



Thursday, October 26, 2017
Upstate MedTech Centre – Innovation Zone
4:00 PM

GCEDC MINUTES

Attendance

Board Members: P. Battaglia, J. Rizzo, M. Gray, T. Bender, C. Yunker

Staff: S. Hyde, L. Farrell, M. Masse, E. Richardson, R. Tabelski, C. Suozzi, P. Kennett

Guests: T. Felton (GGLDC Board Member), M. Wiater (GGLDC Board Member), G. Torrey (GGLDC Board Member), D. Cunningham (GGLDC Board Member), J. Krencik (The Daily News), H. Upson, J. Gsell (Genesee County), R. Gaenzle (Harris Beach)

Absent: P. Zeliff, M. Davis

1.0 Call to Order

P. Battaglia called the meeting to order at 4:00 p.m. in the Upstate MedTech Centre Innovation Zone conference room.

Presentations:

- **Hollis Upson – Proclamation** – P. Battaglia and T. Felton presented H. Upson with a proclamation to honor his many years of services on the GCEDC and GGLDC Boards.

H. Upson left the meeting at 4:07p.m.

1.1 Enter Executive Session

T. Bender made a motion to enter executive session under the Public Officers Law, Article 7, Open Meetings Law Section 105, at 4:07 p.m. for the following reasons:

1. The medical, financial, credit or employment history of a particular person or corporation, or matters leading to the appointment, employment, promotion, demotion, discipline, suspension, dismissal or removal of a particular person or corporation.

The motion was seconded by C. Yunker and approved by all members present.

M. Wiater joined the meeting at 4:14 p.m.

The staff were excused from executive session at 4:33 p.m.

The staff rejoined the meeting at 4:53 p.m.

1.2 Enter Public Session

C. Yunker made a motion to enter back into public session at 4:53 p.m., seconded by M. Gray and approved by all members present.

2.0 Chairman's Report & Activities

2.1 Upcoming Meetings – P. Battaglia reviewed the upcoming meeting dates with the Board.

Next Scheduled Board Meeting: Thursday, December 7th at 4:00 p.m.

Employment & Compensation Committee Meeting: Tuesday, November 28th at 11 a.m.

Audit & Finance Committee Meeting: Tuesday, December 5th at 8:30 a.m.

STAMP Committee Meeting: Tuesday, December 5th at 10:30 a.m.

Employment & Compensation Committee Meeting: Thursday, December 7th at 3 p.m.

Employment & Compensation Committee Meeting: Thursday, December 21st at 3 p.m.

Board Meeting: Thursday, December 21st at 4 p.m.

2.2 Agenda Additions / Deletions / Other Business – Nothing at this time.

2.3 Minutes: October 5, 2017

T. Bender made a motion to approve the October 5, 2017 Meeting Minutes as presented; the motion was seconded by C. Yunker. Roll call resulted as follows:

P. Battaglia - Yes

T. Bender - Yes

M. Davis - Absent

J. Rizzo - Yes

C. Yunker - Yes

P. Zeliff - Absent

M. Gray - Yes

The item was approved as presented.

3.0 Report of Management

S. Hyde shared that the GCEDC was awarded the Business Partnership award given by the New York Community College Trustees (NYCCT). He also added that C. Yunker was awarded the Benefactor Vision for Tomorrow award by the NYCCT.

3.1 Darien Lake Holdings, LLC – Final Resolution – C. Suozzi shared that Darien Lake is planning to construct a new ride for the 2018 season. This ride is still confidential. The company is planning to invest approx. \$4.5M and retain 398 jobs. The company is seeking assistance with a sales tax exemption valued at approx. \$360,000. A public hearing was held on Monday, October 23rd, as benefits exceed \$100,000. The public hearing comments were read aloud.

The Board reviewed the Statement of Compliance of Project Criteria. See 'Attachment A'.

C. Suozzi asked the Board to approve Resolution No. 10/2017-05.

Resolution No. 10/2017-05

RESOLUTION OF THE GENESEE COUNTY INDUSTRIAL DEVELOPMENT AGENCY D/B/A GENESEE COUNTY ECONOMIC DEVELOPMENT CENTER (THE "AGENCY") (i) ACKNOWLEDGING THE PUBLIC HEARING HELD BY THE AGENCY ON OCTOBER 23, 2017, WITH RESPECT TO THE DARIEN LAKE HOLDINGS, LLC D/B/A DARIEN LAKE THEME PARK RESORT (THE "COMPANY") PROJECT, (ii) AUTHORIZING FINANCIAL ASSISTANCE FOR THE BENEFIT OF THE COMPANY IN THE FORM OF A SALES AND USE TAX EXEMPTION FOR PURCHASES AND RENTALS RELATED TO THE ACQUISITION, CONSTRUCTION, RECONSTRUCTION, RENOVATION AND EQUIPPING OF THE PROJECT; AND (iii) AUTHORIZING THE EXECUTION BY THE AGENCY OF AN AGENT, FINANCIAL ASSISTANCE AND PROJECT AGREEMENT, NYS FORM ST-60, BILL OF SALE AND RELATED DOCUMENTS.

C. Yunker made a motion to approve the Darien Lake Holdings, LLC. - Final Resolution No. 10/2017-05 as presented; the motion was seconded by J. Rizzo. Roll call resulted as follows:

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zeff -	Absent
M. Davis -	Absent	M. Gray -	Yes
J. Rizzo -	Yes		

The item was approved as presented.

3.2 Oatka Milk Products – Final Resolution – C. Suozzi shared that OATKA plans to construct a 20,075-sq. ft. expansion of the current plant located at 4815 Ellicott Street in the City of Batavia to address current space restrictions that limit future growth opportunities for the business. The company plans to invest approx. \$4.3M and retain 308 jobs. The company is seeking assistance from the GCEDC with a sales tax exemption valued at approx. \$206,400 and a property tax abatement, based on the incremental increase in assessed value, valued at approx. \$163,813. A public hearing was held on Tuesday, October 24th, as benefits exceed \$100,000. No public comments were made.

The Board reviewed the Statement of Compliance of Project Criteria. See 'Attachment B'.

C. Suozzi asked the Board to approve Resolution No. 10/2017-06.

Resolution No. 10/2017-06

RESOLUTION OF THE GENESEE COUNTY INDUSTRIAL DEVELOPMENT AGENCY D/B/A GENESEE COUNTY ECONOMIC DEVELOPMENT CENTER (i) MAKING A DETERMINATION WITH RESPECT TO THE O-AT-KA MILK PRODUCTS COOPERATIVE, INCORPORATED (THE "COMPANY") PROJECT PURSUANT TO SEQRA, (ii) AUTHORIZING THE NEGOTIATION, EXECUTION AND DELIVERY OF AN AGENT, FINANCIAL ASSISTANCE AND PROJECT AGREEMENT, LEASE AGREEMENT, LEASEBACK AGREEMENT, TAX AGREEMENT AND RELATED DOCUMENTS; (iii) AUTHORIZING FINANCIAL ASSISTANCE TO THE COMPANY IN THE FORM OF (A) A SALES AND USE TAX EXEMPTION FOR PURCHASES AND RENTALS RELATED TO THE ACQUISITION, CONSTRUCTION, RECONSTRUCTION, RENOVATION AND EQUIPPING OF THE PROJECT, AND (B) A REAL PROPERTY TAX ABATEMENT STRUCTURED THROUGH A TAX AGREEMENT; AND (iv) AUTHORIZING THE EXECUTION AND DELIVERY OF A MORTGAGE AND RELATED DOCUMENTS.

C. Yunker made a motion to approve Oatka Milk Products - Final Resolution No. 10/2017-06 as presented; the motion was seconded by M. Gray. Roll call resulted as follows:

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zeff -	Absent
M. Davis -	Absent	M. Gray -	Yes
J. Rizzo -	Yes		

The item was approved as presented.

3.3 Manning, Squires & Hennig – Final Resolution – C. Suozzi shared that in 2016, the company finalized their \$2.2M, 9,500 sq. ft. expansion which increased their total footprint to 14,500 sq. ft. in the Town of Batavia. The company is planning Phase II and is looking to invest an additional \$450,000 on construction related equipment. The company is seeking assistance from the GCEDC with a sales tax exemption valued at approx. \$36,000.

The Board reviewed the Statement of Compliance of Project Criteria. See 'Attachment C'.

C. Suozzi asked the Board to approved Resolution No. 10/2017-07

C. Yunker added that he was happy to see the main operations of this company coming back to Genesee County.

Resolution No. 10/2017-07

RESOLUTION OF THE GENESEE COUNTY INDUSTRIAL DEVELOPMENT AGENCY D/B/A GENESEE COUNTY ECONOMIC DEVELOPMENT CENTER (THE "AGENCY") (i) ACCEPTING AN APPLICATION WITH RESPECT TO A CERTAIN PROJECT, (ii) APPOINTING MANNING-SQUIRES-HENNING CO., INC. AS AGENT OF THE AGENCY TO UNDERTAKE THE PROJECT, (iii) MAKING A DETERMINATION UNDER ARTICLE 8 OF THE NEW YORK STATE ENVIRONMENTAL CONSERVATION LAW IN CONNECTION WITH THE PROJECT, (iv) AUTHORIZING FINANCIAL ASSISTANCE TO THE COMPANY WITH RESPECT TO THE PROJECT IN THE FORM OF A SALES AND USE TAX EXEMPTION FOR PURCHASES AND RENTALS RELATED TO THE ACQUISITION, CONSTRUCTION, RECONSTRUCTION, RENOVATION AND EQUIPPING OF THE PROJECT; AND (v) AUTHORIZING THE EXECUTION BY THE AGENCY OF AN AGENT, FINANCIAL ASSISTANCE AND PROJECT AGREEMENT, A NYS FORM ST-60, A BILL OF SALE AND RELATED DOCUMENTS.

C. Yunker made a motion to approve Manning, Squires & Hennig – Final Resolution No. 10/2017-07 as presented; the motion was seconded by J. Rizzo. Roll call resulted as follows:

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zelif -	Absent
M. Davis -	Absent	M. Gray -	Yes
J. Rizzo -	Yes		

The item was approved as presented.

3.4 212 West Main St., LLC (Arby's) Partner Fee – C. Suozzi shared that per the GCEDC's Economic Development Partner Fee Program, when working with a not for profit economic development organization they are eligible for a referral commission of 20% capped at \$25,000.

C. Suozzi asked the Board to approve an Economic Development Partner Fee per the Referral Program Policy (approx. \$2,200) to the Batavia Development Corp. related to the 212 West Main St., LLC (Arby's) project. This fee will be paid once the GCEDC receives its project origination fee from the company.

P. Battaglia asked if any project located within the City of Batavia qualifies for this partner fee.

C. Suozzi shared that the partner fee only applies if a project was referred to us by another not for profit economic development organization. In this case, the Batavia Development Corp. brought this project to us.

M. Gray made a motion to approve 212 West Main St., LLC (Arby's) Partner Fee as presented; the motion was seconded by C. Yunker. Roll call resulted as follows:

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zelif -	Absent
M. Davis -	Absent	M. Gray -	Yes
J. Rizzo -	Yes		

The item was approved as presented.

4.0 Audit & Finance Committee – M. Gray

4.1 September 2017 Financial Statements - The September 2017 financial statements were reviewed with the Committee. A brief overview was given; all expenditures are in line with the budget, except as noted. This is recommended for approval by the Committee.

M. Gray made a motion to approve the September 2017 Financial Statements as presented; the motion was seconded by T. Bender. Roll call resulted as follows:

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zelif -	Absent
M. Davis -	Absent	M. Gray -	Yes
J. Rizzo -	Yes		

The item was approved as presented.

4.2 Auditor Selection – M. Gray shared that the Committee discussed and recommended staying with the current auditor for at least one more year, at which time we could go out to bid for these services. The audit engagement partner with Mostert, Manzanero & Scott LLP has been rotated every five years and we would have had one more year with the current partner before we would have to switch partners again.

The Committee reviewed and recommended an engagement letter from Mostert, Manzanero & Scott, LLC for \$11,200, this is \$200 more than last year (about 2% increase).

M. Gray made a motion to approve the engagement letter from Mostert, Manzanero & Scott, LLP for an amount not to exceed \$11,200 as presented; the motion was seconded by T. Bender. Roll call resulted as follows:

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zelif -	Absent
M. Davis -	Absent	M. Gray -	Yes
J. Rizzo -	Yes		

The item was approved as presented.

5.0 Governance & Nominating Committee – J. Rizzo

5.1 Nothing at this time – Nothing at this time.

6.0 STAMP Committee – P. Zelif

6.1 Entrance Sign Proof – M. Masse shared that the GCEDC awarded a contract for the design, engineering and construction of a main entrance sign at the STAMP site to ID Sign Systems. A proof was provided for the Board to review. M. Masse asked the Board if they thought the GCEDC logo should be on the sign.

After a brief discussion it was decided not to include the GCEDC logo on the entrance sign.

6.2 National Grid Cost Reimbursement Agreement – M. Masse shared that as we continue to see interest from large companies that would occupy the main manufacturing campus, it has become apparent that we should accelerate our timeline for the relocation of the existing 115kV line that bisects the site. On January 14, 2016 the GCEDC Board approved a contract with O'Brien & Gere in the amount of \$133,400 that would be for the design and engineering of the tap of the 115kV line near Route 63/77 and radial tap to the proposed substation. The GCEDC has also received a quote to complete the line reroute design and engineering around the western edge of the STAMP site to connect back to the 115kV line at the north end of the site. The Board had approved increasing the O'Brien & Gere contract to a total of \$245,000 to complete this work. Upon discussing with National Grid, since we are now looking at the relocation of a transmission level line instead of a radial tap, National Grid will not allow the GCEDC to complete that work as they will do it themselves. They require that we enter into a Cost Reimbursement Agreement (CRA) that will have cost estimates for the design, engineering and construction of the line relocation.

The staff is requesting that the Board cancel the existing contract with O'Brien & Gere in the amount of \$245,000 and authorize the staff to work with National Grid to start the process, not to exceed \$245,000, until a full cost reimbursement agreement can be brought forward for approval. This work cannot be bid out to others, no competitive procuring can be pursued, and the GCEDC will have to reimburse National Grid for their actual costs incurred to perform that work. We can complete the design and engineering, and NOT go to construction if we do not wish to at that time.

C. Yunker made a motion to authorize staff to work with National Grid to start the process of design, engineering and construction of the line relocation, not to exceed \$245,000 until a full cost reimbursement agreement can be brought forward for approval; the motion was seconded M. Gray. Roll call resulted as follows:

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zelif -	Absent
M. Davis -	Absent	M. Gray -	Yes
J. Rizzo -	Yes		

The item was approved as presented.

6.3 345/115kV Preliminary Engineering Proposal – S. Hyde shared that at the GCEDC board meeting on October 5th the board approved the STAMP Committee to authorize, when necessary, an agreement to conduct "Preliminary Engineering Services supporting the 345,115kV STAMP substation project" from Burns and McDonnell. Unfortunately, due to the cancellation of the STAMP Committee meeting last week, he is bringing forward this contract to the full board for consideration because of time considerations. Burns and McDonnell is one of a handful of firms that performs Engineering, Procurement, Construction (EPC) for large scale electric transmission projects like what is being contemplated at STAMP. This proposal is to provide 4 key deliverables: 1) Development of a Conceptual Design package for the substation, 2) Development of a Level 1 preliminary engineering, permitting and construction schedule, 3) Development of Equipment (transformers, breakers) procurement specifications

and standards, 4) Develop an updated cost estimate for the substation based on the conceptual design package.

Given the current activity at STAMP S. Hyde believes it is important to initiate this preliminary engineering work on the STAMP 345,115kV substation now. He has discussed with Burns and McDonnell whether we can undertake this proposal in a “generic” enough format that the preliminary substation design will be usable by a variety of projects, not just ones currently in the sales funnel. Burns and McDonnell confirmed that this can be done.

Pricing for this effort is on a time and materials basis, not to exceed \$250,000. The preliminary substation design work will be funded by a portion of the electric substation design and construction funds within the \$33M Phase 1 infrastructure grant for STAMP with ESD. Implementing this preliminary substation design work now reduces the substation design and construction schedule in the future by 4 months or more.

C. Yunker made a motion to authorize the Board Chair to sign a proposal with Burns & McDonnell for preliminary engineering services in support of the 345/115 kV substation project, not to exceed \$250,000, as presented; the motion was seconded T. Bender. Roll call resulted as follows:

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zelff -	Absent
M. Davis -	Absent	M. Gray -	Yes
J. Rizzo -	Yes		

The item was approved as presented.

7.0 Employment & Compensation Committee

7.1 Nothing at this time.

8.0 Other Business

9.0 Adjournment

As there was no further business, J. Rizzo made a motion to adjourn at 5:28 p.m., which was seconded by C. Yunker and passed unanimously.

Attachment A



Project Name: Darien Lake Holdings, LLC

Board Meeting Date: October 26, 2017

STATEMENT OF COMPLIANCE OF PROJECT CRITERIA LISTED IN UNIFORM TAX EXEMPTION POLICY (UTEP)

PROJECT DESCRIPTION:

The company is proposing a new ride for the 2018 season.

Criteria #1 – The Project pledges to create and/or retain quality, good paying jobs in Genesee County.

Project details: The project will retain 398 FTE’s salary and benefits starting at \$21,404 per job.

Board Discussion: None

C. Yunker made a motion to concur with criteria #1 as presented; the motion was seconded by M. Gray. Roll call resulted as follows:

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zelif -	Absent
M. Davis -	Absent	M. Gray -	Yes
J. Rizzo -	Yes		

The item was approved as presented.

Board Concurrence: YES NO If no, state justification:

Criteria #2- Completion of the Project will enhance the long-term tax base and/or make a significant capital investment.

Project details: The project will enhance long term tax base with a \$4,500,000 in capital investment.

Board Discussion: None

C. Yunker made a motion to concur with criteria #2 as presented; the motion was seconded by T. Bender. Roll call resulted as follows:

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zeff -	Absent
M. Davis -	Absent	M. Gray -	Yes
J. Rizzo -	Yes		

Attachment A

The item was approved as presented.

Board Concurrence: YES NO **If no, state justification:**

Criteria #3- The Project will contribute towards creating a “liveable community” by providing a valuable product or service that is underserved in Genesee County.

Project details: The project will assist in retaining and maintaining the only amusement park in Genesee County.

Board Discussion: None

J. Rizzo made a motion to concur with criteria #3 as presented; the motion was seconded by M. Gray. Roll call resulted as follows:

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zeff -	Absent
M. Davis -	Absent	M. Gray -	Yes
J. Rizzo -	Yes		

The item was approved as presented.

Board Concurrence: YES NO **If no, state justification:**

Criteria #4: The Board will review the Agency’s Fiscal and Economic Impact analysis of the Project to determine if the Project will have a meaningful and positive impact on Genesee County. This calculation will include the estimated value of any tax exemptions to be provided along with the estimated additional sources of revenue for municipalities and school districts that the proposed project may provide.

Project details: For every \$1 of public benefit the company is investing \$597 into the local economy.

Board Discussion: None

C. Yunker made a motion to concur with criteria #4 as presented; the motion was seconded by M. Gray. Roll call resulted as follows:

P. Battaglia -	Yes
T. Bender -	Yes
M. Davis -	Absent
J. Rizzo -	Yes

C. Yunker -	Yes
P. Zeff -	Absent
M. Gray -	Yes

Attachment A

The item was approved as presented.

Board Concurrence: YES NO **If no, state justification:**

Criteria #5: The Project is included in one of the Agency’s strategic industries: Agri-Business and Food Processing, Manufacturing, Advanced Manufacturing and Nano-Enabled Manufacturing, Life Sciences and Medical Device.

Project details: This is not a strategic industry

Board Discussion: Not applicable.

Board Concurrence: YES NO **If no, state justification:** N/A

Criteria #6: The Project will give a reasonable estimated timeline for the completion of the proposed project.

Project details: The project is planned to begin construction in 1st quarter of 2018 and be in operation by 2nd quarter of 2018.

Board Discussion: None

M. Gray made a motion to concur with criteria #6 as presented; the motion was seconded by T. Bender. Roll call resulted as follows:

P. Battaglia -	Yes
T. Bender -	Yes
M. Davis -	Absent
J. Rizzo -	Yes

C. Yunker -	Yes
P. Zeff -	Absent
M. Gray -	Yes

The item was approved as presented.

Board Concurrence: YES NO **If no, state justification:**

Attachment B



Project Name: O-AT-KA Milk Products Cooperative, LLC

Board Meeting Date: October 26, 2017

STATEMENT OF COMPLIANCE OF PROJECT CRITERIA LISTED IN UNIFORM TAX EXEMPTION POLICY (UTEP)

PROJECT DESCRIPTION:

Construct a 20,075 sq.ft. expansion of the current O-At-Ka Milk plant located at 4815 Ellicott St in the City of Batavia to address current space restrictions that limit future growth opportunities for the business.

Criteria #1 – The Project pledges to create and/or retain quality, good paying jobs in Genesee County.

Project details: The project will retain 308 FTE’s salary and benefits starting at \$40,000 per job plus benefits.

Board Discussion: None

C. Yunker made a motion to concur with criteria #1 as presented; the motion was seconded by T. Bender. Roll call resulted as follows:

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zelif -	Absent
M. Davis -	Absent	M. Gray -	Yes
J. Rizzo -	Yes		

The item was approved as presented.

Board Concurrence: YES NO If no, state justification:

Criteria #2- Completion of the Project will enhance the long-term tax base and/or make a significant capital investment.

Project details: The project will enhance long term tax base with \$4,300,000 in capital investment and 20,075 sq. ft. addition.

Board Discussion: None

Attachment B

T. Bender made a motion to concur with criteria #2 as presented; the motion was seconded by C. Yunker. Roll call resulted as follows:

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zelif -	Absent
M. Davis -	Absent	M. Gray -	Yes
J. Rizzo -	Yes		

The item was approved as presented.

Board Concurrence: YES NO If no, state justification:

Criteria #3- The Project will contribute towards creating a “liveable community” by providing a valuable product or service that is underserved in Genesee County.

Project details: N/A

Board Discussion: Not applicable

Board Concurrence: YES NO If no, state justification:

Criteria #4: The Board will review the Agency’s Fiscal and Economic Impact analysis of the Project to determine if the Project will have a meaningful and positive impact on Genesee County. This calculation will include the estimated value of any tax exemptions to be provided along with the estimated additional sources of revenue for municipalities and school districts that the proposed project may provide.

Project details: For every \$1 of public benefit the company is investing \$1,230 into the local economy.

Board Discussion: None

M. Gray made a motion to concur with criteria #4 as presented; the motion was seconded by T. Bender. Roll call resulted as follows:

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zelif -	Absent
M. Davis -	Absent	M. Gray -	Yes
J. Rizzo -	Yes		

The item was approved as presented.

Board Concurrence: YES NO If no, state justification:

Attachment B

Criteria #5: The Project is included in one of the Agency’s strategic industries: Agri-Business and Food Processing, Manufacturing, Advanced Manufacturing and Nano-Enabled Manufacturing, Life Sciences and Medical Device.

Project details: This is a strategic industry- Agri-Business and Food Processing

Board Discussion: None

C. Yunker made a motion to concur with criteria #5 as presented; the motion was seconded by M. Gray. Roll call resulted as follows:

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zelif -	Absent
M. Davis -	Absent	M. Gray -	Yes
J. Rizzo -	Yes		

The item was approved as presented.

Board Concurrence: YES NO If no, state justification:

Criteria #6: The Project will give a reasonable estimated timeline for the completion of the proposed project.

Project details: The project is planned to begin construction in 4th quarter of 2017 and be in operation by 2nd quarter of 2018.

Board Discussion: None

M. Gray made a motion to concur with criteria #6 as presented; the motion was seconded by C, Yunker. Roll call resulted as follows:

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zelif -	Absent
M. Davis -	Absent	M. Gray -	Yes
J. Rizzo -	Yes		

The item was approved as presented.

Board Concurrence: YES NO If no, state justification:

Attachment C



Project Name: Manning Squires Hennig

Board Meeting Date: October 26, 2017

STATEMENT OF COMPLIANCE OF PROJECT CRITERIA LISTED IN UNIFORM TAX EXEMPTION POLICY (UTEP)

PROJECT DESCRIPTION:

In 2016, the company finalized their \$2.2 million 9,500 sq. ft. expansion which increased their total footprint to 14,500 sq.ft. in the town of Batavia and received local incentives from the GCEDC. The company is planning Phase II and is looking to invest an additional \$450,000 in construction related equipment.

Criteria #1 – The Project pledges to create and/or retain quality, good paying jobs in Genesee County.

Project details: The project in Phase I pledged to create 5 FTE’s and retain 88 FTE’s at an average salary with benefits starting at \$62,400 per job. Phase II is not pledging any additional jobs.

Board Discussion: None

C. Yunker made a motion to concur with criteria #1 as presented; the motion was seconded by T. Bender. Roll call resulted as follows:

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zelif -	Absent
M. Davis -	Absent	M. Gray -	Yes
J. Rizzo -	Yes		

The item was approved as presented.

Board Concurrence: YES NO If no, state justification:

Criteria #2- Completion of the Project will enhance the long-term tax base and/or make a significant capital investment.

Project details: The project will make a significant capital investment of \$450,000.

Board Discussion: None

Attachment C

C. Yunker made a motion to concur with criteria #2 as presented; the motion was seconded by T. Bender. Roll call resulted as follows:

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zeff -	Absent
M. Davis -	Absent	M. Gray -	Yes
J. Rizzo -	Yes		

The item was approved as presented.

Board Concurrence: YES NO If no, state justification:

Criteria #3- The Project will contribute towards creating a “liveable community” by providing a valuable product or service that is underserved in Genesee County.

Project details: N/A

Board Discussion: Not applicable

Board Concurrence: YES NO If no, state justification:

Criteria #4: The Board will review the Agency’s Fiscal and Economic Impact analysis of the Project to determine if the Project will have a meaningful and positive impact on Genesee County. This calculation will include the estimated value of any tax exemptions to be provided along with the estimated additional sources of revenue for municipalities and school districts that the proposed project may provide.

Project details: For every \$1 of public benefit the company is investing \$26 into the local economy (Phase I and Phase II combined)

Board Discussion: None

C. Yunker made a motion to concur with criteria #4 as presented; the motion was seconded by T. Bender. Roll call resulted as follows:

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zeff -	Absent
M. Davis -	Absent	M. Gray -	Yes
J. Rizzo -	Yes		

The item was approved as presented.

Board Concurrence: YES NO If no, state justification:

Attachment C

Criteria #5: The Project is included in one of the Agency’s strategic industries: Agri-Business and Food Processing, Manufacturing, Advanced Manufacturing and Nano-Enabled Manufacturing, Life Sciences and Medical Device.

Project details: This is not a strategic industry

Board Discussion: Not applicable

Board Concurrence: YES NO If no, state justification:

Criteria #6: The Project will give a reasonable estimated timeline for the completion of the proposed project.

Project details: The project is planned to purchase equipment by year end (December 2017).

Board Discussion: None

C. Yunker made a motion to concur with criteria #6 as presented; the motion was seconded by T. Bender. Roll call resulted as follows:

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zelif -	Absent
M. Davis -	Absent	M. Gray -	Yes
J. Rizzo -	Yes		

The item was approved as presented.

Board Concurrence: YES NO If no, state justification: