



Board Report

Table 1: Basic Information

Project Name	Freightliner
Project Applicant	Freightliner & Western Star of Batavia LLC
Project Description	The company is expanding from West Seneca, NY to its second location on State. St. Rd in the town of Batavia. The facility includes new construction of 30,000 sq. ft. parts warehouse and service center. The company is planning on hiring 30 FTE's in Batavia. The ideal location will be along NY State Thruway and next door to Genesee Valley BOCES. The GV BOCES graduates are seen as "ideal" workforce for the new facility.
Project Industry	Wholesale Trade
Municipality	Batavia Town
School District	Batavia City
Type of Transaction	Tax Exemptions
Project Cost	\$4,350,000
Mortgage Amount	\$3,500,000

Table 2: Permanent New/Retained Employment (Annual FTEs)

	State	Region
Total Employment	65	65
Direct**	30	30
Indirect***	0	0
Induced****	0	0

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Temporary Construction (Direct and Indirect)

4.1

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Table 3: State and Regional Impact (Life of project, discounted present value*)

Region:	Direct**	Indirect***	Induced****	Total
To private individuals:				
Labor income - Permanent Employment	\$18,649,112	\$0	\$0	\$18,649,112
Labor income - Temporary Construction	\$1,286,231	\$420,499	-	\$1,706,730
To the public:				
PILOT/Additional revenue	\$115,970	-	-	\$115,970
Sales tax revenue - Permanent Employment	\$208,870	\$0	\$0	\$208,870
Sales tax revenue - Temporary Construction	\$14,406	\$4,710	-	\$19,115
Total benefits to Region	\$20,274,589	\$425,209	\$0	\$20,699,797
State:				
To the public:				
Income tax revenue - Permanent Employment	\$727,315	\$0	\$0	\$727,315
Income tax revenue - Temporary Construction	\$42,446	\$15,138	-	\$57,584
Sales tax revenue - Permanent Employment	\$208,870	\$0	\$0	\$208,870
Sales tax revenue - Temporary Construction	\$14,406	\$4,710	-	\$19,115
Total benefits to State	\$993,037	\$19,848	\$0	\$1,012,884
Grand total of all benefits to Region and State	\$21,267,626	\$445,056	\$0	\$21,712,682

Table 4: Cost/Benefit Analysis

	Discounted value*	Nominal value
Mortgage Tax	\$43,750	\$43,750
Property Tax	\$185,902	\$197,684
Sales Tax	\$208,000	\$208,000
Less IDA Fee	-\$54,375	-\$54,375
Total Incentives (benefits to company)	\$383,277	\$395,059

Cost/Benefit ratio for Region	54:1
Cost/Benefit for Region and State	57:1

Table 5: Regional Revenue (Discounted Present Value*) over life of project

County sales tax	\$227,985
Permanent Employment	\$208,870
Temporary Construction	\$19,115
Total property tax	\$128,298
County	\$38,694
School District	\$89,605
Total	\$356,284

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Table 6: Estimated PILOT payments

Year	Total PILOT Payments	Full Tax Payments	Difference
1	\$0	\$34,293	\$34,293
2	\$0	\$34,293	\$34,293
3	\$6,589	\$34,293	\$27,704
4	\$6,589	\$34,293	\$27,704
5	\$13,179	\$34,293	\$21,114
6	\$13,179	\$34,293	\$21,114
7	\$19,768	\$34,293	\$14,525
8	\$19,768	\$34,293	\$14,525
9	\$26,358	\$34,293	\$7,935
10	\$26,358	\$34,293	\$7,935
Total	\$131,790	\$342,930	\$211,140

The "Region" is defined as the Rochester metro area plus Genesee County.

* Figures over 10 years and discounted by 2%

** Direct - The recipient of IDA assistance adds new jobs to the regional economy and/or retains jobs at risk of being lost to another region. Investments that result in displacing existing jobs (e.g., most retail and many service sector industries) do not fall under this definition.

*** Indirect - The recipient of IDA assistance makes purchases from regional firms, which stimulates suppliers to add jobs and payroll that are new to the regional economy or are saved from being lost to competitors outside the region.

**** Included - The recipient of IDA assistance by adding to and/or retaining payroll stimulates household spending that is new to the regional economy and/or saved from being lost to competitors outside the region.

***** Figures assume constant property tax rates. Figures are not discounted.

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