

Authority Self-Evaluation of Prior Year Performance

Local Public Authority Name: Genesee County Industrial Development Agency d/b/a Genesee County Economic Development Center (GCEDC)

2014 Measurements and Results:

1. Capital / business investment goal of \$32 million (goal of \$22 million in core projects and \$10 million from one major project, or any combination thereof).
Results: \$58.07 million
2. Pledged job creation plan of 200 jobs (150 pledged job creation from core projects and 50 pledged job creation from one major project or any combination thereof). **Results: 141 job creation pledged**
3. Achieve the GCEDC 2014 budget from a bottom line financial operation performance (EBITDA) standpoint. **Explanations provided for budget variances.**
4. Advance the STAMP project further along in the shovel ready light phase. Secure additional funding in an effort to enable by priority:
 - a. Land acquisition / site control – make progress in acquiring remaining acreage under option (approximately 200 acres). **Purchased 682 acres within the STAMP site in 2014.**
 - b. Engineering design / permitting for water/sewer, entranced roadway construction, demo and site prep for parcels acquired, continue USACE and NYSDEC permitting process. **Due to requirements related to release of funding, have only recently approved the contract for sewer line routing and surveying.**
 - c. Sales, marketing PR and awareness activities, continue to work with NYS on NY Loves Nano, and start to host site visits from potential companies. **Validation of the site by several companies and industry leaders along with the pledge of \$33 million in the NYS 2014-2015 budget made 2014 an exciting year for progress at STAMP. Continued our STAMP marketing, awareness, and funding campaign; meet with state legislators and officials throughout the year, attended six industry events with the NY Loves Nano team including the Semiconductor Industry Association Event and SEMICON West, launched a new STAMP website, and have hosted several site visits for potential companies and site selectors.**
5. Advance the LeRoy greenfield opportunity further along towards a shovel ready status. Secure funding in an effort to enable by priority:
 - a. Land acquisition
 - b. SEQR, site rezoning
 - c. Work with local municipalities and utility providers on infrastructure agreements and construction
 - d. Sales, marketing and PR awareness activities

While performing our due diligence on the feasibility of this site, there has been an issue on the availability and capacity of gas to be able to support the type of manufacturing company that the GCEDC is looking to attract to the site. There continues to be a dialogue with the utility company as they research possible resolutions to this issue. This will continue to be a goal in 2015 unless the utility company cannot solve the infrastructure issue at which point the project will no longer become viable.

6. Continued outreach to all municipalities and communities within Genesee County to offer assistance with economic development opportunities and strategies based on each of their development plans. Municipality that has requested GCEDC assistance and involvement with a specified project as follows:
 - a. City of Batavia, Batavia Development Corp. and Batavia Business Improvement District and the development of the Batavia Opportunity Area (BOA). To assist with the strategy and implementation of the redevelopment of the Batavia Opportunity Area.

Staff members regularly attend Town of Alabama meetings, meet on a regular basis with the Town of Batavia engineers, are working cooperatively with representatives from the City of Batavia on potential development areas, meet with Town and Village of Oakfield officials, and also send monthly updates to the Genesee County Legislature.