



September 9, 2016

VIA UPS

Mark A. Masse, CPA Genesee County Economic Development Center 99 MedTech Drive Suite 106 Batavia, NY 14020

Re: Empire Pipeline GDEDC Application

Dear Mr. Masse:

Enclosed please find the signed Empire Pipeline GDEDC Application.

Thank you for your assistance in this matter.

Regards,

Alice A. Curtiss

Deputy General Counsel

Attorney for Empire Pipeline, Inc.

AAC/eml Enclosure

cc: R. C. Kraemer

J. A. Rizzo

J. E. Zablonski



Application for Financial Assistance

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Note: All of the above forms must be completed in their entirety to be considered an acceptable application.

Attachments

Exhibit A – Insurance Requirements (Required)	10
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I. Applicant Information

Company Name: Empire Pipeline,	Inc.	
Address: 6363 Main St.		
City / Town: Williamsville	State: NY	Zip: 14221
Phone No.: 716-857-7536		Fax No.: 716-857-7439
Email Address: kraemerr@natfuel	com	Fed. Id. No.: 20-3182146
Email Address. Klacifich Ghatiaci		Tou. Id. No.: 20 0102140
SIC Code:4922		
NAICS Code :486210		
Contact Person: James Rizzo 716-857-715		/ Joanne Zablonski, <u>zablonskij@natfue</u> 716-857-7880
Principal Owners / Officers / Downership)	Directors: (list owners v	vith 15% or more in equity holdings with pe
Ronald C. Kraemer Name & Title	<u>Pre</u>	sident
David P. Bauer	Tro	asurer
Name & Title		asurer
Form of Entity: C Corp		or otherwise affiliated with another entity) Partnership Not for Profit
If a corporation, partnership, limite	ed liability company/p	artnership or Not for Profit:
What is the date of the establishmorganization, is the Applicant auth		of organization: <u>NY</u> and, if a foreign in the State of New York?
Applicant's Counsel: Phillips Ly	rtle, LLP	Milan K. Tyler, Esq.
Address 405 Mail: Otarat		
Address: 125 Main Street		
City / Town Buffalo	State New Yo	ork Zip 14203
Phone No.: 716-847-8400 ext. 64	l39	Fax No.:

II. Project Information

A)	Detailed Description of Project (Includir approximately 20,620 HP compressors provided for herein and 78 mile natural PILOT will allow for financing of Wester infrastructure fund to allow for economic	station, with the revised valuation e gas pipeline servicing inhabitants on New York Science and Technolo	ffective January 1, of Genesee County ogy Advanced Manu	2017 and the PILOT paymen and NYS. Continuation of ufacturing Park (STAMP)	f an its
	Is any of the information contained h Note: AGENCY will protect said trade information from this application (i.e. to Al.) As a part of its project summary disapplication.	secret information herein but reservatal facility s/f, total capital investment	ves the right to disc nt, total job creatior	n, top level wage information	
B)	Location of Project / Project Address:_	3309 Lockport Road Address	Oakfield Town	14125 Zip	
C)	Current Assessed Value of Property \$ _ (not required if project is for equipment		Tax Map #	121-60	
D)	Square footage of existing building	NAS/F			
	Square footage of new / renovated build	d <u>NA</u> S/F			
	Total Square Footage	NAS/F			
	mated Project Costs / Project Capital Inve	stment:			
Bui \$	ding Cost: 0 (New Building Constru	ction cost or Existing building expar	nsion construction)		
Lan	d and Building				
\$	0 (Purchase Value of land a	nd/or building incl. engineering, arch	itect and blue print	fees)	
Pro	duction Equipment 0 (\$ Value of Production Equ	ipment – not sales taxable)		and the second	
Oth	er Equipment				
\$		equip = Furniture/Fixtures, Compute	ers, Lockers)		
9 <u>29</u>	.000,000 describe: See Exhibit B				
Tot	al Incremental Value:				
\$ <u>29</u>	,000,000 (Sum all lines above)				
Est					
THE REAL PROPERTY.	imated Public and Private Sources of Fund	Is for Project Costs:			
	imated Public and Private Sources of Fund	ls for Project Costs:			
Gra Boi	nds: \$ 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	ls for Project Costs:			
Gra Boi GC	nts: \$ 0 nds: \$ 0 EDC/GGLDC loan fund: \$	ls for Project Costs:			
Gra Boi GC Bai	nds: \$ 0 nds: \$ 0 EDC/GGLDC loan fund: \$ nk Financing: \$ 0	ls for Project Costs:			
Gra Bor GC Bar	nts: \$ 0 nds: \$ 0 EDC/GGLDC loan fund: \$	ls for Project Costs:			
Grand Book GC Barrell GC Barrell GC GC Barrell GC	nts: \$ 0 nds: \$ 0 EDC/GGLDC loan fund: \$ nk Financing: \$ 0 ner: \$ 0	ls for Project Costs:			

III. Project Employment Information

**Note: Please use full time equive	alents, approximately Two part time is	s e <i>quivalent to One full time.</i> (Attach ac	lditional sheets as necessary)
E1) Current number of full to	time equivalent employees (pr	rior to project):0	
		etained as a result of this Proje ** Total <u>F</u> ull <u>T</u> ime <u>E</u> quivale	
*Please note retaine be attached to this app		most recent NYS MN-45 quarterly	y report, a copy of which should
E3) What is the average es	stimated (annual) salary range	of jobs to be retained N/A (at curre	to ent market rates)
Number of jobs	Job Title	Estimated salary/range	Hours per week
STATE OF STATE OF STATE OF	CONTRACTOR STATE		
	E Your trade		
		Control of the second of the s	
E4) Estimate how many full years:	time/ part-time jobs will be cre	eated as a result of this Projec	t over the next three
Full Time (FT) 0 Pa	art- <u>T</u> ime (PT) <u>0</u> ** Tot	tal <u>F</u> ull <u>T</u> ime <u>E</u> quivalents (FTE)	
E5) What is the planned av	erage hourly wage for the FTI	E jobs to be created \$	
E6) What is the average es	stimated annual salary range o	of FTE jobs to be created \$	to \$
E7) What is the planned av	erage annual benefits paid in	\$\$ per FTE job to be created	\$
E8) Is the Project Commerci	al in nature (Sales Tax Gener	ating for Community)? _YES o	or NONO
E9) If yes, what is the estimate	ated annual total Sales Tax to	be generated from this project	at full build-out? \$0
E10) Expected commencem	nent date for project (if any) <u>0</u>	01/17 (mo / year)	
E11) Expected timeframe fo	r project to achieve completion	n? (in mo	onths)
	r of residents of the Labor Mai	rket Area (as defined in N.Y. G	ML Sec. 859-a(4)(f)) to fill

IV. Representations by the Applicant

Is the company delinquent in the payment of any state or municipal property taxes?	☐ Yes	⊠ No	
Is the company delinquent in the payment of any income tax obligation?	☐ Yes	⊠ No	
Is the company delinquent in the payment of any loans?	☐ Yes	⊠ No	
Is the company currently in default on any of its loans?	☐ Yes	⊠ No	
Are there currently any unsatisfied judgments against the company?	☐ Yes	⊠ No	
Are there currently any unsatisfied judgments against any of the company's principals?	☐ Yes	⊠ No	
Has the company ever filed for bankruptcy?	☐ Yes	⊠ No	
Have any of the company's principals ever personally filed for bankruptcy, or in any way sought protection from creditors?	☐ Yes	⊠ No	
If the answer to any of the questions above is "Yes," please provide additional comments in the pages if necessary.	e space below	and on addi	tional
Please initial each item where indicated			
Job Listings - In accordance with Section 858-b(2) of the New York General Munici understands and agrees that, if the Project receives any Financial Assistance from the provided by collective bargaining agreements, new employment opportunities created listed with the New York State Department of Labor Community Services Division (the administrative entity (collectively with the DOL, the "JTPA Entities") of the service de job training partnership act(Public Law 97-300) ("JPTA") in which the Project is located Applicant's Initials	the AGENCY d as a result he "DOL") an livery area cr	except as of the Proje d with the	ct will be
First Consideration for Employment - In accordance with Section 858-b(2) of the the Applicant understands and agrees that, if the Project receives any Financial Assi as otherwise provided by collective bargaining agreements, where practicable, the A eligible to participate in JTPA programs who shall be referred by the JPTA Entities for created as a result of the Project. Applicant's Initials	istance from to pplicant will f	he AGENC irst conside	Y, except r persons
Annual Sales Tax Fillings - In accordance with Section 874(8) of the General Mununderstands and agrees that, if the Project receives any sales tax exemptions as pathe AGENCY, in accordance with Section 874(8) of the General Municipal Law, the to be filed, with the New York State Department of Taxation and Finance, an Annual Exemptions (Form ST-340) by the last day of February following applicable calendar AGENCY), describing the value of all sales tax exemptions claimed by the Applicant subcontractors retained by the Applicant. Applicant's Initials	rt of the Final Applicant agr Report of Sa year (with a	ncial Assista ees to file, o les and Use copy to the	r cause
Employment Reports - The Applicant understands and agrees that, if the Project refrom the AGENCY, the Applicant agrees to file, or cause to be filed, with the AGENC form NYS-45-MN Quarterly Combined Withholding, Wage Reporting, and Unemploy the Department of Labor applicable to the project site. Applicant's Initials	CY, on quarte	rly basis, co	pies of
AGENCY Reports – The Applicant understands and agrees that, if the Project receithe AGENCY, the Applicant agrees to file, or cause to be filed with the AGENCY, a contract the AGENCY is a contract to the AGENCY in the AGENCY in the AGENCY is a contract to the AGENCY in the AGENCY in the AGENCY is a contract to the AGENCY in the AGENCY in the AGENCY is a contract to the AGENCY in the AGENCY in the AGENCY is a contract to the AGENCY in the AGENCY			

be mailed to the Applicant) due by the last day of February following applicable calendar year, for a period of time not to exceed 4 years post financial assistance. Applicant's Initials
Absence of Conflicts of Interest - The Applicant has received from the AGENCY a list of the members, officers, and employees of the AGENCY. No member, officers or employee of the AGENCY has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as hereinafter described: Applicant's Initials To the best of Applicant's knowledge.
Recapture Provision/Uniform Tax Exemption Policy ("UTEP") — Applicant hereby understands and agrees, in accordance with Section 875(3) of the New York General Municipal Law, that any New York State and local sales and use tax exemption claimed by Applicant and approved by the Agency in connection with the Project may be subject to recapture by the Agency under such terms and conditions as will be set forth in the Agent Agreement to be entered into by and between the Agency and the Applicant. Recapture provisions would be invoked under Section 875(3) of the New York General Municipal Law if it is determined that: (i) the Company is not entitled to the Sales and Use Tax Exemption Benefits; (ii) the Sales and Use Tax Exemption Benefits are in excess of the amounts authorized by the Agency to be taken by the Company; (iii) the Sales and Use Tax Exemption Benefits are for property or services not authorized by the Agency as part of the Project; or (iv) the Sales and Use Tax Exemption Benefits are taken in cases where the Company fails to comply with a material term or condition to use property or services in the manner approved by the Agency in connection with the Project. The Applicant further represents and warrants that the information contained in this Application, including without limitation information regarding the amount of New York State and local sales and use tax exemption benefits, is true, accurate and complete. The Applicant further represents and warrants that the information regarding the amount of New York State and local sales and use tax exemption benefits, is true, accurate and complete, to the best of the Applicant's knowledge. Applicant hereby further represents and warrants that it has reviewed the Agency's UTEP and understands and agrees that under such UTEP, the Agency has the right to recapture all or a portion of any financial assistance provided by the Agency to the Company, including, but not limited to, sales and mortgage tax exemptions and real property tax abatements upon the occurre
No Violation of Section 862(1) of the General Municipal Law – In accordance with Section 862(1) of the General Municipal Law, the applicant understands and agrees that the Project will not (a) result in the removal of an industrial or manufacturing plant of the Project occupant from one area of the state to another area of the state, or (b) result in the abandonment of one or more plant facilities of the Project occupant located within the state. If the Project will result in (a) or (b), the applicant agrees that the requested financial assistance is necessary to prevent the Project from relocating out of the state, or is reasonably necessary to preserve the Project occupant's competitive position in its respective industry. Applicant's Initials Not to Applicant's knowledge.
Financial Assistance Necessary – The applicant represents that the project would not likely occur without the financial assistance provided by the AGENCY. Applicant's Initials
Compliance – The applicant receiving financial assistance is in substantial compliance with applicable local, state and federal tax, worker protection and environmental laws, rules and regulations. Applicant's Initials

V. Signatory Page

The Applicant and the individual executing this Application on behalf of the Applicant acknowledge that:

- A) The AGENCY will rely on the representations made herein when acting on this Application and hereby represent that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.
- B) Failure of the Applicant to file appropriate Sales Tax and Employment reports will result in the revocation of tax benefits and require repayment of benefits previously claimed.
- C) If the Applicant submits knowingly false or knowingly misleading information this may lead to the immediate termination of any financial assistance and the reimbursement of an amount equal to all or part of any tax exemptions claimed by reason of the AGENCY's involvement in the Project and may also lead to potential criminal penalties and/or civil liabilities for perjury.

(Applicant Signature)

Ronald C. Kraemer

(Print Name) President

Title

Empire Pipeline, Inc.

Company Name

This Application should be submitted along with the items listed in Exhibit A to:

Genesee County Economic Development Center 99 MedTech Drive, Suite 106 Batavia, New York 14020 (Attn: President & Chief Executive Officer)

VI. Hold Harmless Agreement

Applicant hereby releases Genesee County Economic Development Center and the members, officers, servants, agents and employees thereof(the "AGENCY") from, agrees that the AGENCY shall not be liable for and agrees to indemnify, defend and hold the AGENCY harmless from and against any and all liability arising from or expense incurred by (A) the AGENCY's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the Application or the Project described therein or the tax exemptions and other assistance requested therein are favorably acted upon by the AGENCY, (B) the AGENCY's acquisition, construction and/or installation of the Project described therein and (C) any further action taken by the AGENCY with respect to the Project; including without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the AGENCY or the Applicant are unable to reach final agreement with the respect to the Project, then, and in the event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the AGENCY, its agents or assigns, all costs incurred by the AGENCY in the processing of the Application, including attorneys' fees, if any.

Applicant hereby understands and agrees, in accordance with Section 875(3) of the New York General Municipal Law, that any New York State and local sales and use tax exemption claimed by Applicant and approved by the Agency in connection with the Project may be subject to recapture by the Agency under such terms and conditions as will be set forth in the agreements to be entered into by and between the Agency and the Applicant. The Applicant further represents and warrants that the information contained in this Application, including without limitation information regarding the amount of New York State and local sales and use tax exemption benefits, is true, accurate and complete.

(Applicant Signature)

Ronald C. Kraemer
(Print Name)

President
Title

Empire Pipeline, Inc.
Company Name

Sworn to before me this

th day of <u>Septemby</u>, 20<u>11e</u>

ALICE A CURTISS
Notary Public, State of New York
Qualified in Erie County
Commission Expires July 01, 20

EXHIBIT A

INSURANCE COVERAGE

- 1. Requirements. The Company shall maintain or cause to be maintained insurance against such risks and for such amounts as are customarily insured against by businesses of like size and type paying, as the same become due and payable, all premiums in respect thereto, including, but not necessarily limited to:
- (a) (i) Insurance against loss or damage by fire, lightning and other casualties, with a uniform standard extended coverage endorsement, such insurance to be in an amount not less than the full replacement value of the Project, exclusive of excavations and foundations, as determined by a recognized appraiser or insurer selected by the Company or (ii) as an alternative to the above requirements (including the requirement of periodic appraisal), the Company may insure the Project under a blanket insurance policy or policies covering not only the Project but other properties as well.
- (b) Workers' compensation insurance, disability benefits insurance, and each other form of insurance which the Agency or the Company is required by law to provide, covering loss resulting from injury, sickness, disability or death of employees of the Company who are located at or assigned to the Project.
- (c) Insurance against loss or losses from liabilities imposed by law or assumed in any written contract and arising from personal injury and death or damage to the property of others caused by any accident or occurrence, with limits of not less than \$1,000,000 per accident or occurrence on account of personal injury, including death resulting there from, and \$1,000,000 per accident or occurrence on account of damage to the property of others, excluding liability imposed upon the Company by any applicable workers' compensation law; and a blanket excess liability policy in the amount not less than \$3,000,000, protecting the Company against any loss or liability or damage for personal injury or property damage.
- 2. Additional Provisions Respecting Insurance. (a) All insurance required shall name the Agency as a named insured and all other insurance required by Section 4 hereof shall name the Agency as an additional insured. All insurance shall be procured and maintained in financially sound and generally recognized responsible insurance companies selected by the Company and authorized to write such insurance in the State. Such insurance may be written with deductible amounts comparable to those on similar policies carried by other companies engaged in businesses similar in size, character and other respects to those in which the Company is engaged. All policies evidencing such insurance shall provide for (i) payment of the losses of the Company and the Agency as their respective interest may appear, and (ii) at least thirty (30) days' prior written notice of the cancellation thereof to the Company and the Agency.
- (b) All such policies of insurance, or a certificate or certificates of the insurers that such insurance is in force and effect, shall be deposited with the Agency on the date hereof. Prior to expiration of any such policy, the Company shall furnish the Agency evidence that the policy has been renewed or replaced or is no longer required by this Agent Agreement.

Exhibit B

To be completed / calculated by AGENCY ☐ Expansion Retention Type of Project: ☐ Attraction ☐ Workforce Bond ☐ Consulting Offerings: SLB ☐ Grant Estimated Financial Assistance to be provided via AGENCY participation – subject to **AGENCY Board Approval** *1) Estimated Sales Tax Exemption (8%) 0 2) Estimated Mortgage Tax Exemption (1.25%) 3) Estimated Property Tax Abatement 4) Estimated Total Tax Savings (1+2+3): 0 5) Estimated Tax-Exempt Interest Cost Savings (via Tax-Exempt Bond) 6) Grant 0 Type or name of grant (_ 7) Estimated total Company Savings (4+5+6): 29,000,000 ***8) Benefited Project Amount (the incremental value directly related to the benefits received) \$ 0 9) Bond Amount 0 10) Mortgage Amount 0 11) GCEDC/GGLDC Revolving Loan Fund 0 12) Loan Secured Source of loan (___ 13) Total Amount Financed / Loan Funds Secured * Estimated Value of Goods and Services to be exempt from sales and use tax as a result of the Agency's involvement in the Project. PLEASE NOTE: These amounts will be verified and there is a potential for a recapture of sales tax exemptions (see "Recapture Provision" on page 4). ** PILOT Payment Agreement – see attached Schedule A *** \$29,000,000 is equal to the total project value of \$58,100,000 (as determined by GCEDC) less the current

\$ 0 (to be used on the NYS ST-60)

assessed value of \$29,100,000.

SCHEDULE A TO PILOT AGREEMENT DATED AS OF JANUARY 1, 2017

By and Between the Genesee County Economic Development Center and EMPIRE PIPELINE, INC.

"Total PILOT Payment" shall be in the amounts set forth below:

5 5 .		Jan 31 -	Jan 31 -		Sept 30 -	
Due Date		County	Town		School	
	Town/County	PILOT	PILOT	School Tax	PILOT	Total PILOT
PILOT Year	Tax Year	Payment	Payment	Year	Payment	Payment
1	2017	\$205,788	\$96,502	2016-17	Not Applicable	\$302,290
2	2018	\$205,788	\$96,502	2017-18	\$508,695	\$810,985
3	2019	\$205,788	\$96,502	2018-19	\$508,695	\$810,985
4	2020	\$448,553	\$350,874	2019-20	\$560,326	\$1,359,753
5	2021	\$448,553	\$350,874	2020-21	\$560,326	\$1,359,753
6	2022	\$448,553	\$350,874	2021-22	\$560,326	\$1,359,753
7	2023	\$448,553	\$350,874	2022-23	\$560,326	\$1,359,753
8	2024	\$448,553	\$350,874	2023-24	\$560,326	\$1,359,753
9	2025	\$448,553	\$350,874	2024-25	\$560,326	\$1,359,753
10	2026	\$448,553	\$350,875	2025-26	\$560,326	\$1,359,754
11	2027	\$448,553	\$350,875	2026-27	\$560,326	\$1,359,754
12	2028	\$448,553	\$350,875	2027-28	\$560,326	\$1,359,754
13	2029	\$448,553	\$350,875	2028-29	\$560,327	\$1,359,755
14	2030	\$448,553	\$350,875	2029-30	\$560,327	\$1,359,755
15	2031	\$448,553	\$350,875	2030-31	\$560,327	\$1,359,755

Fees to be Paid by the Applicant:

The AGENCY will collect an annual administration fee. Projects with a capital investment of less than \$5 million will be charged a \$500 annual fee for each year of benefits provided. For projects with a capital investment of \$5 million or greater, there will be a \$1,000 annual fee charged.

Harris Beach, LLP \$TBD (Estimated fee for legal services required in connection with the financial assistance provided by the Genesee County Economic Development Center) Applicant may be required to pay additional out-of-pocket expenses and applicable filing or recording fees.

Financial incentives are public information and will be released to the media upon board approval

Company Name

(Applicant Signature)
Ronald C. Kraemer (Print Name)
President Title
Empire Pipeline, Inc.