

WMM  
4/21/16



# Board Report

## Table 1: Basic Information

Project Name	Alpina 2016
Project Applicant	Alpina Foods
Project Description	Alpina is putting on a 3,200 sq. ft. addition to it's existing facility to add a new bottle filling machine and package equipment in order to produce drinkable yogurt.
Project Industry	Food Manufacturing
Municipality	Batavia Town
School District	Batavia City
Type of Transaction	Tax Exemptions
Project Cost	\$1,090,383

## Table 2: Permanent New/Retained Employment (Annual FTEs)

	State	Region
<b>Total Employment</b>	<b>3</b>	<b>3</b>
Direct**	0	0
Indirect***	0	0
Induced****	0	0
Temporary Construction (Direct and Indirect)	3	3

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Table 3: State and Regional Impact (Life of project, discounted present value\*)

	Direct**	Indirect***	Induced****	Total
<b>Region:</b>				
To private individuals:				
Labor income - Permanent Employment	\$0	\$0	\$0	\$0
Labor income - Temporary Construction	\$117,966	\$38,566	-	\$156,532
To the public:				
PILOT/Additional revenue	\$36,902	-	-	\$36,902
Sales tax revenue - Permanent Employment	\$0	\$0	\$0	\$0
Sales tax revenue - Temporary Construction	\$1,321	\$432	-	\$1,753
<b>Total benefits to Region</b>	<b>\$156,189</b>	<b>\$38,998</b>	<b>\$0</b>	<b>\$195,186</b>
<b>State:</b>				
To the public:				
Income tax revenue - Permanent Employment	\$0	\$0	\$0	\$0
Income tax revenue - Temporary Construction	\$3,893	\$1,388	-	\$5,281
Sales tax revenue - Permanent Employment	\$0	\$0	\$0	\$0
Sales tax revenue - Temporary Construction	\$1,321	\$432	-	\$1,753
<b>Total benefits to State</b>	<b>\$5,214</b>	<b>\$1,820</b>	<b>\$0</b>	<b>\$7,034</b>
<b>Grand total of all benefits to Region and State</b>	<b>\$161,403</b>	<b>\$40,818</b>	<b>\$0</b>	<b>\$202,221</b>

Table 4: Cost/Benefit Analysis

	Discounted value*	Nominal value
Property Tax	\$59,154	\$62,903
Sales Tax	\$15,408	\$15,408
Less IDA Fee	-\$4,013	-\$4,013
<b>Total Incentives (benefits to company)</b>	<b>\$70,549</b>	<b>\$74,298</b>

<b>Cost/Benefit ratio for Region</b>	<b>3:1</b>
<b>Cost/Benefit for Region and State</b>	<b>3:1</b>

Table 5: Regional Revenue (Discounted Present Value\*) over life of project

County sales tax	\$1,753
Permanent Employment	\$0
Temporary Construction	\$1,753
Total property tax	\$36,902
County	\$11,129
School District	\$25,772
<b>Total</b>	<b>\$38,655</b>

Table 6: Estimated PILOT payments \*\*\*\*\*

Year	Total PILOT Payments	Full Tax Payments	Difference
1	\$0	\$10,484	\$10,484
2	\$0	\$10,484	\$10,484
3	\$2,097	\$10,484	\$8,387
4	\$2,097	\$10,484	\$8,387
5	\$4,194	\$10,484	\$6,290
6	\$4,194	\$10,484	\$6,290
7	\$6,290	\$10,484	\$4,194
8	\$6,290	\$10,484	\$4,194
9	\$8,387	\$10,484	\$2,097
10	\$8,387	\$10,484	\$2,097
<b>Total</b>	<b>\$41,935</b>	<b>\$104,839</b>	<b>\$62,903</b>

The "Region" is defined as the Rochester metro area plus Genesee County.

\* Figures over 10 years and discounted by 2%

\*\* Direct - The recipient of IDA assistance adds new jobs to the regional economy and/or retains jobs at risk of being lost to another region. Investments that result in displacing existing jobs (e.g., most retail and many service sector industries) do not fall under this definition.

\*\*\* Indirect - The recipient of IDA assistance makes purchases from regional firms, which stimulates suppliers to add jobs and payroll that are new to the regional economy or are saved from being lost to competitors outside the region.

\*\*\*\* Induced - The recipient of IDA assistance by adding to and/or retaining payroll stimulates household spending that is new to the regional economy and/or saved from being lost to competitors outside the region.

\*\*\*\*\* Figures assume constant property tax rates. Figures are not discounted.

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