



**GCEDC Board Meeting  
Thursday, March 5, 2020  
Upstate MedTech Centre – Innovation Zone  
4:00 PM**

**GCEDC MINUTES**

**Attendance**

Board Members: P. Battaglia, M. Gray, C. Yunker, A. Vanderhoof, T. Bender, A. Young, P. Zelif  
Staff: L. Farrell, M. Masse, L. Casey, P. Kennett, J. Krencik, S. Hyde, C. Suozzi  
Guests: D. Cunningham (GGLDC Board Member), S. Noble-Moag  
(GGLDC Board Member), M. Wiater (GGLDC Board Member), T. Felton  
(GGLDC Board Member), B. Quinn (Batavia Daily News), J. Gsell (County  
Manager), R. Gaenzle (Harris Beach), A. Maguire (Batavia Development Corp.),  
V. Gautieri (Gautieri Constructors Inc.), S. Savarino (Savarino Companies, LLC)

Absent:

**1.0 Call to Order**

P. Battaglia called the meeting to order at 4:00 p.m. in the Upstate MedTech Centre Innovation Zone conference room.

**Presentations-**

**Ellicott Station** – S. Savarino gave a presentation on the status of the Ellicott Station project, which is a mixed-use brownfield redevelopment project including adaptive re-use and new construction of a blighted property in a key gateway entrance site to downtown Batavia.

**Ellicott Place** – Victor Gautieri of Gautieri Constructors Inc. presented the proposed development of 45-47 Ellicott Street in the city of Batavia.

**1.1 Enter Executive Session**

C. Yunker made a motion to enter executive session under the Public Officers Law, Article 7, Open Meetings Law Section 105, at 4:25 p.m. for the following reasons:

1. The medical, financial, credit or employment history of a particular person or corporation, or matters leading to the appointment, employment, promotion, demotion, discipline, suspension, dismissal or removal of a particular person or corporation.

The motion was seconded by P. Zelif and approved by all members present.

B. Quinn (Batavia Daily News), J. Gsell (County Manager), R. Gaenzle (Harris Beach), A. Maguire (Batavia Development Corp.), V. Gautieri (Gautieri Constructors Inc.), and S. Savarino (Savarino Companies, LLC) left the meeting.

**1.2 Enter Public Session**

A. Young made a motion to enter back into public session at 5:07 p.m., seconded by A. Vanderhoof and approved by all members present.

J. Gsell (County Manager) and R. Gaenzle (Harris Beach) returned to the meeting.

**2.0 Chairman’s Report & Activities**

**2.1 Upcoming Meetings:**

**Next Scheduled Board Meeting: Thursday, March 26<sup>th</sup> at 4:00 p.m.**

Audit & Finance Committee Meeting: Thursday, March 26<sup>th</sup> at 3:00 p.m.

**\*\*\* GCEDC Annual meeting – Friday, March 6<sup>th</sup> at 11:30am**

**2.2 Agenda Additions / Deletions / Other Business-**

**2.3 Minutes: February 6, 2020**

**P. Zelif made a motion to approve the February 6, 2020 minutes as presented; the motion was seconded by A. Vanderhoof. Roll call resulted as follows:**

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zelif -	Yes
A. Young -	Yes	M. Gray -	Yes
A. Vanderhoof -	Yes		

**The item was approved as presented.**

**3.0 Report of Management**

**3.1 Ellicott Station -Final Resolution –** S. Hyde stated that this is a request from Savarino Companies LLC, developer/owner of the Ellicott Station project, for financial assistance from the GCEDC. This project was previously approved for benefits in November of 2018. Given the time since previous approval, although the scope, scale and IDA benefits requested are all similar in nature, IDA staff felt it prudent to bring the project forward for board consideration according to our standard process. S. Hyde noted that the details of the project are included at length in the board packet. Total requested IDA benefits, undiscounted, total \$3.6M including a property tax abatement totaling \$2.1M (10 year PILOT commercial / 30 year PILOT housing), a sales tax exemption of \$.79M, a mortgage tax exemption estimated at \$.18M and Batavia Pathway to Prosperity PIF funding valued at \$.53M all of which will be recognized through the course of a 30 year benefit horizon.

A public hearing regarding the proposed incentives for the project was held on 3.3.20. No written or oral comments were received.

See the Statement of Compliance of Project Criteria Listed in the Uniform Tax Exemption Policy (UTEP), attached to the minutes for additional Project details.

RESOLUTION OF THE GENESEE COUNTY INDUSTRIAL DEVELOPMENT AGENCY D/B/A GENESEE COUNTY ECONOMIC DEVELOPMENT CENTER (THE "AGENCY") RATIFYING CERTAIN PRIOR RESOLUTIONS AND FINDINGS AND (i) AUTHORIZING THE NEGOTIATION, EXECUTION AND DELIVERY OF A PROJECT AGREEMENT, LEASE AGREEMENT, LEASEBACK AGREEMENT, TAX AGREEMENT, TAX AGREEMENT MORTGAGE, IF NECESSARY, AND RELATED DOCUMENTS; (ii) AUTHORIZING FINANCIAL ASSISTANCE TO SAVARINO COMPANIES, LLC IN THE FORM OF (A) A SALES AND USE TAX EXEMPTION FOR PURCHASES AND RENTALS RELATED TO THE ACQUISITION, CONSTRUCTION, RECONSTRUCTION, RENOVATION AND EQUIPPING OF THE PROJECT, (B) A REAL PROPERTY TAX ABATEMENT STRUCTURED THROUGH A TAX AGREEMENT, AND (C) A MORTGAGE RECORDING TAX EXEMPTION AS PERMITTED BY NEW YORK STATE LAW; AND (iii) AUTHORIZING THE EXECUTION AND DELIVERY OF A MORTGAGE AND RELATED DOCUMENTS.

**P. Zeliff made a motion to approve resolution #03/2020-01, authorizing incentives as presented; the motion was seconded by C. Yunker. Roll call resulted as follows:**

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zeliff -	Yes
A. Young -	Yes	M. Gray -	Yes
A. Vanderhoof -	Yes		

**The item was approved as presented.**

**3.2 Ellicott Place – Final Resolution** – Gautieri Constructors Inc. is proposing the development of 45-47 Ellicott St in the city of Batavia as outlined in the Batavia Downtown Revitalization Initiative (DRI). The \$3.15 million project includes the following enhances to the existing building:

1. Create 10 second floor apartments.
2. Create a “vanilla” box interior space for the first floor to attract commercial tenants.
3. Repairs and rehabilitation of the building exterior for tenant retention and attracting new tenants.

Ellicott Place project is a \$3,150,000 investment and will create 9 FTE's. Ellicott Place was selected as a strategic project for the city of Batavia's DRI. The GCEDC is assisting the project with Sales tax exemption (\$110,400) and Mortgage Tax Exemption (\$20,000).

A public hearing regarding the proposed incentives for the project was held on 3.3.20. No written or oral comments were received.

See the Statement of Compliance of Project Criteria Listed in the Uniform Tax Exemption Policy (UTEP), attached to the minutes for additional Project details.

Resolution No. 03/2020 - 02

RESOLUTION OF THE GENESEE COUNTY INDUSTRIAL DEVELOPMENT AGENCY D/B/A GENESEE COUNTY ECONOMIC DEVELOPMENT CENTER (THE "AGENCY") (i)

ACKNOWLEDGING THE PUBLIC HEARING HELD BY THE AGENCY ON MARCH 3, 2020, WITH RESPECT TO THE V.J. GAUTIERI CONSTRUCTORS, INC. (THE COMPANY) PROJECT; (ii) APPOINTING THE COMPANY AS AGENT OF THE AGENCY (iii) AUTHORIZING FINANCIAL ASSISTANCE TO THE COMPANY IN THE FORM OF (a) A SALES AND USE TAX EXEMPTION FOR PURCHASES AND RENTALS RELATED TO THE ACQUISITION, CONSTRUCTION, RECONSTRUCTION, RENOVATION AND EQUIPPING OF THE PROJECT, AND (b) A MORTGAGE RECORDING TAX EXEMPTION AS PERMITTED BY NEW YORK STATE LAW; AND (iv) AUTHORIZING THE NEGOTIATION, EXECUTION AND DELIVERY OF A PROJECT AGREEMENT, LEASE AGREEMENT, LEASEBACK AGREEMENT, MORTGAGE AND RELATED DOCUMENTS WITH RESPECT TO THE PROJECT.

**A. Young made a motion to approve resolution #03/2020-02, authorizing incentives as presented; the motion was seconded by C. Yunker. Roll call resulted as follows:**

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zeliff -	Yes
A. Young -	Yes	M. Gray -	Yes
A. Vanderhoof -	Yes		

**The item was approved as presented.**

### **3.3 – Economic Development Partner Fee (Ellicott Place)**

**C. Yunker made a motion to approve the Economic Development Partner Fee to the Batavia Development Corp. in the amount of \$6,250 for the Ellicott Place Project; the motion was seconded by P. Zeliff. Roll call resulted as follows:**

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zeliff -	Yes
A. Young -	Yes	M. Gray -	Yes
A. Vanderhoof -	Yes		

**The item was approved as presented.**

**3.4 – Borrego Solar- 241 Knapp Solar 1 LLC** - The company is planning a community solar farm project in the Town of Pembroke. The project is a 5MW solar generation system that will be interconnected with National Grid.

While acknowledging this project does not advance the job creation opportunity aspect of our IDA statutory powers, it does offer several other benefits that align with GCEDC statutory powers including advancing the health, general prosperity and economic welfare of the people of the state of New York (Genesee County).

A public hearing regarding the proposed incentives for the project was held on 2.28.20. No written or oral comments were received.

R. Gaenzle recommended that the sales tax exemption be increased to \$325,000. This will cover the entire project, including purchases that may (or may not be) already exempt by NYS and / or Genesee County under another program.

See the Statement of Compliance of Project Criteria Listed in the Uniform Tax Exemption Policy (UTEP), attached to the minutes for additional Project details.

Resolution No. 03/2020 - 04

RESOLUTION OF THE GENESEE COUNTY INDUSTRIAL DEVELOPMENT AGENCY D/B/A GENESEE COUNTY ECONOMIC DEVELOPMENT CENTER (THE "AGENCY") (i) ACKNOWLEDGING THE PUBLIC HEARING HELD BY THE AGENCY ON FEBRUARY 28, 2020, WITH RESPECT TO THE 241 KNAPP SOLAR 1, LLC (THE "COMPANY") PROJECT (THE "PROJECT"); (ii) MAKING A DETERMINATION WITH RESPECT TO THE PROJECT PURSUANT TO SEQRA; (iii) APPOINTING THE COMPANY AS AGENT OF THE AGENCY; (iv) AUTHORIZING FINANCIAL ASSISTANCE TO THE COMPANY IN THE FORM OF (A) A SALES AND USE TAX EXEMPTION FOR PURCHASES AND RENTALS RELATED TO THE ACQUISITION, CONSTRUCTION, RECONSTRUCTION, RENOVATION AND EQUIPPING OF THE PROJECT, (B) A REAL PROPERTY TAX ABATEMENT STRUCTURED THROUGH A TAX AGREEMENT, AND (C) A MORTGAGE RECORDING TAX EXEMPTION AS PERMITTED BY LAW, IF NEEDED; AND (v) AUTHORIZING THE NEGOTIATION, EXECUTION AND DELIVERY OF A PROJECT AGREEMENT, LEASE AGREEMENT, LEASEBACK AGREEMENT, TAX AGREEMENT, MORTGAGE, IF NEEDED, AND RELATED DOCUMENTS WITH RESPECT TO THE PROJECT.

**C. Yunker made a motion to approve resolution #03/2020-04, authorizing incentives as presented with the exception that sales tax exemption is not to exceed \$325,000; the motion was seconded by P. Zelif. Roll call resulted as follows:**

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zelif -	Yes
A. Young -	No	M. Gray -	Yes
A. Vanderhoof -	Yes		

**The item was approved as presented.**

**3.5 Borrego Solar- 241 Knapp Solar 2 LLC – Final Resolution** – The company is planning a community solar farm project in the Town of Pembroke. The project is a 5MW solar generation system that will be interconnected with National Grid.

While acknowledging this project does not advance the job creation opportunity aspect of our IDA statutory powers, it does offer several other benefits that align with GCEDC statutory powers including advancing the health, general prosperity and economic welfare of the people of the state of New York (Genesee County).

A public hearing regarding the proposed incentives for the project was held on 2.28.20. No written or oral comments were received.

R. Gaenzle recommended that the sales tax exemption be increased to \$385,000. This will cover the entire project, including purchases that may (or may not be) already exempt by NYS and / or Genesee County under another program.

See the Statement of Compliance of Project Criteria Listed in the Uniform Tax Exemption Policy (UTEP), attached to the minutes for additional Project details.

Resolution No. 03/2020 - 05

RESOLUTION OF THE GENESEE COUNTY INDUSTRIAL DEVELOPMENT AGENCY D/B/A GENESEE COUNTY ECONOMIC DEVELOPMENT CENTER (THE "AGENCY") (i) ACKNOWLEDGING THE PUBLIC HEARING HELD BY THE AGENCY ON FEBRUARY 28, 2020, WITH RESPECT TO THE 241 KNAPP SOLAR 2, LLC (THE "COMPANY") PROJECT (THE "PROJECT"); (ii) MAKING A DETERMINATION WITH RESPECT TO THE PROJECT PURSUANT TO SEQRA; (iii) APPOINTING THE COMPANY AS AGENT OF THE AGENCY; (iv) AUTHORIZING FINANCIAL ASSISTANCE TO THE COMPANY IN THE FORM OF (A) A SALES AND USE TAX EXEMPTION FOR PURCHASES AND RENTALS RELATED TO THE ACQUISITION, CONSTRUCTION, RECONSTRUCTION, RENOVATION AND EQUIPPING OF THE PROJECT, (B) A REAL PROPERTY TAX ABATEMENT STRUCTURED THROUGH A TAX AGREEMENT, AND (C) A MORTGAGE RECORDING TAX EXEMPTION AS PERMITTED BY LAW, IF NEEDED; AND (v) AUTHORIZING THE NEGOTIATION, EXECUTION AND DELIVERY OF A PROJECT AGREEMENT, LEASE AGREEMENT, LEASEBACK AGREEMENT, TAX AGREEMENT, MORTGAGE, IF NEEDED, AND RELATED DOCUMENTS WITH RESPECT TO THE PROJECT.

**P. Zeliff made a motion to approve resolution #03/2020-05, authorizing incentives as presented with the exception that sales tax exemption is not to exceed \$385,000; the motion was seconded by T. Bender. Roll call resulted as follows:**

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zeliff -	Yes
A. Young -	No	M. Gray -	Yes
A. Vanderhoof -	Yes		

**The item was approved as presented.**

**3.6 Borrego Solar – Townline Batavia Solar 1, LLC – Final Resolution** – The company is planning a community solar farm project in the Town of Batavia. The project is a 5MW solar generation system that will be interconnected with National Grid.

While acknowledging this project does not advance the job creation opportunity aspect of our IDA statutory powers, it does offer several other benefits that align with GCEDC statutory powers including advancing the health, general prosperity and economic welfare of the people of the state of New York (Genesee County).

A public hearing regarding the proposed incentives for the project was held on 3.2.20. No written or oral comments were received.

R. Gaenzle recommended that the sales tax exemption be increased to \$380,000. This will cover the entire project, including purchases that may (or may not be) already exempt by NYS and / or Genesee County under another program.

See the Statement of Compliance of Project Criteria Listed in the Uniform Tax Exemption Policy (UTEP), attached to the minutes for additional Project details.

Resolution No. 03/2020 - 06

RESOLUTION OF THE GENESEE COUNTY INDUSTRIAL DEVELOPMENT AGENCY D/B/A GENESEE COUNTY ECONOMIC DEVELOPMENT CENTER (THE "AGENCY") (i) ACKNOWLEDGING THE PUBLIC HEARING HELD BY THE AGENCY ON MARCH 2, 2020, WITH RESPECT TO THE TOWNLINE BATAVIA SOLAR 1, LLC (THE "COMPANY") PROJECT (THE "PROJECT"); (ii) MAKING A DETERMINATION WITH RESPECT TO THE PROJECT PURSUANT TO SEQRA; (iii) APPOINTING THE COMPANY AS AGENT OF THE AGENCY; (iv) AUTHORIZING FINANCIAL ASSISTANCE TO THE COMPANY IN THE FORM OF (A) A SALES AND USE TAX EXEMPTION FOR PURCHASES AND RENTALS RELATED TO THE ACQUISITION, CONSTRUCTION, RECONSTRUCTION, RENOVATION AND EQUIPPING OF THE PROJECT, (B) A REAL PROPERTY TAX ABATEMENT STRUCTURED THROUGH A TAX AGREEMENT, AND (C) A MORTGAGE RECORDING TAX EXEMPTION AS PERMITTED BY LAW, IF NEEDED; AND (v) AUTHORIZING THE NEGOTIATION, EXECUTION AND DELIVERY OF A PROJECT AGREEMENT, LEASE AGREEMENT, LEASEBACK AGREEMENT, TAX AGREEMENT, MORTGAGE, IF NEEDED, AND RELATED DOCUMENTS WITH RESPECT TO THE PROJECT.

**C. Yunker made a motion to approve resolution #03/2020-06, authorizing incentives as presented with the exception that sales tax exemption is not to exceed \$380,000; the motion was seconded by P. Zelif. Roll call resulted as follows:**

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zelif -	Yes
A. Young -	No	M. Gray -	Yes
A. Vanderhoof -	Yes		

**The item was approved as presented.**

**3.7 Borrego Solar – 3104 Batavia Solar, LLC – Final Resolution-** The company is planning a community solar farm project in the Town of Batavia. The project is a 3MW solar generation system that will be interconnected with National Grid.

While acknowledging this project does not advance the job creation opportunity aspect of our IDA statutory powers, it does offer several other benefits that align with GCEDC statutory powers including advancing the health, general prosperity and economic welfare of the people of the state of New York (Genesee County).

A public hearing regarding the proposed incentives for the project was held on 3.2.20. No written or oral comments were received.

R. Gaenzle recommended that the sales tax exemption be increased to \$280,000. This will cover the entire project, including purchases that may (or may not be) already exempt by NYS and / or Genesee County under another program.

See the Statement of Compliance of Project Criteria Listed in the Uniform Tax Exemption Policy (UTEF), attached to the minutes for additional Project details.

Resolution No. 03/2020 - 07

RESOLUTION OF THE GENESEE COUNTY INDUSTRIAL DEVELOPMENT AGENCY D/B/A GENESEE COUNTY ECONOMIC DEVELOPMENT CENTER (THE "AGENCY") (i) ACKNOWLEDGING THE PUBLIC HEARING HELD BY THE AGENCY ON MARCH 2, 2020, WITH RESPECT TO THE 3104 BATAVIA SOLAR, LLC (THE "COMPANY") PROJECT (THE "PROJECT"); (ii) MAKING A DETERMINATION WITH RESPECT TO THE PROJECT PURSUANT TO SEQRA; (iii) APPOINTING THE COMPANY AS AGENT OF THE AGENCY; (iv) AUTHORIZING FINANCIAL ASSISTANCE TO THE COMPANY IN THE FORM OF (A) A SALES AND USE TAX EXEMPTION FOR PURCHASES AND RENTALS RELATED TO THE ACQUISITION, CONSTRUCTION, RECONSTRUCTION, RENOVATION AND EQUIPPING OF THE PROJECT, (B) A REAL PROPERTY TAX ABATEMENT STRUCTURED THROUGH A TAX AGREEMENT, AND (C) A MORTGAGE RECORDING TAX EXEMPTION AS PERMITTED BY LAW, IF NEEDED; AND (v) AUTHORIZING THE NEGOTIATION, EXECUTION AND DELIVERY OF A PROJECT AGREEMENT, LEASE AGREEMENT, LEASEBACK AGREEMENT, TAX AGREEMENT, MORTGAGE, IF NEEDED, AND RELATED DOCUMENTS WITH RESPECT TO THE PROJECT.

**C. Yunker made a motion to approve resolution #03/2020-07, authorizing incentives as presented with the exception that sales tax exemption is not to exceed \$280,000; the motion was seconded by P. Zelif. Roll call resulted as follows:**

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zelif -	Yes
A. Young -	No	M. Gray -	Yes
A. Vanderhoof -	Yes		

**The item was approved as presented.**

**3.8 Borrego Solar – 3232 Batavia Solar, LLC – Final Resolution-** The company is planning a community solar farm project in the Town of Batavia. The project is a 4MW solar generation system that will be interconnected with National Grid.

While acknowledging this project does not advance the job creation opportunity aspect of our IDA statutory powers, it does offer several other benefits that align with GCEDC statutory powers including advancing the health, general prosperity and economic welfare of the people of the state of New York (Genesee County).



A public hearing regarding the proposed incentives for the project was held on 3.2.20. No written or oral comments were received.

R. Gaenzle recommended that the sales tax exemption be increased to \$370,000. This will cover the entire project, including purchases that may (or may not be) already exempt by NYS and / or Genesee County under another program.

See the Statement of Compliance of Project Criteria Listed in the Uniform Tax Exemption Policy (UTEF), attached to the minutes for additional Project details.

Resolution No. 03/2020 - 08

RESOLUTION OF THE GENESEE COUNTY INDUSTRIAL DEVELOPMENT AGENCY D/B/A GENESEE COUNTY ECONOMIC DEVELOPMENT CENTER (THE "AGENCY") (i) ACKNOWLEDGING THE PUBLIC HEARING HELD BY THE AGENCY ON MARCH 2, 2020, WITH RESPECT TO THE 3232 BATAVIA SOLAR, LLC (THE "COMPANY") PROJECT (THE "PROJECT"); (ii) MAKING A DETERMINATION WITH RESPECT TO THE PROJECT PURSUANT TO SEQRA ; (iii) APPOINTING THE COMPANY AS AGENT OF THE AGENCY; (iv) AUTHORIZING FINANCIAL ASSISTANCE TO THE COMPANY IN THE FORM OF (A) A SALES AND USE TAX EXEMPTION FOR PURCHASES AND RENTALS RELATED TO THE ACQUISITION, CONSTRUCTION, RECONSTRUCTION, RENOVATION AND EQUIPPING OF THE PROJECT, (B) A REAL PROPERTY TAX ABATEMENT STRUCTURED THROUGH A TAX AGREEMENT, AND (C) A MORTGAGE RECORDING TAX EXEMPTION AS PERMITTED BY LAW, IF NEEDED; AND (v) AUTHORIZING THE NEGOTIATION, EXECUTION AND DELIVERY OF A PROJECT AGREEMENT, LEASE AGREEMENT, LEASEBACK AGREEMENT, TAX AGREEMENT, MORTGAGE, IF NEEDED, AND RELATED DOCUMENTS WITH RESPECT TO THE PROJECT.

**C. Yunker made a motion to approve resolution #03/2020-08, authorizing incentives as presented with the exception that sales tax exemption is not to exceed \$370,000; the motion was seconded by P. Zeff. Roll call resulted as follows:**

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zeff -	Yes
A. Young -	No	M. Gray -	Yes
A. Vanderhoof -	Yes		

**The item was approved as presented.**

#### **4.0 Audit & Finance Committee**

**4.1 Investment Report** – The Investment Report summarizes the GCEDC's bank balances and interest income at 12/31/19. The report will be submitted into PARIS and posted on the GCEDC's website.

This was recommended for approval by the Committee.

**M. Gray made a motion to approve Investment Report as presented, the motion was seconded by A. Young. Roll call resulted as follows:**

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zeliff -	Yes
A. Young -	Yes	M. Gray -	Yes
A. Vanderhoof -	Yes		

**The item was approved as presented.**

**4.2 Procurement Report** - Public authorities are required to report all procurement transactions active during the reporting period that have an actual or estimated value of \$5,000 or more. This report will be submitted into the PARIS system and posted on the GCEDC's website.

This was recommended for approval by the Committee.

**M. Gray made a motion to approve the Procurement Report as presented, the motion was seconded by P. Zeliff. Roll call resulted as follows:**

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zeliff -	Yes
A. Young -	Yes	M. Gray -	Yes
A. Vanderhoof -	Yes		

**The item was approved as presented.**

**4.3 Park Strategies Contract** - The GCEDC government relations contract with Fred Hiffa and Megan Osika from Park Strategies provides the GCEDC with lobbying services on a variety of issues critical to growing economic development in Genesee County. Park Strategies has been effective in helping to advance the mission of the WNY STAMP site, as well as assisting the agency access funding opportunities for site infrastructure. Park Strategies works directly with the GCEDC to formulate strategies that maximize our efforts to build-out WNY STAMP, and to attract major investment to the site. Park Strategies also ensures that the WNY STAMP project remains at the top of mind with New York State Legislators, as well as with our Federal representative in the US Congress and the US Senate. Other services provided by Park Strategies include monitoring of legislation and the New York State budget bills, research and reporting on bill status and activity, advocacy and weekly update calls with the GCEDC.

The Committee recommended approval of a renewal of services for the April 1, 2020 – March 31, 2021 period at \$1,500 per month (\$18,000 annually).

**M. Gray made a motion to approve the renewal of the Park Strategies Contract for Lobbying Services for an amount of \$18,000 annually; the motion was seconded by P. Zeliff. Roll call resulted as follows:**

P. Battaglia - Yes  
T. Bender - Yes  
A. Young - Yes  
A. Vanderhoof – Yes

C. Yunker - Yes  
P. Zelif - Yes  
M. Gray - Yes

**The item was approved as presented.**

**4.4 Appoint M. Masse to NY Green Board** - The GCEDC Board is required to pass a resolution that designates an individual from the GCEDC to serve as a standing member to the NY Green Board of Directors as stated in the NY Green By-Laws as follows:

a. Standing Members – The Board shall include three (3) members representing local conservation, municipal, and development interests. The Standing Members shall consist of one individual representative from each of the following: the Genesee County Soil and Water Conservation District, Town of Batavia, and Genesee County Economic Development Center. The Chair/President/Director of the organizations with the standing membership on the Board may appoint in writing a delegated representative. Each standing member shall annually certify their selected representative on the Board. Standing members shall have a permanent position on the Board, with representatives changing upon formal action by the respective agencies or organizations they represent.

The NY Green Board has requested that the GCEDC pass another resolution designating the representative from the GCEDC to serve on their Board of Directors in conjunction with a Resiliency grant that was received from the New York Department of State.

This was recommended for approval by the Committee.

**M. Gray made a motion to reappoint Mark Masse, Sr. VP of Operations, as the GCEDC’s representative to the NY Green Board of Directors; the motion was seconded by A. Young. Roll call resulted as follows:**

P. Battaglia - Yes  
T. Bender - Yes  
A. Young - Yes  
A. Vanderhoof – Yes

C. Yunker - Yes  
P. Zelif - Yes  
M. Gray - Yes

**The item was approved as presented.**

## **5.0 Governance & Nominating Committee – C. Yunker**

**5.1 Authority Self Evaluation of Prior Year Performance** - Public Authorities are required to perform a self-evaluation of prior year’s goals/measurements annually. This report shows the results against the goals and measurements that were set for 2019. This report will be submitted into PARIS. C. Yunker stated that the agency exceeded capital secured, jobs pledged and EBITDA. C. Yunker also noted that the full evaluation of 2019 performance is found on page 160 of the Board Packet.

This was recommended for approval by the Committee.

**C. Yunker made a motion to approve the Authority Self-Evaluation of Prior Year Performance as presented; the motion was seconded by A. Young. Roll call resulted as follows:**

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zelif -	Yes
A. Young -	Yes	M. Gray -	Yes
A. Vanderhoof -	Yes		

**The item was approved as presented.**

**5.2 Mission Statement & Measurement Report** - The Authority's Board must annually review the authority's mission statement and performance goals to ensure that its mission has not changed and that the authority's performance goals continue to support its mission. This report will be posted to the website and submitted into PARIS.

C. Yunker stated that the Committee did not recommend making any changes to the mission and goals established by management and provided in the Board Packet.

This was recommended for approval by the Committee.

**C. Yunker made a motion to approve the Mission Statement & Measurement Report as presented; the motion was seconded by A. Young. Roll call resulted as follows:**

P. Battaglia -	Yes	C. Yunker -	Yes
T. Bender -	Yes	P. Zelif -	Yes
A. Young -	Yes	M. Gray -	Yes
A. Vanderhoof -	Yes		

**The item was approved as presented.**

**5.3 Pricing Policy Revisions-** The GCEDC has a standard pricing policy that charges either a \$500 or \$1,000 administration fee for each year of benefit. The GCEDC staff has proposed changes to the pricing policy that would exempt solar farm project of 5mW DC or less from this administrative fee.

The Committee did not support the revised pricing policy as presented. The Board is not being asked to consider this pricing policy revision

## **6.0 STAMP Committee – P. Zelif**

**6.1 Noting at this time.**

## **7.0 Employment & Compensation Committee – T. Bender**

**7.1. Noting at this time.**

## **8.0 Other Business**

**8.1 Nothing at this time.**

## **9.0 Adjournment**

As there was no further business, P. Zeff made a motion to adjourn at 5:45 p.m., which was seconded by C. Yunker and passed unanimously.