



**GCEDC Board Meeting
Thursday, November 5, 2020
Location: Electronically
2:30 PM**

GCEDC MINUTES

Attendance

Board Members: C. Yunker, T. Bender, A. Young, P. Battaglia, P. Zelif, A. Vanderhoof
Staff: L. Farrell, M. Masse, L. Casey, J. Krencik, S. Hyde, C. Suozzi
Guests: S. Noble-Moag (GGLDC Board Member), M. Wiater (GGLDC Board Member), T. Felton (GGLDC Board Member), G. Torrey (GGLDC Board Member), Bill Fritts (Lawley), Susie Ott (Lawley), Reggie Dejean (Lawley), Jim Pierino (Lawley), Joe Teresi (Tompkins), Dave Boyce (Tompkins), Tim Spezzano (Tompkins)
Absent: M. Gray

1.0 Call to Order

P. Zelif called the meeting to order at 2:31 p.m. via conference call / video conference.

Because of the Novel Coronavirus (COVID-19) Emergency and State and Federal bans on large meetings or gatherings and pursuant to Governor Cuomo's Executive Order 202.1 issued on March 12, 2020 suspending the Open Meetings Law, this Meeting is being held electronically via conference call / video conference instead of a public meeting open for the public to attend in person.

Presentations – See Request for Qualifications for insurance brokerage services provided in the Board packet materials.

Lawley

Bill Fritts, Susie Ott, Reggie Dejean and Jim Pierino presented Lawley's RFQ for 2021 insurance brokerage services.

Tompkins Insurance Agencies

Joe Teresi, Dave Boyce and Tim Spezzano presented Tompkin's RFQ for 2021 insurance brokerage services.

Chairman's Report & Activities

2.1 Upcoming Meetings:

Next Scheduled Board Meeting: Thursday, December 3rd at 4:00 p.m.

Audit & Finance Committee Meeting: Tuesday, December 1st at 8:30 a.m.

STAMP Committee Meeting: Tuesday, December 1st at 10:30 a.m.

Employment & Compensation Committee Meeting: Thursday, December 3rd at 3:00 p.m.

Employment & Compensation Committee Meeting: Thursday, December 17th at 3:00 p.m.

Board Meeting: Thursday, December 17th at 4:00 p.m.

2.2 Agenda Additions / Deletions / Other Business- Nothing at this time.

3.0 Report of Management

3.1 Nothing at this time.

4.0 Audit & Finance Committee

4.1 Nothing at this time.

5.0 Governance & Nominating Committee – C. Yunker

5.1 Nothing at this time.

6.0 STAMP Committee – P. Zelif

6.1 Nothing at this time.

7.0 Employment & Compensation – T. Bender

7.1 Nothing at this time.

8.0 Housing Committee – P. Battaglia

8.1 Nothing at this time.

9.0 Other Business

9.1 Insurance Brokerage Services – The GCEDC’s current general liability insurance is with Tompkins Insurance Agencies, while Directors & Officers insurance is with Lawley. It was recommended by the Audit and Finance Committee that an RFQ should be made for 2021 insurance brokerage services because it has been numerous years since one has been completed. L. Farrell contacted Lawley, Tompkins Insurance Agencies, and Hoffman Hanafin & Associates. Responses were received from all three.

A. Vanderhoof made a motion to maintain business as usual for 2021 insurance brokerage services (Tompkins with general liability insurance and Lawley with D & O); the motion was seconded by T. Bender. Roll call resulted as follows:

P. Battaglia -	Abstain	C. Yunker -	Abstain
T. Bender -	Yes	P. Zelif -	Yes
A. Young -	Yes	M. Gray -	Absent
A. Vanderhoof –	Yes		

The item was approved as presented.

P. Battaglia and C. Yunker abstained as they are Board members of the Tompkins Bank of Castile and Tompkins Financial.

10.0 Adjournment

As there was no further business, A. Young made a motion to adjourn at 3:54 p.m., which was seconded by T. Bender and passed unanimously.