



**Tuesday, May 27, 2008**  
**8:00 am – GCEDC Offices**

## MINUTES

### ATTENDANCE

~~Agency Meeting Center~~

Staff:

Guests:

Absent:

J. Vincent, J. Andrews, J. Fulmer, L. Benton,

S. Hyde, S. Lockwood, S. Cook, C. Zambito, C. Suozzi, J. Macaluso

J. Gsell (Genesee County Manager), Paul Mrozek (Batavia Daily News)

M. Gerber, W. Hinchey, H. Upson

### CALL TO ORDER

J. Andrews called the meeting to order at 8:05 a.m. in the Conference Room of the Genesee County Economic Development Center.

### OPERATIONS

**Business Insurance** – S. Cook provided members with a schedule of EDC's business insurance coverage/premiums for 2008/2009. The schedule also included a premium comparison for the previous year. Premium increases were moderate and related primarily to liability coverage on our real estate holding (land held for development/One Mill Street). The Workers Compensation policy renewed at approximately 10% less than the previous year.

As 2008 is the end of the three year relationships previously approved by the board, a decision will need to be made as to whether we will continue these relationships beyond 2008/2009 or request proposals from other agents. As a quorum was not present (J Fulmer arrived after this matter was discussed) a discussion will take place at a future board meeting.

### SALES MANAGEMENT (Projects Overview)

**Wellsville Carpet Town Mortgage Request** – Removed from agenda. No action taken.

Jim Fulmer arrived at 8:30 am.

### APPROVAL OF MINUTES

J. Fulmer made a motion to approve the May 14th meeting minutes seconded by L. Benton and approved by all.

### REAL ESTATE DEVELOPMENT / MANAGEMENT / INDUSTRY SOLUTIONS

**Town of Batavia Grant Acceptance** – This matter will be discussed at a future board meeting.

**Pembroke Commerce Park Update** – Mr. Hyde commented that the road in the park is nearly finished. Professional Turf Services is purchasing approximately 1.93 acres and C. Suozzi advised members that the project is getting closer to a site plan review. We expect that the closing on the land should occur within the next 30 days. Mr. Suozzi said that the setback variance is still pending. Because it is a corner lot, the set back requirement is 80' and we're trying to get the regulations amended and get the setback reduced to 50'.

**Gateway II Update** – S. Hyde commented that the final contract work at Gateway II is being done. Top soil on the east side of the road has been knocked down and grading and seeding has been done along Rt. 98. The entire property is shovel-ready and saleable.

**Ag Park Update** - Mr. Hyde advised members that as part of the SEQR process, the draft Generic Environmental Impact Statement review is underway. Things are moving along with the land assembly, the contract extension for the park should be done this week and the paperwork to finish up the joint venture is nearly ready. The Ag Park is generating interest – just last week a prospect came back to take a second look at property for a project they are considering.

S. Lockwood advised members that the Ag Park lands were included in the Empire Zone Boundary Revision which should be formally approved in June.

### EMPIRE ZONE / FINANCING

There were no items to discuss.

### MARKETING

**Liberty Pumps Ground Breaking** – C. Zambito advised the members that Liberty Pumps groundbreaking ceremony will take place on May 30<sup>th</sup>, 11:30 am in Apple Tree Acres Corporate Park and that he is helping the company with the invitations to the ceremony.

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**Genesee County Economic Development Center**

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**Life Sciences Workforce Development Update / NYSEDC Annual Conference** – C. Suozzi and S. Hyde attended the New York Economic Development Council’s annual conference last week. They were able to spend some time with Dan Gunderson and Bob McNary of Empire State Development. The State has expressed interest in some of our key projects and we are positioned very well to be able to take advantage of available State economic development funds.

Mr. Hyde advised members that he and Marnie LaVigne of UB presented a half hour session on our Life Sciences model. This project has attracted a lot of attention across the state and the session went very well.

Mr. Suozzi commented that the GCEDC won honorable mention for its electronic newsletter and annual report submissions to the NYSEDC’s 2008 Marketing and Promotional Materials Award Competition. Mr. Zambito designed and produced both documents.

**POLICY ISSUES / HUMAN RESOURCES / OTHER BUSINESS**

**Semi-Annual Meeting** - Mr. Andrews reminded members that the GCEDC’s semiannual meeting will be held on Wednesday, July 16<sup>th</sup> at Terry Hills. A business meeting will be held at 4:30 with the social portion of the meeting beginning at 6:30. Mr. Andrews thought that 2008 may mark the 30<sup>th</sup> year anniversary since the IDA was reorganized. He asked S. Cook to verify the number of years and if it is 30 years then we may want to invite past members the meeting.

**Life Sciences Program Manager** – S. Hyde advised members that we have extended an offer of employment to fill the Life Sciences Program Manager position that will be funded from workforce development grant funds. The new person may come on board as soon as June 1<sup>st</sup>.

**EXECUTIVE SESSION**

J. Fulmer made a motion to enter into executive session under the Public Officers Law, Article 7, Open Meeting Law Section 105, paragraph d, at 8:31 a.m., for the following reasons:

1. To discuss the financial history of particular corporations.
2. The proposed acquisition of property that would otherwise affect the value of the property.

The motion was seconded by L. Benton and approved by members.

**ADJOURNMENT**

As there was no further business, L. Benton made a motion to adjourn at 9:08 a.m., seconded by L. Benton.

**Future Meetings:**

Wednesday, June 11 <sup>th</sup>	- 8:00 am @ GCEDC Offices
Tuesday, June 24 <sup>th</sup>	- 8:00 am @ GCEDC Offices

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