



Report of the Genesee County Industrial Development Agency d/b/a Genesee County Economic Development Center Public Hearing of HP Hood, LLC held on Tuesday, June 27, 2017, 1:00 PM – GCEDC Innovation Zone– 99 MedTech Drive, Suite 107, Batavia, NY

I. ATTENDANCE

Steve Hyde, President & CEO, Genesee County EDC
Mark Masse, Sr. VP of Operations, Genesee County EDC
Chris Suozzi, VP of Business Development, Genesee County EDC
Rachael Tabelski, Director of Marketing and Communications, Genesee County EDC
Betsy Richardson, Staff Accountant, Genesee County EDC
Earl Wells, e3communications
George Forsyth
James Christner
Al Smith
Debbie Fries
Mac McCampbell
Reid Smalley
Alecia and Andrew Kaus

II. CALL TO ORDER

The public hearing of HP Hood, LLC was called to order at 1:00 pm at the GCEDC Innovation Zone.

M. Masse: I would like to thank everyone for coming out today for this public hearing on the proposed incentives for HP Hood, LLC. The purpose of this hearing is to solicit comments and feedback about the proposed incentives being requested by HP Hood, LLC. Any comments received will be compiled and given to the Board prior to the Board meeting where a final vote on the proposed incentives will take place. We did not receive any written comments. Before providing any comments, we ask that each speaker clearly state their name and the municipality where they are from. Each speaker will be given 3 minutes to provide their comments.

A notice of this public hearing describing the project was published in the Batavia Daily News, a copy of which is attached and is an official part of this transcript.

III. PROJECT SUMMARY

M. Masse described the project as follows:

The company is proposing to refurbish and restart the current idle Muller Quaker Dairy processing plant in Batavia, NY. Plans are to invest \$205M in facility, processing and filling equipment, and building improvements including adding new construction of a 100,000-sq. ft. refrigerated warehouse. The company would pledge to create 230 FTE's and purchase milk supply regionally through its network, if they complete the acquisition. The company is completing its due diligence prior to any potential purchase which includes the approval of any potential incentives.

The company is seeking assistance from the GCEDC with a sales tax exemption valued at approx. \$4.7M and a property tax exemption, based on the incremental increase in assessed value, valued at approx. \$4.4M.

IV. COMMENTS

James Christner: My concerns are related to the Pepsi Muller Project. I would like to know why Pepsi Muller found the aquifer water access inadequate for their facility. He feels that Hood should know that Pepsi didn't find the water source acceptable.

Mac McCampbell: Hood knows what they are doing, they are a very well-established company unlike Muller Quaker. Muller Quaker was sort of a test run that didn't work out. I have a high level of confidence that Hood is here to stay.

George Forsyth: I am in favor of this new project and am sure that Hood will do their due diligence in determining whether the aquifer will suit their needs.

Mac McCampbell: I have worked with Muller Quaker in the past and the issue with the aquifer was not quality, but quantity and price. They were looking for the cheapest water for their project and they found it elsewhere.

V. ADJOURNMENT

The public hearing was closed at 1:15 PM.

NOTICE OF PUBLIC HEARING

NOTICE IS HEREBY GIVEN that a public hearing pursuant to Article 18-A of the New York General Municipal Law will be held by the Genesee County Industrial Development Agency d/b/a Genesee County Economic Development Center (the "Agency") on Tuesday, June 27, 2017, at 1:00 p.m. (local time) at the offices of the Agency at 99 MedTech Drive, Suite 106, Batavia, New York 14020, in connection with the following matter:

HP Hood, LLC, for itself or on behalf of an entity formed or to be formed (the "Company"), has submitted an application (the "Application") to the Agency requesting the Agency's assistance with a certain project (the "Project") consisting of: (A) the acquisition or retention by the Agency of title to, or a leasehold interest in, certain land located at 5140 Ag Park Drive West, Town of Batavia, Genesee County, New York (being more particularly described as tax map identification number 13.-1-165.111) (the "Land") and the exiting improvements located thereon, consisting principally of a 383,000 square-foot manufacturing facility (the "Existing Improvements"), (B) (i) the renovation and equipping of the Existing Improvements and (ii) the construction and equipping on the Land of small external additions, silo tanks, an approximately 100,000 square-foot refrigerated warehouse and related improvements and infrastructure for use by the Company as a fluid processing plant (the "Improvements") and (C) the acquisition by the Company in and around the Improvements of certain items of machinery, equipment and other tangible personal property, including but not limited to, processing equipment, filling equipment, and waste water treatment equipment (the "Equipment", and collectively with the Land, the Existing Improvements and the Improvements, the "Facility").

The Agency will acquire title to, or a leasehold interest in, the Facility, and lease the Facility back to the Company. The Company will operate the Facility during the term of the lease. At the end of the lease term, the Company will purchase the Facility from the Agency, or if the Agency holds a leasehold interest, the leasehold interest will be terminated. The Agency contemplates that it will provide financial assistance (the "Financial Assistance") to the Company in the form of sales and use tax exemptions and a partial real property tax abatement, all consistent with the policies of the Agency.

A representative of the Agency will be at the above-stated time and place to present a copy of the Application and hear and accept written and oral comments from all persons with views in favor of or opposed to or otherwise relevant to the proposed Financial Assistance.

Dated: June 15, 2017

GENESEE COUNTY INDUSTRIAL
DEVELOPMENT AGENCY D/B/A
GENESEE COUNTY ECONOMIC
DEVELOPMENT CENTER