center 99 MedTech Drive, Suite 106 Batavia, New York 14020-3141 Attn.: President/CEO

With a Copy to:

Harris Beach PLLC

99 Garnsey Road Pittsford, New York 14534

Attn.: Russell E. Gaenzle, Esq.

To The Company:

Alpina Foods, Inc.

5011 AgPark Drive West Batavia, New York 14020 Attn.: Gustavo Badino

With Copy to:

Barclay Damon

The Avant Building

200 Delaware Avenue, Suite 1200

Buffalo, New York 14202 Attn.: Anne C. Evans, Esq.

or at such other address as any party may from time to time furnish to the other party by notice given in accordance with the provisions of this Section. All notices shall be deemed given when mailed or personally delivered in the manner provided in this Section.

- 8. This Agreement shall be governed by, and all matters in connection herewith shall be construed and enforced in accordance with, the laws of the State applicable to agreements executed and to be wholly performed therein and the parties hereto hereby agree to submit to the personal jurisdiction of the federal or state courts located in Genesee County, New York.
- 9. The parties are contemplating that, after any applicable public hearings, the Agency will negotiate and enter into a lease agreement ("Lease Agreement"), leaseback agreement (the "Leaseback Agreement") and tax agreement ("Tax Agreement") with the Company. Prior to the execution and delivery by the Company of the Lease Agreement, Leaseback Agreement and Tax Agreement, the Company may take title to any real property in its own name, agrees not to take title to any real property as agent for the Agency until the Lease Agreement, Leaseback Agreement and Tax Agreement have been executed and delivered. At any time prior to the execution of the Lease Agreement, Leaseback Agreement and Tax Agreement, the Agency can transfer title to the Company to all assets acquired by the Company as agent for the Agency. Additionally, at any time prior to execution of the Lease Agreement, Leaseback Agreement and Tax Agreement, the Company can demand that the Agency transfer title to the Company with respect to all assets acquired by the Company as agent for the Agency, provided all amounts owed the Agency have been paid current.
- 10. By executing this Agreement, the Company covenants and agrees to pay all fees, costs and expenses incurred by the Agency for (i) legal services, including but not limited to those provided by the Agency's transaction counsel and (ii) other consultants retained by the Agency in connection with the Project; with all such charges to be paid by the Company at the closing or, if the closing does not occur, within ten (10) business days of receipt of the Agency's

invoices therefore. The Company is entitled to receive a written estimate of fees and costs of the Agency's transaction counsel.

11. The Company further covenants and agrees that the Company is liable for payment to the Agency of all charges referred to above, as well as all other actual costs and expenses incurred by the Agency in undertaking the Project notwithstanding the occurrence of any of (i) the applicant's withdrawal, abandonment, cancellation or failure to pursue the Project; (ii) the inability of the Agency or the Company to procure the services of one or more financial institutions to provide financing for the Project; or (iii) the Company's failure, for whatever reason, to undertake and/or successfully complete the Project.

[The Balance of This Page Intentionally Left Blank]

[Signature Page to Agent Agreement]

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day and year first above written.

GENESEE COUNTY INDUSTRIAL DEVELOPMENT AGENCY d/b/a GENESEE COUNTY ECONOMIC DEVELOPMENT CENTER

/

Mark A. Masse

Senior Vice President of Operations

ALPINA FOODS, INC

By:

Name: GUSTALO A. BADINO Title: GENERAL MANAGER.

SCHEDULE A

LIST OF APPOINTED SUBAGENTS ¹	DATE SUBAGENT APPOINTED	DATE ST-60 FILED WITH NYS IDA UNIT
1.		
2.		
3	·	
4.		
5.		
6.		
7		
8.		
9		
10.		
11		
12		
13		
14		

¹ FOR EACH SUBAGENT APPOINTED BY THE COMPANY, A NYS FORM ST-60 MUST BE COMPLETED AND FILED WITH NYS DEPARTMENT OF TAXATION AND FINANCE INDICATING THE APPOINTMENT OF SUCH SUBAGENT OF THE COMPANY.

EXHIBIT A

FORM OF NYS FORM ST-60 TO BE COMPLETED BY THE COMPANY AND FILED WITH NYS IDA UNIT FOR EACH OF ITS SUBAGENTS





IDA Appointment of Project Operator or Agent For Sales Tax Purposes

The industrial development agency or authority (IDA) must submit this form within 30 days of the appointment of a project operator or agent, whether appointed directly by the IDA or indirectly by the operator or another agent.

For IDA use only

Name of IDA Genesee County Industrial Development Agency d/t	b/a Genesee County	Economic	1	OSC numbering sy 1801 16 03	stem for projects after 1998
Street address 99 MedTech Center, Suite 106		Development C	enter	Telephone	number
City					343-4866
Batavia				State NY	ZIP code 14020
Name of IDA project operator or agent		in the box if pointed by the IDA:	Employer identificati	on or social se	ecurity number
Street address		Telephor	ne number		mary operator or agent? Yes × No
City				State	ZIP code
Name of project Alpina Foods, Inc. 2016 Project		Purpose Manufa	of project (see instruction	18)	<u></u>
Street address of project site 5011 AgPark Drive West					
^{City} Batavia			· · · · · · · · · · · · · · · · · · ·	State NY	ZIP code 14020
Description of goods and services intended to be exempted from New York State and local sales and use taxes	Goods/services inc	luding but not limited	to the construction		
3,200 square foot addition to the existing improveme	ents to accommodate	a new bottle filler ar	nd package equipme	ent in order	
to produce drinkable yogurt				· · · · · · · · · · · · · · · · · · ·	
Date project operator or agent appointed <i>(mm/dd/yy)</i>	Date project operator agent status ends (mi	or n/dd/vy) 12/31/16	Mark ar extension	Xin the bo	x if this is an inal project:
Estimated value of goods and services that will be exempt fi and local sales and use tax:	rom New York State E	stimated value of New `rovided:	York State and local sa	ales and use	tax exemption
Certification: I certify that the above statements are true, or with the knowledge that willfully providing false or frauduler Law, punishable by a substantial fine and possible jail sentent information entered on this document.	nt information with this	document may constitu	te a felony or other cri	me under Na	SW Vork State
Print name of officer or employee signing on behalf of the IDA Mark A. Masse		Print title Sr. VP of Operation	ıs .		
Signature A CA / grand			Date 05/05/2016	Telephone r	number 43-4866
	Instruct	ione		<u> </u>	

instructions

Filing requirements

An IDA must file this form within 30 days of the date the IDA appoints any project operator or other person as agent of the IDA, for purposes of extending any sales and compensating use tax exemptions.

The IDA must file a separate form for each person it appoints as agent, whether directly or indirectly, and regardless of whether the person is the primary project operator or agent. If the IDA authorizes a project operator or agent to appoint other persons as agent of the IDA, the operator or agent making such an appointment must advise the IDA that it has done so, so that the IDA can file a form within 30 days of the date of the new agent's appointment. The IDA should not file this form for a person hired to work on an IDA project if that person is not appointed as agent of the IDA. The IDA need not file this form if the IDA does not extend any sales or use tax exemption benefits for the project.

If an IDA modifies a project, such as by extending it beyond its original completion date, or by increasing or decreasing the amount of sales and use tax exemption benefits authorized for the project, the IDA must, within 30 days of the change, file a new form with the new information.

If an IDA amends, revokes, or cancels the appointment of an agent, or if an agent's appointment becomes invalid for any reason, the IDA must, within 30 days, send a letter to the address below for filing this form, indicating that the appointment has been amended, revoked, or cancelled, or is no longer valid, and the effective date of the change. It should attach to the letter a copy of the form it originally filed. The IDA need not send a letter for a form that is not valid merely because the "Completion date of project" has

Construction

Manufacturing

- Other (specify)

- Retail trade

- Wholesale trade

Purpose of project

For Purpose of project, enter one of the following:

- Services
- Agriculture, forestry, fishing
- Finance, insurance, real estate
- Transportation, communication, electric, gas, sanitary services

Mailing Instructions Mail completed form to:

> NYS TAX DEPARTMENT IDA UNIT W A HARRIMAN CAMPUS **ALBANY NY 12227**

Privacy notification

The Commissioner of Taxation and Finance may collect and maintain personal information pursuant to the New York State Tax Law, including but not limited to, sections 5-a, 171, 171-a, 287, 308, 429, 475, 506, 697, 1098, 1142, and 1415 of that Law; and may require disclosure of social security numbers pursuant to 42 USC 405(c)(2)(C)(i).

This information will be used to determine and administer tax liabilities and, when authorized by law, for certain tax offset and exchange of tax information programs as well as for any other lawful

Information concerning quarterly wages paid to employees is provided to certain state agencies for purposes of fraud prevention, support enforcement, evaluation of the effectiveness of certain employment and training programs and other purposes authorized by law.

Failure to provide the required information may subject you to civil or criminal penalties, or both,

This information is maintained by the Manager of Document Management, NYS Tax Department, W A Harriman Campue, Albany NY 12227; telephone (518) 457-5181.

Need help?



Internet access: www.tax.ny.gov (for information, forms, and publications)

Sales Tax Information Center:

(518) 485-2889

To order forms and publications:

(518) 457-5431



Text Telephone (TTY) Hotline

(for persons with hearing and speech disabilities using a TTY):

(518) 485-5082

EXHIBIT B

FORM OF NYS FORM ST-340 TO BE COMPLETED AND FILED ANNUALLY BY THE COMPANY



New York State Department of Taxation and Finance

Annual Report of Sales and Use Tax Exemptions

Claimed by Agent/Project Operator of **Industrial Development Agency/Authority (IDA)**

OSC PROJECT CODE: 0502 16 03A

For Period Ending December 31, ____

•	Project information		
Name of IDA agent/project operator Alpina Foods, Inc.		Federal employer identi 32-0141508	fication number (FEIN)
Street address 5011 Ag Park Drive West		Telephone number (305) 456-17	48
City Batavia		State NY	ZIP code 14020
Name of IDA agent/project operator's auth	iorized representative, if any	Title	
Street address		Telephone number	
City		State	ZIP code
Name of IDA Genesee County IDA			
Name of project Alpina Foods, Inc. Project			
Street address of project site 5011 Ag Park Drive West			
City Town of Batavia		State NY	ZIP code 14020
Project purpose (mark an X In the appropriate box):	☐ Services ☐ Construction [Agriculture, forestry, fishing	
	☐ Wholesale trade ☐ Retail trade ☐	Finance, insurance or real	estate
	☐ Transportation, communication, electric, gas	, or sanitary services	
	☑ Manufacturing ☐ Other (specify)		
2 Date project began (mm/dd/y)	y):05	nt by IDA as indicated on NYS	Form ST-60
3 Beginning date of construction	n or installation (mm/dd/yy; see instructions):	/ / ; 🗆 actual	□ expected
4 Completion date of constructi	on phase of project (mm/dd/yy; see instructions):	; 🗆 actua	al D expected
5 Completion date of project (m	m/dd/yy; see instructions): 12 / 31 / 16;	e.	Date of agent xpiration as indicated n NYS Form ST-60
6 Duration of project (actual or e	expected; years/months):/	y ,	1111010III 01-00
7 Total sales and use tax exen	nptions (actual tax savings; NOT total purchases)	7 \$	
make these statements with the lifelony or other crime under New	ove statements are true, complete, and correct, and knowledge that willfully providing false or fraudulent York State Law, punishable by a substantial fine and stigate the validity of any information entered on this	information with this documer possible jail sentence. I also u	nt may constitute a
Print name of officer, employee, or authorize	ted representative signing for the IDA agent/project operator Title	of person signing	
Signature			Date

Instructions

General information

Who must file?

The General Municipal Law (GML) and the Public Authorities Law require the agent/project operator (also known as the *project occupant*) of an industrial Development Agency or Authority (IDA) to file an annual report with the Tax Department. The agent/project operator required to file this report is the person **directly** appointed by the IDA to act for and to represent the IDA for the project. The agent/project operator is ordinarily the one for whom the IDA project was created.

There is usually only one agent/project operator directly appointed by the IDA for an IDA project. However, if the IDA directly appoints multiple agents/project operators, each agent/project operator must file this form (unless they are related corporations).

Only the agent/project operator(s) directly appointed by the IDA must file Form ST-340. Contractors, subcontractors, consultants, or agents appointed by the agent/project operator(s) should not themselves file Form ST-340. However, the agent/project operator(s) must include on Form ST-340 Information obtained from such contractors, subcontractors, consultants, and agents, as described below.

What must be reported?

The report must show the total value of all state and local sales and use taxes exempted during the calendar year, as a result of the project's designation as an IDA project. This includes:

- the value of the exemptions obtained by the agent/project operator; and
- the value of the exemptions obtained by your contractors, subcontractors, consultants, and others, whether or not appointed as agents of the IDA.

The report requires only the total combined exemptions obtained by the above people. A break down of the total is not required. However, since the report must include the value of the exemptions they obtained, the agent/project operator must keep records of the amounts others report to the agent/project operator.

It is important that the agent/project operator make it clear to the contractors, subcontractors, consultants, and others that they must keep accurate tax information and have it available so that the agent/project operator can comply with the annual reporting requirements.

Do not include in this report the amount of any sales and use tax exemptions arising out of other provisions of the Tax Law (for example, manufacturer's production equipment exemption, research and development exemption, or contractor's exemption for tangible personal property incorporated into a project of an exempt organization).

See instructions below for additional information required.

When is the report due?

You must file Form ST-340 on a calendar-year basis, it is due by the last day of February of the following year. The reporting requirement applies to IDA projects started on or after July 21, 1993.

Project information

At the top of the form, identify the reporting period by entering the year in the space provided. If an address is required, always include the ZIP code.

Name of IDA agent/project operator

Enter the name, address, federal employer identification number (FEIN), and telephone number of the IDA agent/project operator.

Name of IDA agent/project operator's authorized representative

Enter the name, address, title (for example, attorney or accountant), and telephone number of the individual authorized by the IDA agent/project operator to submit this report.

Name of IDA

Enter the name and address of the IDA. If more than one IDA is involved in a particular project, the IDA agent/project operator must file a separate report for the tax exemptions attributable to each IDA.

Name of project

Enter the name of the project and the address of the project site. If the IDA agent is involved in more than one project, a separate report must be filled by the IDA agent/project operator for each project, even if authorized by the same IDA.

Line instructions

Line 1 — Project purpose — Mark an X in the box that identifies the purpose of the project. If you mark *Other***, please be specific in identifying its purpose.**

Line 2 — Enter the date the project started (this means the earliest of the date of any bond or inducement resolution, the execution of any lease, or any bond issuance). Include month, day, and year.

Line 3 — Enter the date you, or your general contractor or subcontractor, actually began, or expect to begin, construction or installation on the project. Mark an X in the appropriate box to indicate if the date entered is actual or expected. If the project does not involve any construction, enter Does not apply.

Line 4 — Enter the date the construction phase of the project was completed or is expected to be completed. Mark an *X* in the appropriate box to indicate if the date entered is actual or expected.

Line 5 — Enter the date installation, lease, or rental of property (for example, machinery or computers) on the project ended or the date the project is expected to be completed. Mark an **X** in the appropriate box to indicate if the date entered is actual or expected.

Line 6 — Enter the total number of years and months from the project's inception to its completion or expected completion.

Line 7 — Enter the total amount of New York State and local sales and use taxes exempted during the reporting period (if none, enter 0) as a result of the project's receipt of IDA financial assistance. This includes exemptions obtained at the time of purchase as well as through a refund or credit of tax paid. Include the sales and use taxes exempted on purchases of property or services incorporated into or used on the exempt project. This includes the taxes exempted on purchases made by or on behalf of the agent/project operator, the general contractor for the project, and any subcontractors, consultants, or others. Do not enter total purchases on line 7.

Signature area

Enter the name and title of the person signing on behalf of the IDA agent/project operator (for example, the IDA agent/project operator's officer, employee, or other authorized representative). The IDA agent/project operator's officer, employee, or authorized representative must sign the report. Enter the date signed.

Mail completed report to: NYS Tax Department, IDA Unit, W A Harriman Campus, Albany NY 12227.

Need help?



Internet access: www.tax.ny.gov
(for information, forms, and publications)



Sales Tax Information Center:

(518) 485-2889

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Privacy notification

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This information will be used to determine and administer tax liabilities and, when authorized by law, for certain tax offset and exchange of tax information programs as well as for any other lawful purpose.

Information concerning quarterly wages paid to employees is provided to certain state agencies for purposes of fraud prevention, support enforcement, evaluation of the effectiveness of certain employment and training programs and other purposes authorized by law.

Failure to provide the required information may subject you to civil or criminal penalties, or both, under the Tax Law.

This information is maintained by the Manager of Document Management, NYS Tax Department, W A Harriman Campus, Albany NY 12227; telephone (518) 457-5181.

EXHIBIT C-1

NYS FORM ST-123



New York State Department of Taxation and Finance New York State Sales and Use Tax

IDA Agent or Project Operator Exempt Purchase Certificate Effective for projects beginning on or after June 1, 2014

Requirements for Industrial Develop Name of seller				
		Name of agent or project operator		
		Alpina Foods, Inc.		
Street address		Street address 5011 AgPark Drive West		
City, town, or village	State ZIP code	City, town, or village Batavia	State NY	ZIP code 14020
		Agent or project operator sales tax ID number	r (see instructions)	
Mark an X in one: Single-pure	chase certificate X Bi	anket-purchase certificate (valid only fo	or the project li	isted below)
To the seller: You must Identify the project on each or project operator of the IDA was the		chases and indicate on the bill or invoid	ce that the IDA	A or agent
Project Information certify that I am a duly appointed agent	or project operator of the named	IDA and that I am purchasing the tangible p	ersonal propert	y or services for us
	purchases quality as exempt fro	m sales and use taxes under my agreemen	t with the IDA.	
Name of IDA Genesee County IDA	•	·		,
Name of project Alpina Foods, Inc. Project		IDA project n 1801 16	umber (use OSC n 03A	umber)
Street address of project site 5011 AgPark Drive West				
Clty, town, or village Batavia			State NY	ZIP code 14020
Enter the date that you were appointed a project operator (mm/dd/yy)	- 115 / 115 / 1	6 Enter the date that agent or project oper status ends (mm/dd/yy)	40	/ 31 / 16
Exempt purchases Mark an X in boxes that apply)		······································		
iviain ali 🔥 ili buxes tilat abbivi	roperty or services (other than	utility services and motor vehicles or ta	naible person	
A. Tangible personal pro	ng motor vehicle) used to con	nplete the project, but not to operate the	completed pr	al property oject
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A. Tangible personal proinstalled in a qualifying B. Certain utility services used to complete the used to the used to be statements and issue this exemption certification. I certify that the above statements and issue this exemption certification or transactions for way constitute a felony or other crime under used to be filled with, and eemed a document required to be filled with, and eemed a document required to be filled with.	es (gas, propane in container e project, but not to operate to gible personal property instal tements are true, complete, and conficate with the knowledge that the which I tendered this document and I delivered to, the vendor as ager with the Tax Department for the part of the container.	nplete the project, but not to operate the s of 100 pounds or more, electricity, re the completed project	rigeration, or been omitted and local sales on he Intent to eva sentence. I und frax Law sections are the stand that it	I make these ruse taxes do not de any such tax erstand that this on 1838 and is
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Instructions

To the purchaser

You may use Form ST-123 if you:

- have been appointed as an agent or project operator by an industrial development agency (IDA) and
- the purchases qualify for exemption from sales and use tax as described in the IDA contract.

You may use Form ST-123 as a single-purchase certificate or as a blanket certificate covering the first and subsequent purchases qualifying for the project listed.

Agent or project operator sales tax ID number — If you are registered with the Tax Department for sales tax purposes, you must enter your sales tax identification number on this certificate. If you are not required to be registered, enter *N/A*.

Industrial development agencies and authorities (IDAs) are public benefit corporations under General Municipal Law Article 18-A and the Public Authorities Law, for the purpose of promoting, developing, encouraging, and assisting in the acquisition, construction, reconstruction, improvement, maintenance, equipping, and furnishing of industrial, manufacturing, warehousing, commercial, research, and recreational facilities in New York State.

IDAs are exempt from the payment of sales and use tax on their purchases, in accordance with Tax Law section 1116(a)(1). However, IDAs do not normally make direct purchases for projects. Commonly, IDAs instead appoint a business enterprise or developer, contractor, or subcontractor as its agent or project operator. Such purchases made by the agent or project operator, acting within the authority granted by the IDA, are deemed to be made by the IDA and therefore exempt from tax.

Example 1: IDA agreement with its agent or project operator states that contractor X may make all purchases of materials and equipment necessary for completion of the project, as agent for the IDA. Contractor X rents a backhoe and a bulldozer for site preparation, purchases concrete and lumber to construct a building, and purchases machinery to be installed in the building. All these purchases by contractor X as agent of the IDA are exempt from tax.

Example 2: IDA agreement with its agent or project operator states that contractor X may make all purchases of materials and equipment to be incorporated into the project, as agent for the IDA. Contractor X makes the same purchases as in Example 1. Since the concrete, lumber, and machinery will actually be incorporated into the project, contractor X may purchase these Items exempt from tax. However, rental of the backhoe and buildozer is not exempt since these transactions are normally taxable and the IDA agreement does not authorize contractor X to make such rentals as agent of the IDA.

A contractor or subcontractor not appointed as agent or project operator of an IDA must present suppliers with Form ST-120.1, Contractor Exempt Purchase Certificate, when making purchases that are ordinarily exempt from tax in accordance with Tax Law sections 1115(a)(15) and 1115(a)(16). For more information, see Form ST-120.1.

Exempt purchases

To qualify, the purchases must be made within the authority granted by the IDA and used to complete the project (not to operate the completed project).

- A. Mark box A to Indicate you are purchasing tangible personal property and services (other than utility services and motor vehicles or tangible personal property installed in a qualifying motor vehicle) exempt from tax.
- B. Mark box B to indicate you are purchasing certain consumer utility services used in completing the project exempt from tax. This includes gas, electricity, refrigeration, and steam; and gas, electric, refrigeration, and steam services.
- C. Mark box C to indicate you are purchasing a motor vehicle or tangible personal property related to a qualifying motor vehicle exempt from tax.

Misuse of this certificate

Misuse of this exemption certificate may subject you to serious civil and criminal sanctions in addition to the payment of any tax and interest due. These include:

- A penalty equal to 100% of the tax due;
- · A \$50 penalty for each fraudulent exemption certificate issued:
- Criminal felony prosecution, punishable by a substantial fine and a possible jail sentence; and
- Revocation of your Certificate of Authority, if you are required to be registered as a vendor. See TSB-M-09(17)S, Amendments that Encourage Compliance with the Tax Law and Enhance the Tax Department's Enforcement Ability, for more information.

To the seller

When making purchases as agent or project operator of an IDA, the purchaser must provide you with this exemption certificate with all entries completed to establish the right to the exemption. You must identify the project on each bill and invoice for such purchases and indicate on the bill or invoice that the IDA or agent or project operator of the IDA was the purchaser.

As a New York State registered vendor, you may accept an exemption certificate in lieu of collecting tax and be protected from liability for the tax if the certificate is valid. The certificate will be considered valid if it is:

- · accepted in good faith;
- · In your possession within 90 days of the transaction; and
- · properly completed (all required entries were made).

An exemption certificate is accepted in good faith when you have no knowledge that the exemption certificate is false or is fraudulently given, and you exercise reasonable ordinary due care. If you do not receive a properly completed certificate within 90 days after the delivery of the property or service, you will share with the purchaser the burden of proving the sale was exempt.

You must also maintain a method of associating an invoice (or other source document) for an exempt sale with the exemption certificate you have on file from the purchaser. You must keep this certificate at least three years after the due date of your sales tax return to which it relates, or the date the return was filed, if later.

Privacy notification

The Commissioner of Taxation and Finance may collect and maintain personal information pursuant to the New York State Tax Law, including but not limited to, sections 5-a, 171, 171-a, 287, 308, 429, 475, 505, 697, 1096, 1142, and 1415 of that Law; and may require disclosure of social security numbers pursuant to 42 USC 405(c)(2)(C)(i).

This information will be used to determine and administer tax liabilities and, when authorized by law, for certain tax offset and exchange of tax information programs as well as for any other fawful purpose.

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EXHIBIT C-2

NYS FORM ST-123 FOR SUBAGENTS OF THE COMPANY



New York State Department of Taxation and Finance New York State Sales and Use Tax

IDA Agent or Project Operator Exempt Purchase Certificate Effective for projects beginning on or after June 1, 2014

Name of seller	rities, for more information.			
	Name of agent or project operat	or	•	
Street address	Street address			
City, town, or village State ZIP code	City, town, or village		State	ZIP code
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		Oldio	ZIF COUE
	Agent or project operator sales t	ax ID number (see	instructions)	
lark an X in one: Single-purchase certificate	Blanket-purchase certificate (va	alid only for th	e project	listed below)
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project operator of the IDA was the purchaser.		01 1110.00 41	iac ano ibi	TO agent
		•		
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roject information				
ertify that I am a duly appointed agent or project operator of the nam the following IDA project and that such purchases qualify as exempt	ned IDA and that I am purchasing the	e tangible perso	nal proper	ty or services for
	nom sales and use taxes under my	agreement with	i the IDA.	
ame of IDA Genesee County IDA				
ame of project				
Alpina Foods, Inc. Project		IDA project numbe		umber)
		1001 1001		
reet address of project site		1801 16 03A		
reet address of project site 5011 AgPark Drive West				700
reet address of project site 5011 AgPark Drive West ty, town, or village			ate	ZIP code 14020
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Instructions

To the purchaser

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- have been appointed as an agent or project operator by an industrial development agency (IDA) and
- the purchases qualify for exemption from sales and use tax as described in the IDA contract,

You may use Form ST-123 as a single-purchase certificate or as a blanket certificate covering the first and subsequent purchases qualifying for the project listed.

Agent or project operator sales tax ID number — If you are registered with the Tax Department for sales tax purposes, you must enter your sales tax identification number on this certificate. If you are not required to be registered, enter N/A.

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Exempt purchases

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- A. Mark box A to indicate you are purchasing tangible personal property and services (other than utility services and motor vehicles or tangible personal property installed in a qualifying motor vehicle) exempt from tax.
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- A \$50 penalty for each fraudulent exemption certificate issued;
- Criminal felony prosecution, punishable by a substantial fine and a possible jail sentence; and
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- accepted in good faith;
- · in your possession within 90 days of the transaction; and
- properly completed (all required entries were made).

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